

Novato Fire Protection District



Comprehensive Annual Financial Report
For The Year Ended June 30, 2020





Comprehensive Annual Financial Report

The Novato Fire District exists to care for, protect and serve our communities.

Issued by

Finance Division

Joe Valenti, MBA, Finance Director

Jeanne Villa, Administrative Services Manager/IT

Jennifer Maldonado, Senior Accountant

Colleen Walraven, Purchasing/Contracts Manager

Novato Fire Protection District

95 Rowland Way

Novato, CA 94945

Comprehensive Annual Financial Report
For The Year Ended June 30, 2020

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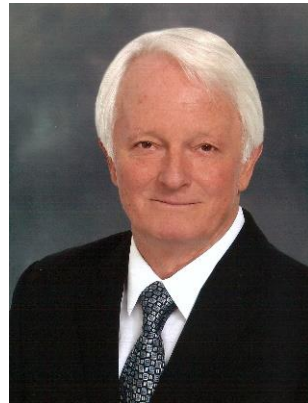
Service Connected Illness/Injury Report 95

NOVATO FIRE PROTECTION DISTRICT
DIRECTORY OF OFFICIALS

2020 Board of Directors



President Lj Silverman



Vice President Bruce Goines



Secretary William Davis



Director James Galli

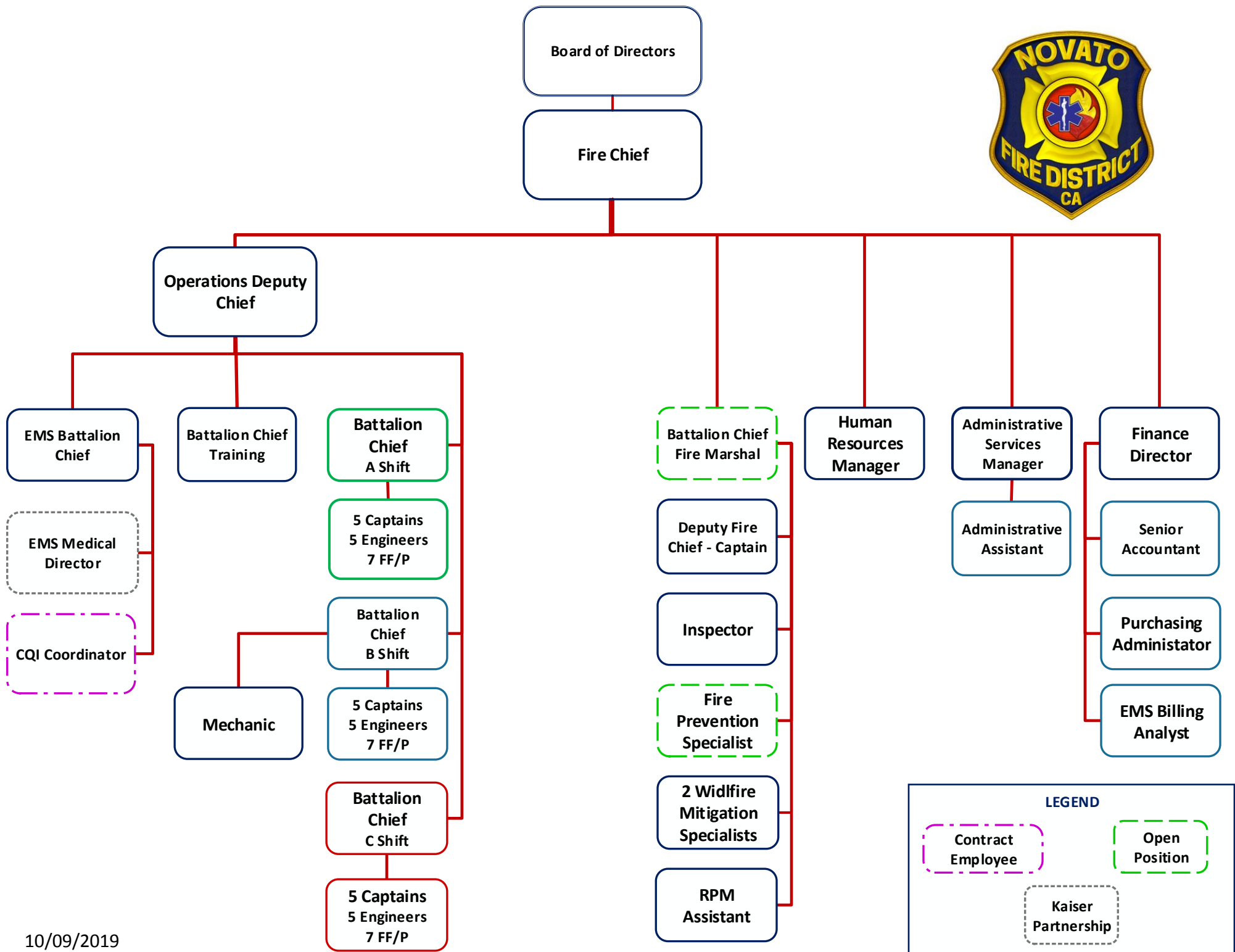


Director Steven Metcho

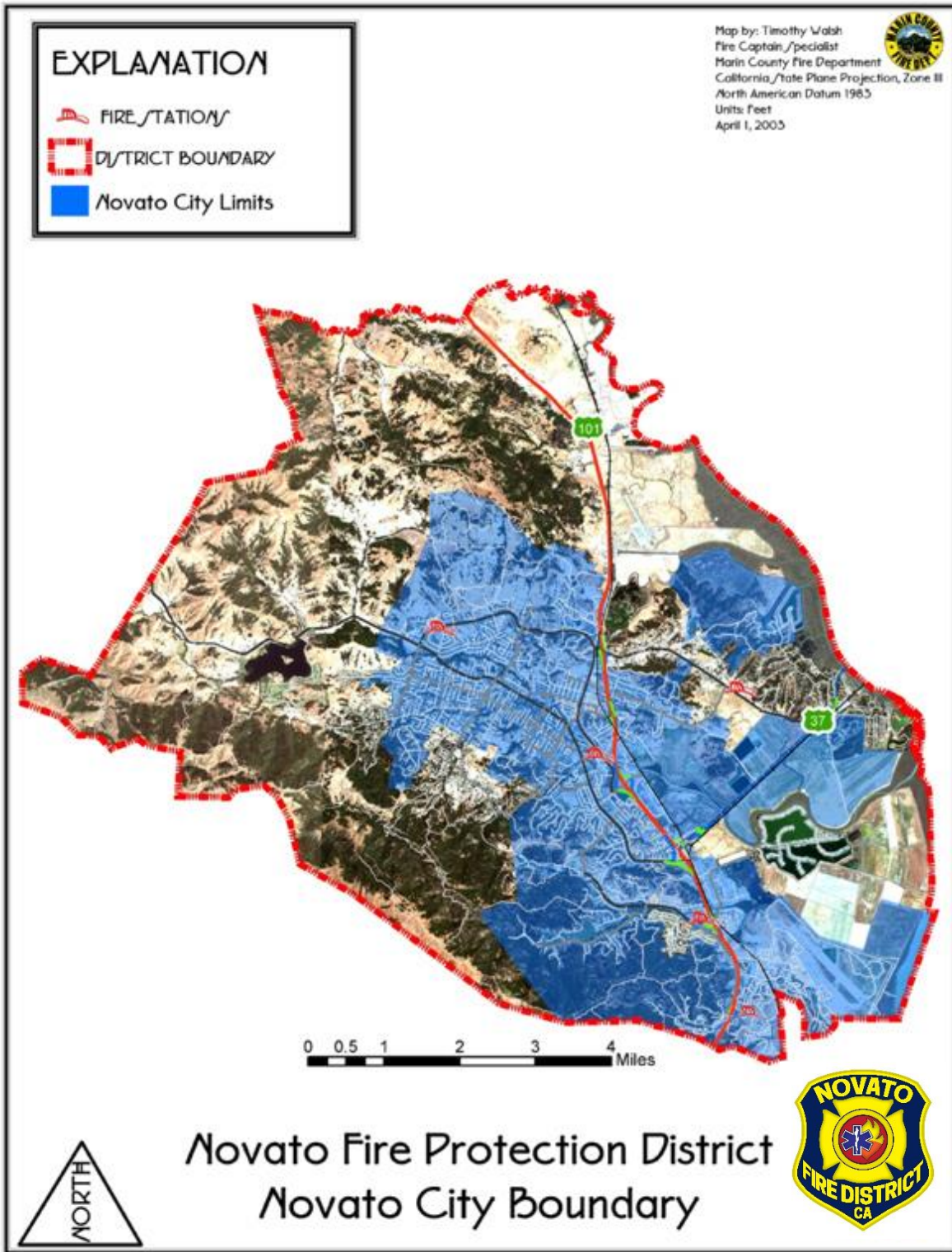
NOVATO FIRE PROTECTION DISTRICT
DIRECTORY OF OFFICIALS

Executive and Command Staff

Fire Chief	Bill Tyler, CFO
Deputy Fire Chief	Dmitri Menzel
Battalion Chief, Fire Marshal	Acting Battalion Chiefs
Battalion Chief, Emergency Medical Services	Kyle Dague
Battalion Chief, Training Division	Erich Mesenburg
Battalion Chief, Operations:	
A Shift	Robert LaCroix
B Shift	Jeffrey Whittet
C Shift	Gerald McCarthy
Finance Director	Joe Valenti, MBA
Human Resources Manager	Gretchen Felciano
Administrative Services Manager/IT	Jeanne Villa



NOVATO FIRE PROTECTION DISTRICT DISTRICT MAP



NOVATO FIRE PROTECTION DISTRICT
FIRE STATIONS AND FACILITIES



Administration Building
95 Rowland Way



Station 61
7025 Redwood Blvd



Station 62
450 Atherton Avenue



Station 63
65 San Ramon Way



Station 64
319 Enfrente Drive



Station 65
5 Bolling Drive



NOVATO FIRE DISTRICT

95 ROWLAND WAY, NOVATO, CA 94945 415.878.2690 - FAX 415.878.2660
WWW.NOVATOFIRE.ORG

December 7, 2020

Board of Directors
Novato Fire Protection District
95 Rowland Way
Novato, CA 94945

Citizens of Novato Fire District and Members of the Board of Directors:

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of Novato Fire Protection District (District) for the fiscal year ended June 30, 2020. This is the thirteenth consecutive CAFR prepared by the Fire Chief and the District's Finance Division.

District management is responsible for the accuracy of the information contained in this report, the adequacy of its disclosures, and the fairness of its presentation. District management believes this CAFR to be complete and reliable in all material respects. To provide a reasonable basis for making this representation, the District has established a comprehensive system of internal controls designed to protect District assets from loss, to identify and record transactions accurately, and to compile the information necessary to produce financial statements in conformity with Generally Accepted Accounting Principles (GAAP).

District financial statements have been audited by Maze and Associates; a firm of Certified Public Accountants licensed to practice in the State of California. The independent auditors expressed an opinion that the District financial statements for the fiscal year ended June 30, 2020, are fairly presented in conformity with GAAP in the United States. This is the most favorable conclusion and is commonly known as an "unmodified" or "clean" opinion. The independent auditors' report is presented as the first component of the financial section of this report.

CARE PROTECT SERVE

The Management’s Discussion and Analysis (MD&A) narrative provides financial highlights and interprets the financial reports by analyzing trends and by explaining changes, fluctuations and variances in the financial data. The MD&A is also intended to disclose any known significant events or decisions that affect the financial condition of the District. The MD&A complements and should be read in conjunction with this letter of transmittal.

PROFILE OF NOVATO FIRE PROTECTION DISTRICT

Reporting Entity - The Novato Fire Protection District is a separate governmental unit established on July 6, 1926, as an independent Special District of the State of California. The purpose of the District is to provide all-risk emergency and non-emergency services to the City of Novato and the surrounding unincorporated area. The City of Novato and surrounding unincorporated area is approximately 71 square miles with an estimated population of 66,000. A five-person Board of Directors elected by the citizens via district elections for four-year terms governs the District. The District’s legal authority and responsibilities are contained in the State of California Health and Safety Code under the “Fire Protection District Law of 1987.”

Budgeting - The District Annual Budget, adopted prior to July 1, provides the overall control of its revenues and expenses, including appropriations (budgeted expenses) on a line item basis and the means of financing them (budgeted revenues). The District accounting system produces monthly reports on expense activity that assist District and Division Managers to monitor their activities and programs. These reports are also reviewed by the Fire Chief, the Finance Director, and the Board of Directors to assure budgetary compliance. The legal level of budgetary control is set at the object classification level. This level is presented as subtotals of revenue, salaries, and benefits, services and supplies, etc.

Internal Controls - As a recipient of federal, state, and county financial assistance, the District is responsible for ensuring that an adequate control structure is in place to comply with applicable laws and regulations related to those programs. This internal control structure is subject to periodic evaluation by the Fire Chief and District Finance staff.

In developing and evaluating the District accounting system, consideration is given to the adequacy of internal accounting controls. Internal accounting controls are designed to provide reasonable assurance regarding the safeguarding of assets against loss from unauthorized use or disposition, the accuracy and reliability of accounting data, and adherence to prescribed managerial policy. The concept of reasonable assurance recognizes that the cost of control should not exceed the benefits likely to be derived, and the cost-benefit analysis requires estimates and judgments by management.

Services Provided - The District maintains five fire stations and one administrative headquarters office building, all strategically located within the District. All five stations house full-time paid firefighters. The District staffs eight companies, including structure and wildland engines, a ladder truck, Advanced Life Support ambulances, command chief officer, rescue, and other support units.

Within the boundaries of the District are the US 101 Freeway and Highway 37 corridors, the Sonoma Marin Area Rail Transit (SMART) and Northern Pacific Railroad Authority, wildland areas, single and multi-family residential units, commercial and light industrial occupancies, a major research facility, hotels, a hospital, numerous convalescent/assisted living facilities, equestrian areas and open space areas including hiking trails. With such diversity, it is mandatory the District be equipped with proper apparatus and be appropriately staffed to handle all risk emergencies.

The total population serviced by the District exceeds 66,000. On business days, the population grows to include the personnel employed in the Novato Unified School District (Novato's largest employer), the City of Novato, Bio Marin, the Buck Center and other large employers located within the District.

The District's philosophy with regards to fire, medical, or hazardous material emergencies has been one of a strong, rapid deployment of appropriate resources to mitigate any emergency, as recognized by a Class 1 Insurance Service Office (ISO) rating. The District's goal is to maintain overall total response time of 8 minutes or less 90% of the time for all dispatched emergencies. Total response time is defined as the total time beginning when a 9-1-1 emergency call is answered to the time emergency responders arrive at the scene of an emergency. Under daily normal conditions, there are 20 full-time professional emergency responders who can be deployed for an emergency within the boundaries of the Novato Fire Protection District. In addition, the District serves as the primary Joint Emergency Operations Center (EOC) location for the City of Novato and the Novato Fire Protection District.

Apparatus - District fleet is made up of emergency vehicles and apparatus which must be kept in a constant state of readiness. Among these resources are eight Type I engines, three Type III wildland engines, one ladder truck (105-foot aerial ladder), one medium duty rescue squad and four Advanced Life Support transport ambulances. For rural responses, the District is equipped with one 2,078-gallon all-wheel water tender with porta-tank.

The Type I and Type III engines all carry Advanced Life Support (ALS) emergency medical equipment, including oxygen, defibrillator units, and ALS medications and are staffed with three personnel, including at least one Firefighter/Paramedic. In addition, these vehicles are fully equipped to respond as needed to mitigate any emergency including fire, rescue, hazardous material spill, or vehicle accident.

The three Advanced Life Support ambulances are equipped to meet the needs of ALS paramedic service. In addition, the District maintains one reserve ambulance and a multi-casualty unit that can be placed into service. The District participates in a Joint Powers Agreement in the Marin County Hazardous Materials Response Team. Through the Homeland Security Grant process, the Team acquired a state-of-the-art emergency response vehicle for its Type I Hazardous Materials Team. The crew and vehicle provide assistance for a wide variety of calls, such as spills, abandoned chemicals, carbon monoxide emissions, natural gas leaks, household chemical issues, structure fires, pipeline ruptures, vehicle accidents involving tankers and industrial accidents. The apparatus is stocked with modern hazardous materials detection equipment, advanced life support supplies, and has a computer link to a hazardous materials information line.

The District participates in a Marin County Urban Search and Rescue Team. The team carries a complete complement of ropes, hardware, and rescue baskets for utilization in areas of high peaks and crevices or during earthquake operations or other natural disasters. It also carries an air compressor for various pneumatic tools. This unit meets the State Office of Emergency Services (OES) standards and has been certified as a medium rescue apparatus.

A comprehensive vehicle replacement plan has been implemented to maintain a state-of-the-art fleet. Based upon the frequency of use and mechanical status, apparatus are replaced in a timely fashion to ensure the highest levels of in-service vehicle availability.

Executive Staff - The Fire Chief oversees the general operations of the District in accordance with the policy direction prescribed by the Board of Directors. At present, the Fire Chief is supported by his executive staff, consisting of a Deputy Fire Chief, Battalion Chief/Fire Marshal, Battalion Chief/EMS Director, Battalion Chief/Training Officer, three Shift Battalion Chiefs, a Finance Director, a Human Resources Manager, and an Administrative Services Manager.

The executive staff is responsible for five District functions: Operations, Emergency Medical Services, Training, Prevention, and Organizational Resources.

The Deputy Chief, who is also the Operations Chief, is responsible for the delivery of all risk emergency services to the citizens and public, overseeing the Training and Education Division, Emergency Medical Services (EMS) Division and the Operations Shift Battalion Chiefs.

The EMS Battalion Chief is responsible for the Emergency Medical Services Division which provides delivery of emergency medical services to the community. Kaiser Permanente provides an emergency physician to serve as the District's Medical Director at no cost to the District.

The Battalion Chief/Fire Marshal is responsible for the Fire Prevention Division and manages the District's community risk reduction programs. He also oversees code compliance, exterior hazard abatement, fire investigations, and public education.

The Battalion Chief/Training Officer is responsible for the Training Division which provides training to firefighters, supports a safe work culture through a safety committee and enforces work place and emergency fire ground safety policies through a research and development committee; and ensures that all District personnel receive continuing education related to local, State, and Federal mandated training as well as training on contemporary fire service and EMS topics.

Shift Battalion Chiefs manage on-duty personnel assigned to the five fire stations. Additionally, each Shift Battalion Chief has program management responsibilities for programs including fleet management, facilities management, communications management, and special operations team management.

The Finance Director is responsible for financial functions of the District including financial statement reporting, maintaining general ledger, financial policies, systems and procedures, cash management, debt management, accounting and budgeting, EMS billing, accounts receivables/payables, and payroll.

The Human Resources Manager is responsible for managing personnel, medical, dental, vision, and life insurance benefits and Workers Compensation claims for current and retired employees.

The Administrative Services Manager is responsible for managing the front office staffing, preparing Board of Director materials, overseeing IT projects, providing help desk support, and assisting the Fire Chief.

ECONOMIC OUTLOOK

2020 was a year of unprecedented events, which witnessed the outbreak of the COVID-19 global pandemic, a series of record wildfires across California, and civil unrest in many cities across the United States. These events occurred in an election year which compounded the uncertainty with partisan divide over economic stimulus and relief packages, and the direction of future economic, monetary, and healthcare policy. The shelter-in-place orders which began in the spring of 2020 have had a significant impact on the local economy, particularly small businesses, restaurants, and hotels. These shutdowns have resulted in the loss of sales tax, tourist occupancy tax, and business tax revenues which have negatively impacted many city and local governments. Novato Fire District has thus far avoided negative impacts to its revenues since it is funded primarily by property taxes, which are tied to real estate assessed valuations. Despite the job losses and record high unemployment levels, the real estate market has remained surprisingly strong and resilient. This can be attributed to low interest rates and a tight supply of housing, and the ability of stay-at-home workers to leave high rent and housing

cost areas such as San Francisco and the South Bay in favor of lower cost rural and suburban areas such as Marin County.

After reaching a peak of 12.5% in April of 2020, the unemployment rate in Novato declined to 6.8% in September 2020. This trend closely mirrored that of Marin County, which decreased from 11.2% to 6.5% over the same period. Though this is a positive trend, it does not include people who have left the labor force, and Marin County's total non-farm job losses exceeded the statewide average (-11.3% in Marin County vs. -9.5% statewide). Over 23.3% of the jobs in Marin County's hotels, restaurants and bars in September 2019 have not returned. While jobs in some industries such as financial services (banking, finance, insurance, real estate) along with construction jobs have shown resilience, all other non-farm jobs have seen reduced levels of employment. As of the latest data in September 2020, Marin County recorded more residents going on to unemployment insurance versus those coming off. Based on this increase in continued claims, it is reasonable to assume slower job growth as we approach the end of 2020. Another notable trend is that while high and middle wage employment rates appear to be levelling off, low wage employment rates do not seem to be recovering. This could potentially indicate a structural shift where these jobs and industries may not come back to their pre-pandemic levels.

While the stock market has rebounded sharply since the onset of the pandemic, much of this has been fueled by tech companies, online shopping and consumer goods, biotech and pharmaceutical, and internet subscriber-based and service companies that benefit from the large numbers of remote workers. While most tech and office jobs that can be done remotely have fared well, other customer and service-oriented businesses such as restaurants, hotels, salons, movie theaters, and small brick-and-mortar shops have experienced significant impacts to their businesses, which in some cases have resulted in permanent closures. Many economists are predicting a slow recovery in the second half of 2021 as more shutdowns are likely to occur in the winter due to an expected surge in cases. This would further strain already struggling businesses and possibly force more to close permanently. The potential for permanent losses in small businesses and service jobs could lead to the structural changes mentioned earlier, with ripple effects to the greater economy that are unclear at this point. In the absence of further stimulus or mortgage forbearance programs, this could lead to financial burdens on homeowners and negatively impact the housing market in the next few years. These economic impacts are expected to continue until a vaccine becomes widely distributed throughout a significant percentage of the population, which is not likely to occur until the end of 2021. While impacts to the housing market tend to lag the job and stock markets, any sustained losses in either or an environment of rising interest rates could eventually cause a decline in real estate valuations. Since most of the District's revenue is derived from property taxes, this could have a detrimental effect beyond 2021.

With the stock market at all-time highs, it is important to note the risk of a decline in the stock market could adversely impact the District's retirement and retiree healthcare costs. Much of the recent gains in the stock market have come from big tech, internet, online shopping, and pharmaceutical companies that carry a higher level of risk. The District's retirement fund with

the Marin County Employees Retirement Association (MCERA) is limited in the level of risk it can assume in its investments, since its primary objective is preservation of capital and stable returns over the long term, and lower risk investments tend to have lower returns. At its board meeting in November of 2020, MCERA's retirement board recommended a reduction in the discount rate or long-term expected rate of return on its plan assets from 7.00% to 6.75%. This quarter percent decrease would increase our unfunded liability and required annual contributions by an estimated 1-3% per year over the next few years. We expect a similar reduction in the discount rate used by CalPERS to value our Other Post-Employment Benefits liability for retiree health benefits (OPEB) when it completes its next valuation.

Against this background of economic uncertainty heading into 2021, the District is taking steps to ensure it has adequate reserves in place to continue to maintain a high level of service to our community. We will continue to review all areas where we can reduce costs and/or increase revenues. The District believes it has appropriate reserves to ensure equipment and apparatus are replaced when necessary and facility infrastructure needs are supported. In addition, we remain committed to paying down the unfunded retiree health care and retirement liabilities. Finally, the District has a Rainy-Day Fund that can be used to provide contingency funding in situations when actual District revenue is 15% or more below expected District revenue, or when a state of emergency is declared by the District Board or the County of Marin for any area within District boundaries.

Debt Reduction - The District paid off the lease on its ladder truck in fiscal year ending 2019 and is projecting to pay off the remaining debt on its Administration building and Station 64 by 2024.

Long-term Financial Planning – Periodically the District prepares multi-year projections of revenues and expenditures. Included in these projections are assumptions for property tax growth, salaries, retirement, health care insurance and apparatus replacement. These projections are useful in assessing long term sustainability and budgeting. The Board's Finance Committee provides guidance and recommendations to the full Board of Directors on matters related to District financial management and governance.

New Initiatives - There are several initiatives identified in the 2019-2020 strategic plan which are reflected in the District budget, including but not limited to:

- Provide well maintained apparatus, facilities and equipment that enable personnel to perform their jobs safely and effectively
- Identify, establish & support programs to enhance personal and professional development as well as health, safety and welfare of our people and our communities
- Plan and act for a sustainable future; define, maintain and update core District documents within established timeframes
- Elevate effective internal and external communications and enhance our use of current and future technology

- Updates to the Marin County Wide Community Wildfire Protection Plan and participation in the newly formed Marin Wildfire Prevention Authority, a Joint Powers Authority, funded for ten years by property taxes derived from the passage of Measure C.

AWARDS AND ACKNOWLEDGEMENTS

Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Novato Fire Protection District for its comprehensive annual financial report for the fiscal year ended June 30, 2019. This was the twelfth consecutive year that the Novato Fire Protection District has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to GFOA to determine its eligibility for another certificate.

The preparation of this report reflects the combined and dedicated effort of District staff. We especially want to recognize the Finance Division staff and the auditors for their contributions to provide complete and reliable information for the stewardship of public funds.

We would like to take this opportunity to express our thanks and sincere appreciation to the Board of Directors for their continued support and trust.

The Novato Fire District leadership and staff bring an effective combination of skills, experience and dedication to carry out the District mission:

***The Novato Fire District Exists
To Care For, Protect and Serve Our Communities.***

Sincerely,



Bill Tyler, CFO
Fire Chief



Joe Valenti
Finance Director



Government Finance Officers Association

Certificate of
Achievement
for Excellence
in Financial
Reporting

Presented to

**Novato Fire Protection District
California**

For its Comprehensive Annual
Financial Report
For the Fiscal Year Ended

June 30, 2019

Christopher P. Morill

Executive Director/CEO

Financial Section



Photo credit: Jeanne Villa

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Novato Fire Protection District
Novato, California

Report on Financial Statements

We have audited the accompanying financial statements of the governmental activities and major fund of the Novato Fire Protection District (District), California, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the District as of June 30, 2020, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and other Required Supplementary Information Section listed in the Table of Contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The Introductory Section and Statistical Section listed in the Table of Contents are presented for purposes of additional analysis and are not a required part of the basic financial statements

The Introductory and Statistical Sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Maze + Associates

Pleasant Hill, California
November 19, 2020



NOVATO FIRE DISTRICT

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WWW.NOVATOFIRE.ORG

MANAGEMENT'S DISCUSSION AND ANALYSIS

The Management's Discussion and Analysis (MD&A) provides an overview of the District's financial activities for the fiscal year ended June 30, 2020. The MD&A describes the significant changes from the prior year that occurred in general operations and discusses the activities during the year for capital assets and long-term debt. The discussion concludes with a description of currently known conditions that are expected to impact the financial position of the District. The reader is encouraged to consider the information presented here in conjunction with the additional information furnished in the Letter of Transmittal.

FINANCIAL HIGHLIGHTS

GOVERNMENT-WIDE

- The District ended its fiscal year with a net position of \$17,305,905
- The total Program Expenses were \$28,736,240
- The total Program Revenues were \$3,593,427
- The total General Revenues were \$29,982,116
- The change in Net Position represents an increase of \$4,839,303 in revenues over expenses.

GENERAL FUND

- The General Fund revenues exceeded expenditures by \$4,630,627
- The actual resources received in the General Fund exceeded final budget by \$366,596, while actual expenditures were less than final budget by \$4,024,805.
- At the end of the fiscal year, unassigned fund balance for the General Fund was \$9,139,010 or 32% of General Fund expenditures.

ANNUAL REPORT OVERVIEW

This annual report consists of a series of financial statements. The District's basic financial statements are comprised of three components: Government-wide financial statements, Fund financial statements and Notes to the basic financial statements. This report also contains supplementary information and statistical data in addition to the basic financial statements.

GOVERNMENT-WIDE FINANCIAL STATEMENTS

The government-wide financial statements provide the reader with a longer term view of the District's finances as a whole and includes the Statement of Net Position and Statement of Activities. The manner of presentation is similar to a private sector business

MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

The Statement of Net Position presents information about the financial position of the District as a whole, including all its capital assets and long-term liabilities on the full accrual basis. Over time, increases or decreases in net position is one indicator in monitoring the financial health of the District.

The Statement of Activities provides information about all the District's revenues and expenses on the full accrual basis, with the emphasis on measuring net revenues or expenses of each specific program. This statement explains in detail the change in Net Position for the year.

All of the activities in the government-wide financial statements are principally supported by property taxes, ambulance service fees, and inspection fees. The government activities of the District include general government and interest on long-term debt.

The government-wide financial statements use the full accrual basis of accounting method which records revenues when earned and expenses at the time the liability is incurred, regardless of when the related cash flows take place.

The government-wide financial statements can be found on pages 14 to 15 of this report.

GOVERNMENTAL FUND FINANCIAL STATEMENTS

The governmental fund financial statements provide more detailed information about the District's Governmental Fund, focusing primarily on the short-term activities of the organization. The Governmental Fund Financial Statements measure only current revenues and expenditures and fund balances, excluding capital assets, long-term debt and other long-term obligations.

All of the District's basic services are considered to be governmental activities. Novato Fire Protection District's services are supported by general District revenues such as property taxes, intergovernmental revenues (primarily state reimbursements for out of county incident responses and emergency medical transports), ambulance service fees, and inspection fees.

Government funds focus on how money flows into and out of the fund and the balance left at year-end available for spending. These funds are reported using an accounting method called the modified accrual method, which measures cash and all other financial assets that can readily be converted to cash. Governmental fund information helps determine whether there are more or fewer financial resources that can be spent in the near future to finance the District's programs. The relationship (or differences) between governmental activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds is itemized in a reconciliation following the fund financial statements on page 17.

Notes to the Basic Financial Statements: The notes provide additional information that is essential to the reader for a full understanding of the data provided in the Government-wide and Fund Financial Statements.

MANAGEMENT’S DISCUSSION AND ANALYSIS
(Continued)

Other Information: In addition to the Basic Financial Statements and accompanying notes, this report also presents certain Required Supplementary Information such as Budgetary Comparison Schedules and a Statistical Section, providing financial tables conforming to GASB 44 standard requirements and historical trend data on the District.

FINANCIAL ACTIVITIES OF THE DISTRICT AS A WHOLE

This analysis focuses on the net position and changes in net position of the District’s Governmental Activities (Tables 1 and 2), as presented in the Government-Wide Statement of Net Position and Statement of Activities that follow:

Table 1
Condensed Statement of Net Position
As of June 30, 2020 and 2019
(in thousands)

	Governmental Activities		
	2020	2019	Increase (decrease)
Current assets	\$ 27,047	\$ 22,883	\$ 4,164
Net capital assets	17,058	16,965	93
Total assets	44,105	39,848	4,257
Deferred outflows	11,492	9,738	1,754
Current liabilities	3,951	4,454	(503)
Non-current liabilities	31,413	29,065	2,348
Total liabilities	35,364	33,519	1,845
Deferred inflows	2,927	3,600	(673)
Net Position:			
Net investment in capital assets	14,944	14,328	616
Unrestricted	2,362	(1,861)	4,223
Total Net Position	\$ 17,306	\$ 12,467	\$ 4,839

The following explains the major points impacting net position as shown in Table 1:

- Current assets increased by approximately \$4,164,000 or 18%, due primarily to the increase in cash and cash equivalents resulting from revenues exceeding expenses.
- Net capital assets increased by approximately \$93,000 or 1% due primarily to acquisition of rescue pumper and construction-in-progress of training tower (\$1,017,000) offset by depreciation for the year (\$1,207,000).

MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)

- Deferred outflows increased by approximately \$1,754,000 or 18%, due to an increase in the proportionate share of the collective deferred outflows allocated to the District (for experience, assumption changes, proportion changes, and contribution differences) and the difference between the District's actual contributions and proportionate share of collective employer contributions that will be recognized over the average future working life of all active and inactive members (\$1,928,000). This increase was offset by a decrease in deferred outflows for OPEB, primarily due to a year-over-year decrease in the District's OPEB contributions (\$174,000). These contributions were made subsequent to the June 30, 2019 measurement date and will be recognized as a reduction of the OPEB liability in the year ended June 30, 2021.
- Current liabilities decreased by approximately \$503,000 or 11%, primarily due to a decrease in accounts payable and payroll payable resulting from lower expense accruals relative to the prior fiscal year.
- Non-current liabilities increased by approximately \$2,348,000 or 8%, due primarily to increases in Net Pension Liability (\$5,382,000) offset by decreases in Net OPEB Liability (\$2,378,000), notes and loan payable to bank (\$536,000), and non-current portion of Workers Compensation claims (\$120,000).
- Deferred inflows decreased by approximately \$673,000 or 19%, due to a decrease in deferred inflows related to pension allocated to the District for experience, assumption changes, investment returns, proportion changes, and contribution differences (\$1,456,000), offset by an increase in deferred inflows related to OPEB for experience gains and investment gains in the GASB 75 report measurement period ending June 30, 2019 that will be recognized in future reporting periods (\$783,000).
- Net investment in capital assets increased by approximately \$616,000 or 4%, due primarily to a reduction in related debt (\$523,000) and an increase in net capital assets (\$93,000).
- Unrestricted net position increased by approximately \$4,223,000, due to the change in net position (\$4,839,000) offset by an increase in net investment in capital assets (\$616,000).

MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)

Table 2
Condensed Statement of Activities
For the Years Ended June 30, 2020 and 2019
(in thousands)

	Governmental Activities		
	2020	2019	Increase (decrease)
Expenses			
Personnel	\$ 23,546	\$ 19,975	\$ 3,571
Material and services	3,931	3,989	(58)
Depreciation	1,207	1,291	(84)
Interest on debt	52	66	(14)
Total expenses	28,736	25,321	3,415
Program revenues			
Charges for services	3,593	3,895	(302)
Total program revenues	3,593	3,895	(302)
Net program expense	25,143	21,426	3,717
General revenues			
Property taxes	28,061	27,021	1,040
Investment earnings	383	268	115
Grants	83	84	(1)
Miscellaneous	1,455	574	881
Total general revenues	29,982	27,947	2,035
Change in Net Position	4,839	6,521	(1,682)
Net Position - beginning of year	12,467	5,946	6,521
Net Position - end of year	\$ 17,306	\$ 12,467	\$ 4,839

The following describes the major points impacting the Statement of Activities as shown in Table 2:

- Personnel expenses increased by approximately \$3,571,000 or 18%, primarily due to increases in the net pension liability and related deferred inflows and outflows and net OPEB liability and related deferred inflows and outflows (\$3,990,000) offset by a decrease in salaries and benefits (\$419,000).
- Material and services decreased by approximately \$58,000 or 1%, due primarily to reductions in turnout gear purchases, facilities repair costs, and outside assistance costs.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(Continued)

- Charges for services decreased by approximately \$302,000 or 8%, primarily due to decreases in GEMT revenue reimbursements received (\$62,000), discontinuation of MERA and outside agency EMS billing service revenue (\$92,000), lower OES reimbursements for out of county incidents (\$51,000), and deferral of ambulance service fees that are unavailable as revenue in the fiscal year (\$156,000) offset by an increase in ambulance service fees (\$38,000).
- Property taxes increased by \$1,040,000 or 4%, primarily due to increases in assessed real estate valuations and secured property taxes (\$393,000), special taxes (\$227,000), return of excess Educational Revenue Augmentation Fund (ERAF) contributions (\$209,000), and residuals from redevelopment agencies (\$179,000).

FUND FINANCIAL STATEMENTS

The fund financial statements provide detailed information about the District's general fund.

The fund financial statements provide a short-term view of the District's operations. They are reported using an accounting basis called modified accrual which reports cash and other short-term assets and liabilities (receivables and payables) that will soon be converted to cash or will soon be paid with cash.

As shown on page 18, the government fund balance increased by \$4,638,527. The increase was due primarily to lower expenditures resulting from decreases in employee benefits costs (overtime, retirement, and health insurance contributions) and delayed capital expenditures.

On page 19, there is reconciliation from the modified-accrual net change in fund balance reported in the Statement of Revenues, Expenditures and Changes in Fund Balance for the governmental fund to the full-accrual change in net position of the Statement of Activities.

GENERAL FUND BUDGETARY HIGHLIGHTS

During the year there was a decrease in General Fund appropriations of approximately \$375,000 or 1%, between the original and final amended budget. The decrease was principally due to reductions in salaries and benefits (\$393,000).

Significant variances between final amended budget and actual include approximately \$396,000 positive variance for secured property taxes and property taxes attributable to increases from excess ERAF and residuals from redevelopment agencies, \$509,000 positive variance in charges for services, primarily due to higher ambulance service fees, \$1,655,000 in positive variances from salaries and benefits resulting primarily from savings on regular salaries (\$251,000), overtime (\$412,000), retirement (\$263,000), health insurance (\$447,000), vacation and sick leave buyback (\$232,000), \$376,000 positive variance on services and supplies, and \$1,971,000 positive variance on capital outlay due to delayed capital expenditures.

MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)

Additional details comparing budget to actual are shown on page 51.

CAPITAL ASSETS

As of June 30, 2020, the District had approximately \$17,058,000 in net capital assets.

Table 3
Capital Assets
As of June 30, 2020 and 2019
(in thousands)

	Governmental Activities		
	2020	2019	Increase (decrease)
Nondepreciable capital assets:			
Land	\$ 3,028	\$ 3,028	\$ -
Construction in progress	310	48	262
Total nondepreciable capital assets	3,338	3,076	262
Depreciable capital assets:			
Buildings and improvements	20,179	20,159	20
Equipment	3,944	3,819	125
Apparatus and vehicles	8,453	7,843	610
Total depreciable capital assets	32,576	31,821	755
Less accumulated depreciation	(18,856)	(17,932)	(924)
Capital Assets, net	\$ 17,058	\$ 16,965	\$ 93

Capital assets purchased or acquired with an original cost of \$5,000 or more are reported at historical cost or estimated historical cost if actual historical cost is not available. Contributed capital assets are reported at fair market value as of the date contributed. Depreciation is a systematic approach to allocate the cost of capital assets over their estimated useful lives. The District has adopted a 30 year life for its buildings, 15 years for fire apparatus, 10 years for ambulances, 5 years for other motor vehicles, and 3-10 years for furniture, fixtures, and equipment. Additional details about capital assets are shown in Notes 1 and 3 in the financial statements.

MANAGEMENT’S DISCUSSION AND ANALYSIS
(Continued)

DEBT ADMINISTRATION

As of June 30, 2020, the District had approximately \$2,114,000 in outstanding debt (see Table 4).

Table 4
Outstanding Debt
As of June 30, 2020 and 2019
(in thousands)

	Governmental Activities		
	2020	2019	Increase (decrease)
Notes payable	\$ 2,114	\$ 2,637	\$ (523)
Total debt	\$ 2,114	\$ 2,637	\$ (523)

In 2013 the District borrowed \$2,135,000 to refinance the debt on the administration building, and in 2015 it borrowed \$3,000,000 to finance the construction of Station 64. The notes payable on the administration building and Station 64 are scheduled to be paid off in 2023 and 2024, respectively.

Additional details about long term debt are disclosed in Notes 4 and 5.

ECONOMIC OUTLOOK

2020 was a year of unprecedented events, which witnessed the outbreak of the COVID-19 global pandemic, a series of record wildfires across California, civil unrest and political upheaval, partisan divide over economic stimulus and relief packages, and uncertainty on economic, monetary, and healthcare policy following the November election. Certain sectors of the economy have fared better than others during the pandemic. The shelter-in-place orders have had a significant impact on small businesses, restaurants, hotels, travel, and tourism. This has resulted in the loss of sales taxes, tourist occupancy taxes, and business taxes which has negatively impacted many city and local governments. Since Novato Fire District is funded primarily through property tax revenues, we have not experienced such immediate financial impacts since the real estate market has remained surprisingly strong and resilient. The strong demand for housing can be attributed to high rental costs, low interest rates, tight housing supply, and the ability of remote workers to leave high cost areas such as San Francisco or the Bay Area in favor of lower cost rural and suburban areas such as Marin County. Whether this trend will continue remains to be seen and depends on recovery of those jobs and businesses lost during the pandemic, housing supply, and interest rates.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(Continued)

After sharply declining at the onset of the pandemic and shelter-in-place orders, the stock market has steadily recovered. Much of the rebound has been fueled by tech companies, online consumer goods, pharmaceutical, and subscriber and service companies that benefit from the large numbers of remote workers. While most tech and office jobs that can be done remotely have fared well, other customer and service-oriented businesses such as restaurants, movie theaters, and brick-and-mortar shops have experienced significant impacts to their businesses, which in some cases has resulted in permanent closures. Many economists are predicting a slow recovery through the fall and winter of the coming fiscal year as cases are expected to rise leading to the potential of shutdowns. This would further strain these businesses and possibly force more out of business. This is expected to continue until a vaccine becomes widely available and distributed, which is not expected to occur until mid-2021. The potential for permanent losses in small businesses and service jobs could lead to structural changes with ripple effects to the greater economy that are not clear at this point. This in turn could have negative effects on the housing market in the next few years and possibly lead to financial burdens for homeowners. Any impacts to property tax revenues are expected to lag the rest of the economy.

Many economists are predicting will we see modest growth in GDP in the second half of 2021 as the vaccine rolls out. However, there is still a risk that the stock market could decline, especially if more lockdowns are required and there are delays in getting the vaccine widely distributed to a significant portion of the population. Any declines in the stock market could adversely impact the District's retirement and retiree healthcare costs. While the stock market has rebounded to new highs, much of these gains have come from tech and pharmaceutical companies that carry a higher level of risk. The District's retirement fund with Marin County Employees Retirement Association (MCERA) is limited in the level of risk it can assume in its investments, since its primary objective is preservation of capital and stable returns over the long term, and lower risk investments tend to have lower returns. At its board meeting in November of 2020, MCERA's retirement board recommended a reduction in the discount or long-term expected rate of return on its plan assets from 7.00% to 6.75%. This quarter percentage point decrease is estimated to increase our annual required contributions anywhere between 1.5% and 2.1%. We expect a similar reduction in the discount rate used by CalPERS to value our Other Post-Employment Benefits liability (OPEB or retiree healthcare) trust fund when it completes its next valuation.

Given the difficulty in predicting how all of these factors will unfold over the next few years, the District believes the best course of action is to continue its policy of fiscal responsibility by closely monitoring and reviewing all areas where we can reduce costs and/or increase revenues. We will continue to maintain appropriate financial reserves in accordance with our commitment to pay down our unfunded retirement liabilities while providing for facilities and infrastructure needs, apparatus replacement, and equipment needs to ensure our crews have the tools they need to maintain a high level of service to our community.

MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)

REQUESTS FOR INFORMATION

This financial report is designed to provide our citizens, taxpayers and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the funds under its stewardship.

Please address any questions about this report or requests for additional financial information to the address on our letterhead.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Bill Tyler", followed by a horizontal line extending to the right.

Bill Tyler, CFO
Fire Chief

Basic Financial Statements

NOVATO FIRE PROTECTION DISTRICT
STATEMENT OF NET POSITION
AS OF JUNE 30, 2020

	Governmental Activities
ASSETS	
CURRENT ASSETS	
Cash and cash equivalents (Note 2)	\$26,115,951
Receivables:	
Due from other governments	62,475
Ambulance service fees, net allowance for doubtful accounts of \$3,228,934	374,465
Property taxes	329,761
Prepaid items	164,396
Total current assets	27,047,048
NON-CURRENT ASSETS	
Land and construction-in-progress (Note 3)	3,337,826
Depreciable capital assets, net (Note 3)	13,720,178
Total non-current assets	17,058,004
Total assets	44,105,052
DEFERRED OUTFLOWS	
Deferred outflows related to pension (Note 8)	10,118,170
Deferred outflows related to OPEB (Note 9)	1,373,936
Total Deferred Outflows	11,492,106
LIABILITIES	
CURRENT LIABILITIES	
Accounts payable	240,567
Accrued expense	170,899
Interest payable	11,929
Notes and loan payable to bank (Note 4)	535,866
Compensated absences (Note 1)	2,785,117
Workers' compensation claims (Note 10)	206,819
Total current liabilities	3,951,197
NON-CURRENT LIABILITIES	
Notes and loan payable to bank (Note 4)	1,578,009
Workers' compensation claims (Note 10)	1,219,481
Net Pension liability (Note 8)	21,010,830
Net OPEB liability (Note 9)	7,604,284
Total non-current liabilities	31,412,604
Total liabilities	35,363,801
DEFERRED INFLOWS	
Deferred inflows related to pension (Note 8)	2,019,607
Deferred inflows related to OPEB (Note 9)	907,845
Total Deferred Inflows	2,927,452
NET POSITION (Note 1)	
Net investment in capital assets	14,944,129
Unrestricted	2,361,776
Total net position	\$17,305,905

See accompanying notes to financial statements

NOVATO FIRE PROTECTION DISTRICT
STATEMENTS OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2020

	Governmental Activities					
	Total	Emergency Medical Services	Risk Reduction Prevention and Mitigation	Operations	Organizational Resources & Support	Training
EXPENSES						
Personnel	\$23,546,496	\$7,498,179	\$917,169	\$10,541,102	\$4,152,186	\$437,860
Material and services	3,930,771	244,057	204,037	219,449	3,228,448	34,780
Depreciation	1,207,338	71,405		535,892	600,041	
Interest on debt and fiscal charges	51,635				51,635	
Total expenses	<u>28,736,240</u>	<u>7,813,641</u>	<u>1,121,206</u>	<u>11,296,443</u>	<u>8,032,310</u>	<u>472,640</u>
PROGRAM REVENUES:						
Charges for services	<u>3,593,427</u>	<u>3,017,070</u>	<u>44,304</u>	<u>532,053</u>		
Net program expense	<u>25,142,813</u>	<u>\$4,796,571</u>	<u>\$1,076,902</u>	<u>\$10,764,390</u>	<u>\$8,032,310</u>	<u>\$472,640</u>
GENERAL REVENUES						
Property taxes	28,060,993					
Investment earnings	383,197					
Grants not restricted to specific programs	82,915					
Miscellaneous	<u>1,455,011</u>					
Total general revenues	<u>29,982,116</u>					
Change in net position	4,839,303					
NET POSITION-BEGINNING OF THE YEAR	<u>12,466,602</u>					
NET POSITION-END OF THE YEAR	<u>\$17,305,905</u>					

See accompanying notes to financial statements

NOVATO FIRE PROTECTION DISTRICT
BALANCE SHEET
GOVERNMENTAL (GENERAL) FUND
JUNE 30, 2020

ASSETS

Cash and cash equivalents (Note 2)	\$26,115,951
Receivables:	
Due from other government	62,475
Ambulance service fees, net allowance for doubtful accounts of \$3,228,934	374,465
Property taxes	329,761
Prepaid items	<u>164,396</u>
Total assets	<u><u>\$27,047,048</u></u>

LIABILITIES

Accounts payable	\$240,567
Accrued liabilities	<u>170,899</u>
Total liabilities	<u><u>411,466</u></u>

DEFERRED INFLOWS OF RESOURCES

Unavailable revenue	<u>485,848</u>
Total Deferred Inflows of Resources	<u><u>485,848</u></u>

FUND BALANCE

Nonspendable (Note 6)	164,396
Committed (Note 6)	4,199,942
Assigned (Note 6)	12,646,386
Unassigned	<u>9,139,010</u>
Total fund balance	<u><u>26,149,734</u></u>
Total liabilities, deferred inflows of resources and fund balance	<u><u>\$27,047,048</u></u>

See accompanying notes to financial statements

NOVATO FIRE PROTECTION DISTRICT
 Reconciliation of the
 GOVERNMENTAL (GENERAL) FUND - BALANCE SHEET
 with the
 STATEMENT OF NET POSITION
 JUNE 30, 2020

Total fund balances reported on the governmental fund balance sheet	\$26,149,734
<p>Amounts reported for Governmental Activities in the Statement of Net Position are different from those reported in the Governmental Funds above because of the following:</p>	
Capital assets used in Governmental Activities are not current assets or financial resources and therefore are not reported in the Governmental Funds.	17,058,004
Ambulance service, property tax receivable and intergovernmental, that are not available to pay current period expenditures and therefore are deferred in the balance sheet.	485,848
Certain liabilities are not due and payable in the current period and therefore they are not reported in the Governmental Funds Balance Sheet.	
Notes payable	(2,113,875)
Interest payable	(11,929)
Compensated absences payable	(2,785,117)
Workers compensation claims	(1,426,300)
Deferred outflow related to pension	10,118,170
Net pension liability	(21,010,830)
Deferred inflow related to pension	(2,019,607)
Deferred outflow related to OPEB	1,373,936
Net OPEB liability	(7,604,284)
Deferred inflow related to OPEB	(907,845)
NET POSITION OF GOVERNMENTAL ACTIVITIES	\$17,305,905

See accompanying notes to basic financial statements

NOVATO FIRE PROTECTION DISTRICT
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
GOVERNMENTAL (GENERAL) FUND
FOR THE YEAR ENDED JUNE 30, 2020

REVENUES:

Property taxes	\$28,032,082
Charges for services	3,070,287
Interest income	383,197
Intergovernmental	1,880,692
Miscellaneous	189,287
Total Revenues	33,555,545

EXPENDITURES:

Current:	
Public Safety	
Salaries and benefits	23,108,627
Services and supplies	3,828,948
Capital outlay	1,409,700
Debt service	
Principal	523,495
Interest and fiscal charges	54,148
Total Expenditures	28,924,918

EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	4,630,627
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OTHER FINANCING SOURCES	
Proceeds from sale of capital assets	7,900
Total Other Financing Sources	7,900

NET CHANGE IN FUND BALANCE	4,638,527
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Fund balance at beginning of year	21,511,207
Fund balance at end of year	\$26,149,734

See accompanying notes to basic financial statements

NOVATO FIRE PROTECTION DISTRICT
 Reconciliation of the
 NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUND
 with the
 STATEMENT OF ACTIVITIES
 FOR THE YEAR ENDED JUNE 30, 2020

The schedule below reconciles the Net Change in Fund Balances reported on the Governmental Funds Statement of Revenues, Expenditures and Changes in Fund Balance, which measures only changes in current assets and current liabilities on the modified accrual basis, with the Change in Net Position of Governmental Activities reported in the Statement of Activities, which is prepared on the full accrual basis.

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS \$4,638,527

Amounts reported for governmental activities in the Statement of Activities are different because of the following:

Governmental Funds report capital outlays as expenditures. However, in the Statement of Activities, the cost of those assets is capitalized and allocated over their estimated useful lives and reported as depreciation expense.

The capital outlay expenditures are therefore added back to fund balance	1,409,700
Non-capitalized expenditures are reduced from fund balance	(109,723)
Depreciation expense is deducted from the fund balance	(1,207,338)

The amounts below included in the Statement of Activities do not provide or (require) the use of current financial resources and therefore are not reported as revenue or expenditures in governmental funds (net change):

Unavailable revenue	19,998
Compensated absences	(19,702)
Net OPEB liability and related deferred inflows and outflows	1,420,998
Workers' compensation claims	158,700
Net pension liability and related deferred inflows and outflows	(1,997,865)

Debt principal transactions reported in the governmental fund statement of revenue but not considered an operating activity in the statement of activities (but only as changes in liabilities)

Principal repayments on note payable	523,495
Change in interest payable on note payable	2,513

CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES \$4,839,303

See accompanying notes to basic financial statements

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Novato Fire Protection District (the District) is a separate governmental unit established July 6, 1926, as a special district of the State of California. The purpose of the District is to provide fire protection, emergency medical and related services to the City of Novato and the surrounding area. The City of Novato and surrounding area approximates 71 square miles with an estimated population of 65,000. A five-person Board of Directors elected by the citizens for four-year terms governs the District. The District’s legal authority and responsibilities are contained in the State of California Health and Safety Code under the “Fire Protection District Law of 1987.”

Introduction

The District’s financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations).

**BASIC FINANCIAL STATEMENTS
GOVERNMENT-WIDE STATEMENTS**

The District’s basic financial statements include both government-wide (reporting the District as a whole) and fund financial statements.

In the government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities), the District’s activities are reported on a full accrual, economic resource basis, which recognizes all long-term assets and receivables as well as long-term debt and obligations. The District’s net position is reported in two parts: (1) Net investment in capital assets, and (2) unrestricted net position.

The government-wide Statement of Activities reports both the gross and net cost of each of the District’s functions. The functions are supported by general government revenues (property taxes and intergovernmental revenues). The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. Operating grants include operating-specific and discretionary (either operating or capital) grants while capital grants reflect capital-specific grants.

The categories of governmental activities included in the statement of activities report expenses directly attributable to the functions indicated. The category “Operations” includes services for structural and wildland fire suppression, response to hazardous materials incidents, search and rescue, vehicle extrication and other emergency services. The category, “Organizational Support,” includes all expenses (including those incurred in support of other activities) not directly chargeable to another activity.

The government-wide focus is more on the sustainability of the District as an entity and the change in the District’s net position resulting from the current year’s activities.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

FUND FINANCIAL STATEMENTS

The financial transactions of the District are reported in individual funds in the fund financial statements. Each fund is accounted for by providing a separate set of self-balancing accounts that comprise its assets, liabilities, reserves, fund equity, revenues and expenditures.

The District uses the following fund types:

Governmental funds

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position and changes in financial positions (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental fund of the District:

General fund is the general operating fund of the District. It is used to account for all financial resources except those required to be accounted for in another fund.

BASIS OF ACCOUNTING:

Basis of accounting refers to the point at which revenues or expenditures/expenses are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurement made regardless of the measurement focus applied.

Accrual

The governmental activities in the government-wide financial statements are presented on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

Modified accrual

The governmental funds financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e. both measurable and available. "Available" means collectible within the current period or within 60 days after year-end. Expenditures are generally recognized when the related liability is incurred. The exception to this general rule is that payments for general obligation long-term liabilities are recognized when due.

Property taxes and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Entitlements are recorded as revenues when all eligibility requirements are met, including any time requirements, and the amount is received during the period or within the availability period for this revenue source (within 60 days of year-end). Expenditure-driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other eligibility requirements have been met, and the amount is received during the period or within the availability period for this revenue source (within 60 days of year-end). All other revenue items are considered to be measurable and available only when cash is received by the government.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

FINANCIAL STATEMENT AMOUNTS

Cash and Cash Equivalents

The District has defined cash and cash equivalents to include cash on hand, demand deposits, and short-term investments with its fiscal agent (County of Marin).

Prepaid Items

Payments to vendors that benefit future accounting periods are classified as prepaid items until charged to expenditures in the period benefited.

Unavailable Revenue

Unavailable revenue (in the fund financial statements) represents ambulance fees and property taxes earned during the year but not collected in time to be available to finance the current year's operations.

Net Position

Net position is the excess of all the District's assets and deferred outflows over all its liabilities and deferred inflow, regardless of fund. Net position is divided into three captions on the Statement of Net Position. These captions apply only to net position, which is determined at the Government-wide level and proprietary funds and are described below:

Net Investment in Capital Assets, describes the portion of net position which is represented by the current net book value of the District's capital assets, less the outstanding balance of any debt issued to finance these assets.

Restricted describes the portion of net position which is restricted as to use by the terms and conditions of agreements with outside parties, governmental regulations, laws or other restrictions which the District cannot unilaterally alter. These principally include developer fees received for use on capital projects, debt service requirements and funds restricted to low and moderate income purposes. The District did not have any restricted fund balance at June 30, 2020.

Unrestricted describes the portion of net position which is not restricted as to use.

Fund Balance

In the fund financial statements, fund balance for governmental funds is reported in classifications that comprise a hierarchy based primarily on the extent to which the District is bound to honor constraints on the specific purpose for which amounts in the funds can be spent. Governmental accounting principles provide that fund balance is reported in five components – nonspendable, restricted, committed, assigned and unassigned.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Nonspendable – This component includes amount that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Restricted – This component consists of amounts that have constraints placed on them either externally by third-parties (creditors, grantors, contributors, or laws or regulations of other governments) or by law through constitutional provisions or enabling legislations. The District did not have any restricted fund balance at June 30, 2020.

Committed – This component consists of amounts that can only be used only for the specific purposes determined by a formal action of the District’s Board highest level of decision-making authority. The District Board can, by adoption of a resolution prior to the end of the fiscal year, commit fund balance. Once adopted, the limitation imposed by the resolution remains in place until a similar action is taken (the adoption of another resolution) to remove or revise the limitation.

Assigned – This component consists of amounts that are constrained by the District’s intent to be used for specific purposes, but are neither restricted nor committed. The authority for assigning fund balance is expressed by the Board of Directors, Fire Chief or their designee (Finance Director) as established in the District’s Fund Balance Policy.

Unassigned – This classification represents amounts that have not been restricted, committed or assigned to specific purposes within the General Fund.

The District’s policy is that committed and assigned fund balances are considered to have been spent first before unassigned fund balances are spent.

Use of Estimates

The basic financial statements have been prepared in conformity to generally accepted accounting principles and therefore include amounts based on informed estimates and judgments of management. Actual results could differ from those estimates.

Capital Assets

Contributed capital assets, donated capital assets, donated works of art and similar items, and capital assets received in a service concession arrangement are recorded at acquisition value. All other capital assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Capital assets are recorded if acquisition or construction costs exceed \$5,000. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided on the straight-line basis over the following estimated useful lives:

- Buildings 30 – 40 years
- Fire apparatus 15 – 20 years
- Ambulances 15 – 20 years
- Other vehicles 5 years
- Furniture, fixtures and equipment 3 – 10 years

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Compensated Absences

The District accrues accumulated unpaid vacation and sick leave and associated employee- related costs when earned by the employee.

In accordance with an agreement with the Novato Professional Firefighters Association, the District is obligated to provide the following compensated absence benefits:

Sick leave Shift employees of the District earn sick leave at 12 hours per month and may accumulate up to 2,912 hours. Day employees earn 8.5 hours per month. An employee’s accumulated sick leave may be applied toward retirement, or upon separation from the District, may be received in salary at 50% of the current hourly rate. Management has estimated that all of the total accrued sick leave payable is a current liability.

Vacations Shift personnel earn vacation shifts at a rate of 6 to 18 shifts per year, depending on length of service. Day personnel earn between 102 to 306 hours per year. The District allows members to rollover their annual vacation shifts to the following year and each employee may bank twice their annual vacation accrual. Management has estimated that all of the total accrued vacation payable will be redeemed within one year.

Compensatory time-off All District personnel may accumulate accrued overtime pay at one and one-half times their basic pay rate. Accumulated compensatory time is limited to 96 hours. Amounts in excess of 96 hours or time accumulated for over one year from the date earned are paid to the employee.

The following is a schedule of changes in compensated absences during the year:

Balance as of June 30, 2019	\$2,765,415
Increases during the year	1,423,798
Decreases during the year	(1,404,096)
Balance as of June 30, 2020	2,785,117
Less amount due within 1 year	2,785,117
Amount due after 1 year	

NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position or balance sheet reports a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of *resources*, represents a consumption of net position or fund balance that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of financial position or balance sheet reports a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position or fund balance that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels based on the extent to which inputs used in measuring fair value are observable in the market.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 inputs are inputs – other than quoted prices included within level 1 – that are observable for an asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for an asset or liability.

If the fair value of an asset or liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level input that is significant to the entire measurement.

Workers' Compensation Claims

A liability for workers compensation claims is shown on the Statement of Net Position. The short-term portion of the liability is estimated based on historical claims paid during the preceding year beginning September 1st through August 31st of the current year. Additional information is presented in Note 10.

Encumbrances

Encumbrances represent commitments related to unperformed contracts for goods or services. Encumbrances outstanding at year-end are reported as assigned fund balance and do not constitute expenditures or liabilities.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property Taxes

The County of Marin levies taxes and places liens on real property as of January 1 on behalf of the District. Secured property taxes are due the following November 1 and March 1 and become delinquent April 10 and December 10, for the first and second installments, respectively. Unsecured property taxes are levied throughout the year.

In 1993, the District entered into an agreement (commonly known as the Teeter Plan) with the County of Marin. The Teeter Plan calls for the County to advance the District its share of the annual gross levy of secured property taxes and special assessments. In consideration, the District gives the County of Marin its rights to penalties and interest on delinquent property tax receivables and actual proceeds collected. The receivable on the balance sheet is for unsecured property taxes.

Special fire and paramedic tax charges are assessed by the District Board of Directors before September 1 and adopted by ordinance. These special tax charges are incorporated on property tax bills, and therefore are attached as an enforceable lien on real property located within the District.

OPEB Liabilities, OPEB Expenses and Deferred Outflows/Inflows of Resources Related to OPEB - For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the District’s OPEB Plan and additions to/deductions from the OPEB Plan’s fiduciary net position have been determined on the same basis as they are reported by California Employers’ Retiree Benefit Trust (CERBT). For this purpose, benefit payments are recognized when currently due and payable in accordance with the benefit terms. Investments are reported at fair value.

New Governmental Accounting Standards Board Statement Pronouncements

GASB 95 – *Postponement of the Effective Dates of Certain Authoritative Guidance* – This Statement extended the implementation dates for 15 GASB Statements and Implementation Guides by 1 year or more. Of course, many of the Statements could be early-implemented, as applicable.

NOTE 2 – CASH AND CASH EQUIVALENTS

Cash and investments consisted of the following:

Cash with County Treasurer's Pool	\$24,316,485
Cash in banks, unrestricted	<u>1,799,466</u>
Total	<u><u>\$26,115,951</u></u>

The District maintains most of its cash in the County of Marin pooled investment fund for the purpose of increasing interest earnings through pooled investment activities. Interest earned on the investment pool is allocated quarterly to the participating funds using the daily cash balance of each fund. This pool, which is available for use by all funds, is displayed in the financial statements as “Cash and Cash Equivalents.”

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 2 – CASH AND CASH EQUIVALENTS (Continued)

The County Pool includes both voluntary and involuntary participation from external entities. The State of California statutes require certain special districts and other governmental entities to maintain their cash surplus with the County Treasurer.

The County’s investment pool is not registered with the Securities and Exchange Commission as an investment company. Investments made by the Treasurer are regulated by the California Government Code and by the County’s investment policy. The objectives of the policy are in order of priority, safety, liquidity, yield, and public trust. The County has established a treasury oversight committee to monitor and review the management of public funds maintained in the investment pool in accordance with Article 6 Section 27131 of the California Government Code. The oversight committee and the Board of Supervisors review and approve the investment policy annually. The fair value of the District’s position of the pool is the same as the value of the pool shares. The County Treasurer prepares and submits a comprehensive investment report to the members of the oversight committee and the investment pool participants every month. The report covers the types of investments in the pool, maturity dates, par value, actual costs and fair value.

INTEREST RATE RISK

In accordance with its investment policy, the County manages its exposure to declines in fair values by limiting the weighted average maturity of its investment pool to 540 days, or 1.5 years. At June 30, 2019, the County’s investment pool had a weighted average maturity of 220 days.

For purposes of computing weighted average maturity, the maturity date of variable rate notes is the length of time until the next reset date rather than the stated maturity date.

CREDIT RISK

State law and the County’s Investment Policy limits investments in commercial paper, corporate bonds, and medium term notes to the rating of “A” or higher as provided by Moody’s Investors Service or Standard & Poor’s Corporation. The County’s Investment Policy limits investments purchased by Financial Institution Investment Accounts, a type of mutual fund, to United States Treasury and Agency obligations with a credit quality rating of “AAA.” As of June 30, 2020, the Marin County Investment Pool’s Fund credit quality rating is AAAf.

CONCENTRATION OF CREDIT RISK

The following is a summary of the concentration of credit risk by investment type as a percentage of the fair value of the County’s investment pool at June 30, 2020.

Investment types in investment pool	Percent of portfolio
Federal Agency - Coupon	17%
Federal Agency - Discount	79%
Money Market Funds, Treasury Securities, Miscellaneous Securities and LAIF	4%
	100%

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 2 – CASH AND CASH EQUIVALENTS (Continued)

CUSTODIAL CREDIT RISK

For investments and deposits held with safekeeping agents, custodial credit risk is the risk that, in the event of the failure of the counterparty, the County will not be able to recover the value of its investments or deposits that are in the possession of an outside party. At year end, the County's investment pool had no securities exposed to custodial credit risk. In the case of cash deposits, custodial credit risk is the risk that in the event of a bank failure, the District's deposits may not be returned to it. As of June 30, 2020, the District's bank balance was \$1,880,495 and \$876,404 of that amount was exposed to custodial credit risk because it was uninsured and collateralized with securities held by the pledging or financial institution's trust department or agent, but not in the District's name.

FAIR VALUE HIERARCHY

The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure fair value of the assets. Level 1 inputs are quoted prices in an active market for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

At June 30, 2020, the District's investment in the County Treasurer's Pool was an uncategorized input not defined as a Level 1, Level 2, or Level 3 input.

LOCAL AGENCY INVESTMENT FUND

The District is a participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The District reports its investment in LAIF at the fair value amount provided by LAIF, which is the same as the value of the pool share. The balance is available for withdrawal on demand, and is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

Included in LAIF's investment portfolio are collateralized mortgage obligations, mortgage-backed securities, other asset-backed securities, loans to certain state funds, and floating rate securities issued by federal agencies, government-sponsored enterprises, United States Treasury Notes and Bills, and corporations. At June 30, 2020, these investments matured in an average of 191 days.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 3 – CAPITAL ASSETS

Capital assets activities for the year ended June 30, 2020, were as follows:

	Balance June 30, 2019	Additions	Dispositions/ Adjustments	Balance June 30, 2020
Nondepreciable capital assets:				
Land	\$3,028,295			\$3,028,295
Construction in progress	48,532	\$281,116	(\$20,117)	309,531
Total capital assets not being depreciated	3,076,827	281,116	(20,117)	3,337,826
Capital assets being depreciated:				
Buildings and building improvements	20,158,679		20,117	20,178,796
Furniture, fixtures and equipment	3,818,678	125,259		3,943,937
Fire apparatus and vehicles	7,842,891	893,602	(283,503)	8,452,990
Total capital assets being depreciated	31,820,248	1,018,861	(263,386)	32,575,723
Less accumulated depreciation for:				
Buildings and building improvements	9,966,124	594,923		10,561,047
Furniture, fixtures and equipment	3,222,658	182,519		3,405,177
Fire apparatus and vehicles	4,742,928	429,896	(283,503)	4,889,321
Total accumulated depreciation	17,931,710	1,207,338	(283,503)	18,855,545
Total depreciable assets	13,888,538	(188,477)	20,117	13,720,178
Governmental activity capital assets, net	\$16,965,365	\$92,639		\$17,058,004

NOTE 4 – NOTES AND LOAN PAYABLE

On December 16, 2003, real property located at 95 Rowland Way, Novato, was purchased for \$3,650,000. A loan of \$2,700,000 was secured with Bank of Marin to finance the purchase. The loan was due in December 2013, at a fixed rate of 3.5% per annum for the first 60 months, with monthly payments of \$12,202. After the fixed rate period, the rate was adjusted for the remaining 60 months to 0.25% in excess of the most current month's 5-year Treasury Constant Maturity. On May 5, 2013, the District refinanced the outstanding balance of this Note with a new Note which bears interest at 2.763% with a monthly repayment schedule that ends May 15, 2023.

On June 10, 2014, the District entered into an agreement with Bank of the West for a loan of \$3,000,000 to partially finance the construction of the District's Fire Station 64. This loan bears an interest rate of 1.9%. Semi-annual payments of the loan will be made on February 1 and August 1 of each year, beginning on February 1, 2015 and ending on August 1, 2024. This loan includes a 1% penalty if the loan is prepaid in the first two years.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 4 – NOTES AND LOAN PAYABLE (Continued)

The following is a summary of the District’s future annual obligations:

Year ending June 30	Direct Borrowing		Total
	Principal	Interest	
2021	\$ 535,866	\$ 41,983	\$ 577,849
2022	548,361	29,627	577,988
2023	540,634	16,405	557,039
2024	325,000	7,762	332,762
2025	164,014	1,555	165,569
Total obligation	2,113,875	97,332	2,211,207
Less amount due within 1 year	535,866	41,983	577,849
Amount due after 1 year	<u>\$1,578,009</u>	<u>\$55,349</u>	<u>\$1,633,358</u>

CHANGES IN NOTE AND LOAN PAYABLE

The following is a schedule of changes in note and loan payable during the year:

	Direct Borrowing
	<u>Note payable</u>
Balance as of June 30, 2019	\$2,637,370
Repayments	<u>(523,495)</u>
Balance as of June 30, 2020	2,113,875
Less amount due within 1 year	<u>(535,866)</u>
Amount due after 1 year	<u>\$1,578,009</u>

NOTE 5 – CREDIT LINE

The District utilizes a credit card with a credit limit of \$175,000. As of July 10, 2020 (the closest date to June 30, 2020), the available credit was approximately \$154,588. The interest rate is based on the prime rate identified in the Wall Street Journal, as described in the credit card agreement. At the end of the year, the interest rate was approximately 15.99%. The District routinely pays the credit card balance in full each month and therefore is not subject to interest charges.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 6 – FUND BALANCE

The District’s fund balance is reported in classifications as described in Note 1. The following amounts are classified as nonspendable:

Prepaid items	\$164,396
	\$164,396
	\$164,396

In September 2013, the District established a Rainy Day Fund. The establishment or modification of, or transfer to or from the Rainy Day Fund requires a unanimous decision by the Board of Directors. The Fund should be used to provide the District with contingency funding only in the following situations: (a) when actual District revenue is 15% or more below expected District revenue, or (b) when a state of emergency is declared by the District Board or the County of Marin for an area that includes any area within District boundaries. Such emergencies are non-routine and are not expected to occur frequently. The declaration of a state of emergency by either the District or the County of Marin is a non-routine action. The balance in the Rainy Day Fund as of June 30, 2020, is \$4,199,942 and is included in committed fund balance.

The following are assigned fund balances as of the balance sheet date:

Assigned for:	
Wildland Fire Mitigation Fund	\$738,000
EMS Capital Equipment Reserve	200,000
Unemployment Insurance	35,100
Management Information Systems	167,000
Apparatus and Equipment Replacement	3,990,000
Facility Capital Improvement	500,000
Retirement Unfunded Liability	2,470,000
Worker's Compensation Fund	951,000
Retiree Health Benefits	2,309,120
Protective Equipment Reserve	180,000
Compensated Absences	1,106,166
	1,106,166
Total	\$12,646,386

NOTE 7 – DEFERRED COMPENSATION PLAN

District employees may defer a portion of their compensation under a District sponsored Deferred Compensation Plan created in accordance with Internal Revenue Code Section 457. Under this plan, participants are not taxed on the deferred portion of their compensation until distributed to them. Distributions may be made only at termination, retirement, death or in an emergency as defined by the Plan.

The laws governing deferred compensation plan assets require plan assets to be held by a Trust for the exclusive benefit of plan participants and their beneficiaries. Since assets held under these plans are not the District’s property and are not subject to District control, they have been excluded from these financial statements.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN

Plan Description

The District’s retirement plan is administered by the Marin County Employees’ Retirement Association (MCERA). All full-time and permanent part-time employees who work at least 75% of a full time position are eligible to participate.

MCERA is a cost-sharing multiple-employer retirement system governed by the 1937 Act of the California Government Code. MCERA acts as a common administrative and investment agent for defined benefit retirement plan for various local governmental agencies within the County of Marin. MCERA provides retirement, disability, and death benefits based on the employee’s years of service, age, and final compensation. Employees vest after five years of service and are eligible to receive retirement benefits after 10 years of service and having attained the age of 50, or 30 years of service (20 years for safety employees) regardless of age. Copies of MCERA’s annual financial reports, which include required supplementary information for each participant in the plan, may be obtained from the Marin County Employees’ Retirement Association, One McInnis Parkway, Suite 100, San Rafael, California 94903.

FUNDING POLICY

Participants are required to contribute a percentage of their annual covered salary. Contributions vary depending on the age and classification at hire date and range from 8.01% to 20.51% of covered payroll. The District is required to contribute the actuarially determined remaining amounts necessary to fund the benefits for its members averaging an additional 45.40% of covered payroll. The actuarial methods and assumptions used are those adopted by the Association’s Board of Retirement. Due to contractual arrangements, the District pays a portion of the required contribution for some plan members. The contribution requirements of the plan members are established by State statute and the employer contribution rates are determined by annual actuarial valuations.

The table below provides a summary of the key results during this reporting period.

Summary of Results		
Description	Measurement Date	
	6/30/2019	6/30/2018
Net Pension Liability	\$21,010,830	\$15,629,033
Deferred Inflows	2,019,607	3,475,549
Deferred Outflows	(5,549,823)	(3,426,793)
Additional Deferred Outflows - Actual FY 20 Contributions	(4,568,347)	(4,763,387)
Net Impact on Statement of Net Position	12,912,267	10,914,402
Pension Expense (\$ Amount)	6,387,453	2,661,522
Covered Payroll (\$Amount)	9,923,874	9,511,866
Pension Expense (% of Payroll)	64.36%	27.98%

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN (Continued)

PROJECTION OF TOTAL PENSION LIABILITY AND NET PENSION LIABILITY

Total Pension Liability (TPL) is the actuarial present value of projected benefit payments attributed to past periods of employee service. For the purposes of Governmental Accounting Standards Board Statement No. 68 (GASB 68), MCERA and the District have adopted a measurement date of June 30, 2019. The beginning of year measurement of TPL is based on the actuarial valuation as of June 30, 2018. The TPL at the end of the measurement year, June 30, 2019, is also measured as of the valuation date of June 30, 2018, and projected to June 30, 2019.

The Plan Fiduciary Net Position (FNP) is the fair or market value of assets. The FNP at the beginning of the year is based on the actuarial valuation as of June 30, 2018. The FNP at the end of the measurement year, June 30, 2019, is also measured as of the valuation date of June 30, 2018, and projected to June 30, 2019.

The Net Pension Liability (NPL) is the District liability for benefits provided through its defined benefit plan administered by MCERA. It is calculated by reducing the TPL by the FNP.

ACTUARIAL ASSUMPTIONS

The total pension liability as of June 30, 2019 was determined by an actuarial valuation as of June 30, 2018, using the following actuarial assumptions applied to all prior periods included in the measurement. The key assumptions in the valuation were:

- Inflation: 2.75%
- Salary increases: 3.00% plus merit component
- COLA increases:
 - 2.7% for those with a 4% COLA cap,
 - 2.6% for those with a 3% COLA cap, and
 - 1.9% for those with a 2% COLA cap
- Investment rate of return: 7.00% net of investment expense assumed
- Post-Retirement Mortality: Adopted CalPERS mortality tables projected generationally using Scale MP2017

During the measurement year, the Net Pension Liability (NPL) increased from approximately \$15.6 million as of June 30, 2018, to approximately \$21 million as of June 30, 2019. This amount is used for the purpose of reporting the District's share of NPL in the current reporting year, because the only MCERA GASB 67/68 report available at the time of the audit was that prepared as of June 30, 2019.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN (Continued)

ASSET ALLOCATION POLICY AND EXPECTED LONG-TERM RATE OF RETURN

The MCERA Board of Retirement has adopted an Investment Policy Statement (IPS), which provides the framework for the management of MCERA’s investments. The IPS establishes MCERA’s investment objectives and defines the principal duties of the Retirement Board, the custodian bank, and the investment managers. The asset allocation plan is an integral part of the IPS and is designed to provide an optimum and diversified mix of asset classes with return expectations to satisfy expected liabilities while minimizing risk exposure. MCERA currently employs external investment managers to manage its assets subject to the provisions of the policy. Plan assets are managed on a total return basis with a long term objective of achieving and maintaining a fully funded status for the benefits provided through the Plan. The following was the Retirement Board’s adopted asset allocation policy as of June 30, 2019:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Domestic Equity	32%	4.60%
International Equity	22%	4.75%
Fixed Income	23%	0.75%
Public Real Assets	7%	3.25%
Real Estate	8%	3.50%
Private Equity	8%	5.10%
Total	<u>100%</u>	

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN (Continued)

DETERMINATION OF DISCOUNT RATE

The discount rate used to measure the Total Pension Liability was 7.00%. Related to the discount rate is the funding assumption that employees will continue to contribute to the plan at the required rates and employers will continue the historical and legally required practice of contributing to the plan based on an actuarially determined contribution, reflecting a payment equal to annual normal cost, a portion of the expected administrative expenses, an amortization payment for the extraordinary losses from 2009 amortized over a closed period (20 years remaining as of the June 30, 2018 actuarial valuation) and an amount necessary to amortize the remaining Unfunded Actuarial Liability as a level percentage of payroll over a closed period (12 years remaining as of the June 30, 2018 actuarial valuation).

A change in the discount rate would affect the measurement of the TPL. A lower discount rate results in a higher TPL and higher discount rates results in a lower TPL. Because the discount rate does not affect the measurement of assets, the percentage change in the NPL can be very significant for a relatively small change in the discount rate. A one percent decrease in the discount rate increases the TPL by approximately 13% and increases the NPL by approximately 106%. A one percent increase in the discount rate decreases the TPL by approximately 11% and decreases the NPL by approximately 87%.

The table below shows the sensitivity of the NPL to a one percent decrease and a one percent increase in the discount rate:

Description	1% Decrease 6.00%	Discount Rate 7.00%	1% Increase 8.00%
Total Pension Liability	\$192,152,418	\$169,951,159	\$151,664,999
Fiduciary Net Position	<u>148,940,329</u>	<u>148,940,329</u>	<u>148,940,329</u>
Net Pension Liability	<u>\$43,212,089</u>	<u>\$21,010,830</u>	<u>\$2,724,670</u>
Fiduciary Net Position as a Percentage of the Total Pension Liability	77.5%	87.6%	98.2%

PENSION EXPENSE, DEFERRED OUTFLOWS AND INFLOWS OF PENSION RESOURCES

The impact of experience gains or losses and assumption changes on the Total Pension Liability (TPL) are recognized in the proportionate share of the pension expense over the average expected remaining service life of all active and inactive members of the plan. As of the measurement date, this recognition period was 4 years.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN (Continued)

The following tables show the current balance and sources of deferred outflows and inflows related to the District’s defined benefit retirement plan, and the scheduled recognition of these deferred amounts:

Description	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$720,531	(\$111,031)
Changes in assumptions	1,172,089	
Changes in proportion	3,130,156	(504,566)
Changes in proportion and difference between District contributions and proportionate share of contributions	527,047	
Actual FY 19-20 contributions (post measurement date)	4,568,347	
Net difference between projected and actual earnings on pension plan investments		(1,404,010)
Net Deferred Inflows and Outflows	10,118,170	(\$2,019,607)

\$4,568,347 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Year ended June 30	Annual Amortization
2021	\$1,997,567
2022	221,379
2023	885,546
2024	425,724
Total	\$3,530,216

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 8 – PENSION PLAN (Continued)

For the year ended June 30, 2020, the District recognized a pension expense of \$6,387,453. The table below presents the sources of the pension expense.

Operating Expenses	
Service cost	\$3,653,290
Employee contributions	(1,724,191)
Contribution difference	621,822
Administrative expenses	290,503
Sub-total	2,841,424
Financing Expenses	
Interest cost	11,219,088
Expected return on assets	(9,970,008)
Sub-total	1,249,080
Changes	
Benefit changes	
Recognition of assumption changes	586,045
Recognition of liability gains and losses	175,110
Recognition of investment gains and losses	407,711
Change in Proportion	1,128,083
Sub-total	2,296,949
Pension Expense	\$6,387,453
Pension Expense as % of Payroll	64.36%

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS

PLAN DESCRIPTION

In accordance with its agreement with the Novato Professional Firefighters Association, the District provides post-retirement health care benefits to its retirees through the Novato Fire Protection District Retiree Health Plan (Plan). The Plan is an agent multiple-employer plan for which audited financial statements are not available.

ELIGIBILITY AND BENEFITS

The following were eligibility and benefits as of the June 30, 2019 actuarial valuation:

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

Management and Administrative Support Staff

Management and Administrative Support Staff retiring that terminate service and commence a retirement or disability are eligible, provided these employees have attained age 55 with ten years of service, and are enrolled in the healthcare plan upon retirement or disability. Members must be employed prior to July 1, 2009 to be eligible for tier 1. There is no minimum age requirement to be eligible to receive disability benefits, but the employee must have worked at least five years for the District. All members hired after January 1, 2005 are eligible for tier 2. Surviving spouses/domestic partners of eligible retirees are eligible for the mandated subsidy only. Surviving spouses/domestic partners of deceased active employees are eligible for the mandated subsidy only if the employee had attained age 55 with ten years of service.

For members under tier 1, the District will pay 100% of the premium for single coverage or 83.29% of the premium for two-person or family coverage. For members under tier 2, the District will pay the PEMHCA minimum after the retiree buys medical insurance through the District.

Chief Officers Association

Chief Officers Association members become eligible for retirement benefits by attaining age 50 with ten years of service, with no age requirement by attaining twenty years of service, or by continuing to work for the District until or beyond age 70. There are no age or service requirements for Safety group employees to be eligible to receive disability benefits.

Eligibility for tier 1 retiree health benefits requires an employee to have retired prior to January 1, 2011. Eligibility for tier 2 benefits requires an employee to have been hired prior to July 1, 2009 and retire after December 31, 2010. Eligibility for tier 3 retiree health benefits requires an employee to have been hired after June 30, 2009. For tier 3, the District will pay the PEMHCA minimum after the retiree buys medical insurance through the District. All tiers require the employee to be enrolled in the healthcare plan upon retirement or disability.

Tier 1 benefits for Chief Officers Association members are listed below:

Position District Pays for:	Medical	Dental	Vision
Fire Chief or Deputy Fire Chief (retired 1992 or later)	100% for retired member and dependents until the death of both parties	100% for retired member and spouse	100% for retired member and spouse
Fire Chief or Deputy Fire Chief (retired 1991 or earlier)	100% for retired member and dependents until the death of both parties	100% for retired member and spouse	0% of premium
Division Chief or Battalion Chief (retired 1992 or later)	100 % of Kaiser-Family rate or 83.29% of higher premium	100% for retired member and spouse	100% for retired member and spouse
Division Chief or Battalion Chief (retired 1992 or earlier)	100% of Kaiser Family rate or 83.29% of higher premium	100% for retired member and spouse	0% of premium

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

Beginning January 1, 2012, for those under tier 2, the Supplemental Retiree Benefit Allowance paid by the District will decrease by 2.00% until reaching a percentage of 82% for members retiring in 2020. The Supplemental Retiree Benefit Allowance paid by the District is fixed at the rate in effect the year in which the member retires. For example, in the year 2016 the Supplemental Retiree Benefit Allowance paid by the District for retired members will be 90%. Retired members are responsible for paying the difference between the cost of their selected medical insurance premium and the established Supplemental Benefit Allowance Cap. The following table provides the Supplemental Retiree Benefit Allowance percentage paid by the District for retired members medical insurance premiums beginning in 2010 through 2020, when the percentage of 82% is reached.

Year Beginning	% Paid by District
January 1, 2010	100%
January 1, 2011	100%
January 1, 2012	98%
January 1, 2013	96%
January 1, 2014	94%
January 1, 2015	92%
January 1, 2016	90%
January 1, 2017	88%
January 1, 2018	86%
January 1, 2019	84%
January 1, 2020	82%

Members under tier 3 may purchase medical insurance through the District in retirement and the District will pay the minimum contribution required under the PEMHCA law.

Firefighters

Firefighters retiring that terminate service and commence a retirement or disability are eligible. Member must retire prior to December 31, 2010 to be eligible for tier 1 benefits. Member must be employed prior to July 1, 2009 and retire after December 31, 2010 to be eligible for tier 2. Employees hired after June 30, 2009 are eligible for tier 3. Eligibility for all tiers requires the employee to be enrolled in the healthcare plan upon retirement or disability.

Surviving spouses/domestic partners of eligible retirees are eligible for the mandated subsidy only. Surviving spouses/domestic partners of deceased active employees are eligible for the mandated subsidy only if the employee had attained age 50 with ten years of service.

Under tier 1, eligible members retired prior to December 31, 2010, the District will pay 100% of single coverage or 83.29% of two person or family coverage.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

Under tier 2, beginning January 1, 2011 the District will provide a Supplemental Retiree Benefit Allowance based upon a vesting formula. Each member shall fall into a category below based on current years of service as of July 1, 2010.

Current Years of Service as of July 1, 2010	Vesting Based
0-5	55%
5-10	60%
10-15	65%
15-20	70%
20-25	75%
25-30	80%

Each member shall accrue additional coverage at 0.75% for each year of service. This accrual will be in addition to the vesting base percentage described above. The sum of these two calculations shall be the total percentage of healthcare premium that is paid for by the District covering family, member and spouse or single of the Kaiser HMO Premium to a maximum of 80% on January 1, 2011, 75% on April 1, 2023 and 70% on April 1, 2028.

Members under tier 3 may purchase medical insurance through the District in retirement and the District will pay the minimum contribution required under the PEMHCA law.

For the year ended June 30, 2020, the District’s contributions to the Plan were \$1,154,560.

Employees Covered by Benefit Terms – Membership in the plan consisted of the following at June 30, 2019, the measurement date:

Active plan members	77
Inactive employees or beneficiaries currently receiving benefit payments	95
Inactive employees entitled to but not yet receiving benefit payments	-
Total	172

Net OPEB Liability

Actuarial Methods and Assumptions – The District’s net OPEB liability was measured as of June 30, 2019 and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation dated June 30, 2019. In the June 30, 2019 actuarial valuation, the entry-age actuarial cost method was used. The actuarial assumptions include a 7.0% discount rate assuming the District continues to fully fund for its retiree health benefits through the CERBT under investment Strategy 1 and a general inflation rate of 3.0%. Health care cost trend rate increase was assumed to be 6.50%. The unfunded actuarial liability is being amortized as a level-percent of payroll on a closed basis. The remaining amortization period at June 30, 2019 was eleven years.

NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighing the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation	Long-term expected real rate of return
CERBT		
Global Equity	59%	5.50%
Global Debt Securities	25%	2.35%
Inflation Assets	5%	1.50%
Commodities	3%	1.75%
REITS	8%	3.65%
Total	<u>100%</u>	

Discount Rate – The discount rate used to measure the total OPEB liability was 7%. The projection of cash flows used to determine the discount rate assumed that District contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the OPEB plan’s fiduciary net position was projected to be available to make all projected OPEB payments for current active and inactive employees and beneficiaries. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

Changes in Net OPEB Liability

The changes in the Net OPEB Liability follows:

	Increase (Decrease)		
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability/(Asset) (c) = (a) - (b)
Balance at June 30, 2019 (6/30/18 measurement date)	\$18,560,623	\$8,578,388	\$9,982,235
Changes Recognized for the Measurement Period:			
Service Cost	334,209	-	334,209
Interest on the total OPEB liability	1,287,788	-	1,287,788
Changes in benefit terms	-	-	-
Difference between expected and actual experience	(1,161,809)	-	(1,161,809)
Changes of assumptions	292,501	-	292,501
Contributions from the employer	-	2,543,521	(2,543,521)
Net investment income	-	594,812	(594,812)
Administrative expenses	-	(4,444)	4,444
Other expense	-	(3,249)	3,249
Benefit payments and refunds	(995,724)	(995,724)	-
Net Changes	<u>(243,035)</u>	<u>2,134,916</u>	<u>(2,377,951)</u>
Balance at June 30, 2020 (6/30/19 measurement date)	<u>\$18,317,588</u>	<u>\$10,713,304</u>	<u>\$7,604,284</u>

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

Detailed information about the OPEB plan’s fiduciary net position is available in the separately issued plan financial report that may be obtained from the client. The benefit payments and refunds include implied subsidy benefit payments in the amount of \$995,724.

Sensitivity of the Net OPEB Liability

The following presents the net OPEB liability of the District, as well as what the District’s net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (-1 percent) or 1-percentage-point higher (+1 percent) than the current discount rate:

Plan's Net OPEB Liability/(Asset)		
Discount Rate -1%	Current Discount	Discount Rate +1%
(6.00%)	Rate (7.00%)	(8.00%)
\$10,332,837	\$7,604,284	\$6,315,591

The following presents the net OPEB liability of the District, as well as what the District’s net OPEB liability would be if it were calculated using a healthcare cost trend rate that is 1-percentage-point lower (-1 percent) or 1-percentage-point higher (+1 percent) than the current healthcare cost trend rate:

Plan's Net OPEB Liability/(Asset)		
Discount Rate -1%	Current Health Care Cost	Discount Rate +1%
(5.5% decreasing to	Trend Rates	(7.5% decreasing to
3.00%)	(6.5% decreasing to	5.50%)
5.00%)	5.00%)	5.50%)
\$6,040,464	\$7,604,284	\$10,671,299

OPEB Expenses and Deferred Outflows/Inflows of Resources Related to OPEB

For the year ended June 30, 2020, the District recognized OPEB Expense of \$266,438. As of fiscal year ended June 30, 2020, the District reported deferred outflows and inflows of resources related to OPEB from the GASB 75 actuarial report:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between actual and expected experience		(\$871,357)
Changes of assumptions	\$219,376	
Net difference between projected and actual earnings on OPEB plan investments		(36,488)
Employer contributions made subsequent to the measurement date	1,154,560	
Total	\$1,373,936	(\$907,845)

The difference between projected OPEB plan investment earnings and actual earnings is amortized over a five-year period. The remaining gains and losses are amortized over the expected average remaining service life. The expected average remaining service life for the June 30, 2019 measurement period is two years.

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 9 – POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS (Continued)

\$1,154,560 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the OPEB liability in the year ended June 30, 2020. Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized as future OPEB expense as follows:

Measurement Period Ended June 30	Annual Amortization
2020	(\$246,013)
2021	(246,013)
2022	(208,358)
2023	11,915
Total	(\$688,469)

NOTE 10 – RISK MANAGEMENT

The District is exposed to various risks of loss related to torts, loss or damage to assets, injuries to employees, and errors and omissions, for which the District carries commercial insurance or is self-insured up to a certain limit. During the years, the District maintained the following types of insurance: property (\$8,170,503 limit, \$1,000 deductible per occurrence), general liability (\$10,000,000 aggregate limit), auto (\$1,000,000 limit), workers' compensation, management liability (\$10,000,000 aggregate limit, \$5,000 deductible), pollution (\$2,000,000 aggregate limit), cyber risk (\$1,000,000 aggregate limit), crime (\$1,000,000 deductible per occurrence), commercial excess liability insurance (\$20,000,000 aggregate limit).

Fire Districts Association of California – Fire Association Self Insurance System

Effective July 2014, the District joined the Fire Districts Association of California – Fire Association Self- Insurance System (the System) for Workers' Compensation coverage. The System is a public agency risk pool created pursuant to a joint powers agreement between the numerous member fire agencies. The System manages one pool for all member agencies. Each member pays an annual premium to the system based on the number of personnel, an estimated dollar amount of payroll and an experience factor. At fiscal year-end, when actual payroll expenditures are available, an adjustment to the year's annual premium is made. The System reinsures through the Local Agency Excess Workers' Compensation Authority (LAWCX), a joint powers authority, for claims in excess of \$500,000 for each insured event. The most recent condensed financial information (unaudited) for the System is as of June 30, 2019.

Total assets	\$57,957,092
Total liabilities	43,342,522
Fund equity	\$14,614,570
Total operating revenues	\$13,743,662
Total operating expenses	16,183,837
Operating income (loss)	(2,440,175)
Non-operating Income (loss)	2,511,208
Net income (loss)	\$71,033

**NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020**

NOTE 10 – RISK MANAGEMENT (Continued)

There were no settlements in excess of the insurance coverage in any of the three prior fiscal years.

The following schedule presents the changes in the liability for workers' compensation claims:

Balance as of June 30, 2019	\$1,585,000
Change in provision for prior year claims	(107,742)
Claims paid during the year	<u>(50,958)</u>
Balance as of June 30, 2020	1,426,300
Less amount due within 1 year	<u>(206,819)</u>
Amount due after 1 year	<u><u>\$1,219,481</u></u>

At June 30, 2020, the District did not record a liability for outstanding claims other than workers' compensation, as it believes the claims were minimal.

NOTE 11 – JOINT VENTURE

The District entered into a Joint Powers Agreement in February 1998, establishing the Marin Emergency Radio Authority (the Authority). The Authority is responsible to acquire, construct, and improve a countywide emergency radio system. During the year ended June 30, 1999, the Authority issued Revenue Bonds to be used for the acquisition of the radio system. Of the \$27 million in Revenue Bonds, the District will be responsible for 4.894%, or approximately \$1.3 million. Each year through August 2020, approximately \$104,000 annual payments will be due to the Authority from the District. Including interest and principal, it is anticipated the District's total obligation over 20 years will be approximately two million dollars.

The financial statements of the Authority are available at the County of Marin office. The most recent condensed financial information (unaudited) for the Authority is presented below for the year ended June 30, 2019:

Total Assets and Deferred Outflows of Resources	\$54,649,186
Total Liabilities	<u>40,601,171</u>
Net Position	<u><u>\$14,048,015</u></u>
Total Revenues	\$8,832,852
Total Expenses	<u>3,431,558</u>
Net Increase (Decrease) in Net Position	<u><u>\$5,401,294</u></u>

NOVATO FIRE PROTECTION DISTRICT
NOTES TO FINANCIAL STATEMENTS
For the Year Ended June 30, 2020

NOTE 12 – COMMITMENTS AND CONTINGENCIES

The District participates in several Federal grant programs. These programs are subject to audits performed by the District's independent accountants in accordance with the provisions of the Federal Single Audit Act as amended and applicable State requirements. In addition, these programs are subject to further examination by the grantors and the amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time. The District expects such amounts, if any, to be immaterial.

COVID-19 Global Pandemic

On March 11, 2020, the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of businesses and shelter in place orders for all but those deemed essential services. While the business disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings and shelter in place orders. However, the ultimate financial impact and duration cannot be reasonably estimated at this time.

Required Supplemental Information

**NOVATO FIRE PROTECTION DISTRICT
REQUIRED SUPPLEMENTARY INFORMATION
For the Year Ended June 30, 2020**

**Schedule of the District's Proportionate Share of the Net Pension Liability
Last 10 years***

	Measurement Date					
	<u>6/30/2019</u>	<u>6/30/2018</u>	<u>6/30/2017</u>	<u>6/30/2016</u>	<u>6/30/2015</u>	<u>6/30/2014</u>
District's proportionate share	5.7453%	4.7318%	5.0038%	4.5644%	4.4996%	6.0754%
Proportionate share of total pension liability	\$169,951,159	\$133,991,325	\$134,352,856	\$117,607,594	\$111,107,282	\$137,047,192
Proportionate share of fiduciary net position	<u>148,940,329</u>	<u>118,362,292</u>	<u>115,901,028</u>	<u>95,792,937</u>	<u>93,676,482</u>	<u>122,032,482</u>
Proportionate share of the net pension liability	<u>\$21,010,830</u>	<u>\$15,629,033</u>	<u>\$18,451,828</u>	<u>\$21,814,657</u>	<u>\$17,430,800</u>	<u>\$15,014,710</u>
Plan fiduciary net position as a percentage of the total pension liability	87.64%	88.34%	86.27%	81.45%	84.31%	89.04%
Covered payroll	\$9,511,866	\$9,182,914	\$9,186,610	\$9,078,616	\$8,567,206	\$8,759,278
Net pension liability as a percentage of covered payroll	220.89%	170.20%	200.86%	240.29%	203.46%	171.41%

* - The fiscal year ended June 30, 2015 was the first year of implementation, therefore no prior year information is shown.

**NOVATO FIRE PROTECTION DISTRICT
REQUIRED SUPPLEMENTARY INFORMATION
For the Year Ended June 30, 2020**

**Schedule of Contributions
Novato Fire Protection District, a Cost-Sharing Defined Benefit Pension
As of June 30
Last 10 years, subject to available information
(first year of implementation was Fiscal Year ended June 30, 2015)**

	2020	2019	2018	2017	2016	2015
Contractually required contribution	\$4,568,347	\$4,763,387	\$4,595,700	\$4,659,905	\$4,848,895	\$4,604,649
Contributions in Relation to the Contractually required contribution	4,568,347	4,763,387	4,595,700	4,659,905	4,848,895	4,604,649
Contribution Deficiency/ (Excess)	\$0	\$0	\$0	\$0	\$0	\$0
Covered payroll	\$9,923,874	\$9,511,866	\$9,182,914	\$9,186,610	\$9,078,616	\$8,567,206
Contributions as a percentage of covered payroll	46.03%	50.08%	50.05%	50.72%	53.41%	53.75%

Notes to Schedule

Valuation Date / Timing 6/30/2018 (for Contributions made in fiscal year FY 2019-2020)

Key Methods and Assumptions Used to Determine Contribution Rates (for fiscal year 2019-20):

Actuarial cost method	Entry Age Normal Cost Method
Amortization method	Level percentage of payroll with separate period for Extraordinary Actuarial Loss from 2009
Remaining Amortization period	Unfunded liability - 11 years / Extraordinary Actuarial Loss - 19 years
Asset valuation method	5-year smoothed market, 80% /120% corridor around market
Inflation	2.75%
Salary increases	3.00% plus merit component based on employee classification and years of service
Investment Rate of Return	7.25%
Retirement Age	Classic Tiers: Safety - 50-55, Miscellaneous - 55; PEPRA Tiers: Safety - 57, Miscellaneous - 62
Healthy Mortality	CalPERS 2017 Post-Retirement Healthy Mortality rates, adjusted by 90% for Males (Miscellaneous and Safety), with the 15-year static projection used by CalPERS replaced by generational improvements from a base year of 2014 using Scale MP-2017
Disabled Mortality	CalPERS 2017 Disability Mortality rates (Non-Industrial rates for Miscellaneous members and Industrial Disability rates for Safety members), adjusted by 90% for Males and Females (Miscellaneous and Safety) with the 15-year static projection used by CalPERS replaced by generational improvements from a base year of 2014 using Scale MP-2017

**NOVATO FIRE PROTECTION DISTRICT
REQUIRED SUPPLEMENTARY INFORMATION
For the Year Ended June 30, 2020**

**Schedule of the District's Changes in Net OPEB Liability and Related Ratios
Last 10 years***

Measurement Date	6/30/19	6/30/18	6/30/17
Total OPEB Liability			
Service Cost	\$334,209	\$312,345	\$291,911
Interest	1,287,788	1,245,883	1,208,168
Differences between expected and actual experience	(1,161,809)		
Changes in assumptions	292,501		
Changes in benefits	(995,724)	(967,175)	(996,269)
Net change in total OPEB liability	(243,035)	591,053	503,810
Total OPEB liability - beginning	18,560,623	17,969,570	17,465,760
Total OPEB liability - ending (a)	\$18,317,588	\$18,560,623	\$17,969,570
OPEB fiduciary net position			
Contributions - employer	\$2,543,521	\$2,469,891	\$1,989,494
Contributions - employee			
Net investment income	594,812	526,229	572,838
Administrative expense	(4,444)	(3,712)	(2,876)
Other expense	(3,249)	(8,683)	
Benefit payments, including refunds of employee contributions	(995,724)	(967,175)	(996,269)
Net change in plan fiduciary net position	2,134,916	2,016,550	1,563,187
Plan fiduciary net position - beginning	8,578,388	6,561,838	4,998,651
Plan fiduciary net position - ending (b)	\$10,713,304	\$8,578,388	\$6,561,838
Net OPEB liability - ending (a)-(b)	\$7,604,284	\$9,982,235	\$11,407,732
Plan fiduciary net position as a percentage of the total OPEB liability	58.5%	46.2%	36.5%
Covered employee payroll	\$9,214,313	\$9,195,604	\$8,685,000
Net OPEB liability as a percentage of covered employee payroll	82.5%	108.6%	131.3%

Notes to schedule:

* - Fiscal year 2018 was the first year of implementation.

**NOVATO FIRE PROTECTION DISTRICT
REQUIRED SUPPLEMENTARY INFORMATION
For the Year Ended June 30, 2020**

SCHEDULE OF CONTRIBUTIONS

Last 10 years*

Fiscal Year Ended June 30,	2020	2019	2018
Actuarially determined contribution	\$1,154,560	\$1,547,797	\$1,502,716
Contributions in relation to the actuarially determined contributions	<u>1,154,560</u>	<u>1,547,797</u>	<u>1,502,716</u>
Contribution deficiency (excess)	<u><u> </u></u>	<u><u> </u></u>	<u><u> </u></u>
Covered employee payroll	<u>\$9,639,710</u>	<u>\$9,214,313</u>	<u>\$9,195,604</u>
Contributions as a percentage of covered employee payroll			

Notes to Schedule

Valuation date: 6/30/2019

Methods and assumptions used to determine contribution rates:

Actuarial Cost Method	Entry Age Normal
Amortization Method	Level percentage of payroll basis
Remaining Amortization	11 years remaining as of June 30, 2019
Asset Valuation Method	Market Value Basis
Inflation	3% per annum
Payroll Growth	3.50%
Investment Rate of Return	7% per annum
Healthcare Cost-Trend Rates	3.5% to 5.50%
Mortality	The RPH-2014 Total Dataset Mortality Tables Projected Fully Generational using Scale MP-2014. Rates are assumed to have sufficient provisions or reasonably reflect future mortality improvements.

* - Fiscal year 2018 was the first year of implementation.

NOVATO FIRE PROTECTION DISTRICT
 BUDGETARY COMPARISON SCHEDULE - GENERAL FUND
 FOR THE YEAR ENDED JUNE 30, 2020

	<u>Current Year Budget</u>		Revenue and Expenditures	Variance with Final Budget
	<u>Original</u>	<u>Final</u>		Positive (Negative)
RESOURCES (Inflows):				
Property taxes - secured and unsecured	\$27,636,292	\$27,636,292	\$28,032,082	\$395,790
Charges for services	2,561,328	2,561,328	3,070,287	508,959
Interest income	179,286	179,286	383,197	203,911
Intergovernmental	829,043	2,762,043	1,880,692	(881,351)
Other	50,000	50,000	189,287	139,287
	<u>31,255,949</u>	<u>33,188,949</u>	<u>33,555,545</u>	<u>366,596</u>
APPROPRIATIONS/EXPENDITURES (Outflows):				
Salaries and benefits				
Emergency medical services	7,756,138	7,756,138	7,331,788	424,350
Risk reduction prevention and mitigation	1,283,039	1,283,039	895,276	387,763
Operations	11,266,013	11,266,013	10,330,925	935,088
Organizational resources and support	4,424,262	4,030,822	4,121,535	(90,713)
Training	427,496	427,496	429,103	(1,607)
Total salaries and benefits	<u>25,156,948</u>	<u>24,763,508</u>	<u>23,108,627</u>	<u>1,654,881</u>
Services and supplies:				
Emergency medical services	283,585	283,585	244,057	39,528
Risk reduction prevention and mitigation	236,675	236,675	204,037	32,638
Operations	234,258	234,258	219,449	14,809
Organizational resources and support	3,353,094	3,371,094	3,126,625	244,469
Training	79,800	79,800	34,780	45,020
Total services and supplies	<u>4,187,412</u>	<u>4,205,412</u>	<u>3,828,948</u>	<u>376,464</u>
Capital outlay:				
Organizational resources and support	3,380,500	3,380,500	1,409,700	1,970,800
Total capital outlay	<u>3,380,500</u>	<u>3,380,500</u>	<u>1,409,700</u>	<u>1,970,800</u>
Debt service:				
Principal	546,200	546,200	523,495	22,705
Interest	54,103	54,103	54,148	(45)
Total debt service	<u>600,303</u>	<u>600,303</u>	<u>577,643</u>	<u>22,660</u>
	<u>33,325,163</u>	<u>32,949,723</u>	<u>28,924,918</u>	<u>4,024,805</u>
EXCESS REVENUE OVER (UNDER) APPROPRIATIONS				
	<u>(\$2,069,214)</u>	<u>\$239,226</u>	<u>\$4,630,627</u>	<u>\$4,391,401</u>

NOVATO FIRE PROTECTION DISTRICT

**NOTES TO THE REQUIRED SUPPLEMENTAL INFORMATION
FOR THE YEAR ENDED JUNE 30, 2020**

1. BUDGETARY BASIS OF PRESENTATION

The budget included in these financial statements represents the original budget and amendments approved by the Board of Directors. The budgetary basis is the modified accrual basis of accounting with encumbrances included as actual. Accordingly, for the purpose of comparing budgeted expenditures to actual amounts, prior and current year encumbrances have been integrated with the amounts shown on the Statement of Revenues, Expenditures, and Changes in Fund Balances.

Various reclassifications have been made to the actual amounts to conform to classifications included in the budget approved by the Board of Directors.

The legal level of budgetary control attributed to the Board of Directors is considered at the objective or natural classification level, presented as subtotals in the schedule of budget to actual (e.g., total revenue, total salaries and benefits, total services and supplies, etc.).



Statistical Section

Photo credit: Jeanne Villa

NOVATO FIRE PROTECTION DISTRICT

STATISTICAL SECTION

Statistical Section Information

This part of the District Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health. The detailed schedules presented in the Statistical Section are grouped into five sections pertaining to financial trends, revenue capacity, debt capacity, demographic and economic information and operating information. In contrast to the financial section, the statistical section information is not subject to independent audit.

Financial Trends – These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time:

1. Net Position by Component
2. Changes in Net Position
3. Fund Balances of Governmental Funds
4. Changes in Fund Balances of Governmental Funds
5. Expenditures by Function

Revenue Capacity – These schedules contain information to help the reader assess the District's most significant local revenue source, property tax:

1. General Revenues by Source
2. Assessed Value of Taxable Property
3. Secured Assessed Valuation
4. Assessed and Estimated Actual Value of Taxable Property
5. Property Tax Levies and Collections
6. Property Tax Rates, All Overlapping Governments
7. Principal Property Taxpayers

Debt Capacity – These schedules present information to help the reader assess the affordability of the District's current levels of outstanding debt and the District's ability to issue additional debt in the future:

1. Ratio of Outstanding Debt by Type
2. Computation of Direct and Overlapping Debt
3. Computation of Legal Bonded Debt Margin

NOVATO FIRE PROTECTION DISTRICT

STATISTICAL SECTION

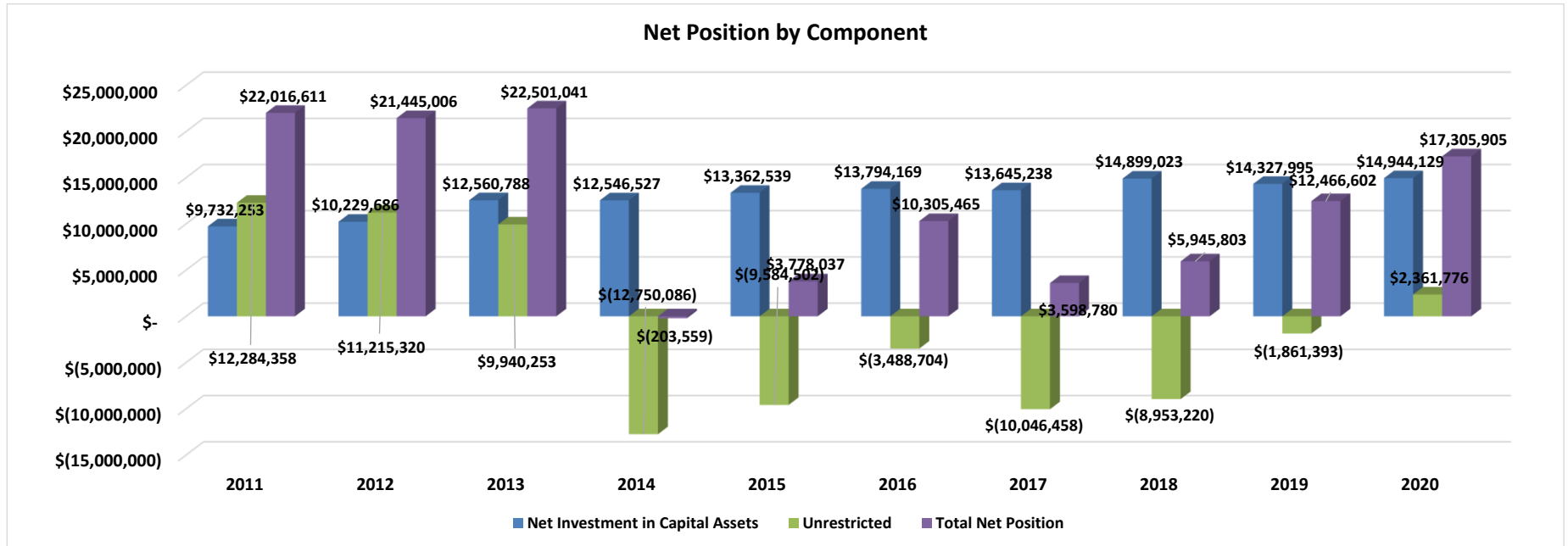
Demographic and Economic Information – These schedules offer demographic and economic indicators to help the reader understand the environment within which the District’s financial activities take place:

1. Demographic Statistics
2. Demographic and Economic Statistics
3. Principal Employers

Operating Information – These schedules contain data to help the reader understand how the information in the financial reports relates to the services the District provides and the activities it performs:

1. Summary of District Activities
2. Apparatus Inventory
3. Full and Part-time Employees by Function
4. Comparative Annual Graph, Total Responses
5. Emergency Response Category Definitions
6. Emergency Responses by Incident Type
7. Emergency Response Detail Analysis
8. Average Incident Response Time
9. District Response Times
10. Call Frequency Analysis by Station
11. Call Frequency Analysis by Hour
12. Call Frequency Analysis by Month
13. Call Frequency Analysis by Type
14. Fire Loss Management Activities
15. Fire Training Activity (Public Education)
16. Personnel Training Hours, Detail
17. Personnel Training Hours, Chart
18. Service Connected Illness/Injury Report

**Novato Fire Protection District
Net Position by Component
Last Ten Fiscal Years
(Accrual Basis of Accounting)**



Fiscal Year Ended June 30

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Governmental Activities										
Net investment in capital assets	\$ 9,732,253	\$ 10,229,686	\$ 12,560,788	\$ 12,546,527	\$ 13,362,539	\$ 13,794,169	\$ 13,645,238	\$ 14,899,023	\$ 14,327,995	\$ 14,944,129
Unrestricted	12,284,358	11,215,320	9,940,253	(12,750,086)	(9,584,502)	(3,488,704)	(10,046,458)	(8,953,220)	(1,861,393)	2,361,776
Total governmental activities net position	<u>\$ 22,016,611</u>	<u>\$ 21,445,006</u>	<u>\$ 22,501,041</u>	<u>\$ (203,559)</u>	<u>\$ 3,778,037</u>	<u>\$ 10,305,465</u>	<u>\$ 3,598,780</u>	<u>\$ 5,945,803</u>	<u>\$ 12,466,602</u>	<u>\$ 17,305,905</u>

Note: Due to the implementation of GASB Statement 75 during the fiscal year ended June 30, 2018 and GASB Statements 68 and 71 during the fiscal year ended June 30, 2015, financial data shown for previous years have not been restated and may not be comparable.

Source: Novato Fire Protection District audited financial statements

Novato Fire Protection District
Changes in Net Position
Last Ten Fiscal Years
(Accrual Basis of Accounting)

	<u>Fiscal Year Ended June 30</u>				
	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Expenses					
Governmental Activities					
Public Safety					
Emergency Medical Services	\$ 5,963,435	\$ 6,134,622	\$ 5,989,297	\$ 6,825,460	\$ 6,751,698
Risk Reduction Prevention & Mitigation	700,917	721,211	903,791	1,030,362	1,013,766
Operations	10,559,537	10,695,745	9,666,919	12,395,749	6,467,037
Organizational Resources & Support	4,765,194	5,222,395	5,821,370	6,491,194	6,706,078
Training	645,603	605,719	477,324	259,977	185,094
Interest on long term debt	127,164	124,200	100,698	91,586	189,738
Total Governmental Activities Expenses	<u>22,761,850</u>	<u>23,503,892</u>	<u>22,959,399</u>	<u>27,094,328</u>	<u>21,313,411</u>
Program Revenues					
Governmental Activities					
Charges for services					
Emergency Medical Services	2,030,507	2,336,029	2,385,637	2,402,208	2,303,330
Risk Reduction Prevention & Mitigation	58,358	43,803	53,377	56,437	45,118
Operations	24,415	89,631	266,420	290,304	414,107
Organizational Resources & Support	178,769	79,376	77,839	294,510	127,959
Training	7,756	3,780	2,220	2,550	2,220
Capital grants and contributions					
Organizational Resources & Support	184,831	222,668	1,050,570	36,800	32,414
Total Governmental Activities Program Revenues	<u>2,484,636</u>	<u>2,775,287</u>	<u>3,836,063</u>	<u>3,082,809</u>	<u>2,925,148</u>
Net (Expense) / Revenue					
Governmental Activities Net (Expense) / Revenue	<u>(20,277,214)</u>	<u>(20,728,605)</u>	<u>(19,123,336)</u>	<u>(24,011,519)</u>	<u>(18,388,263)</u>
General Revenues and Other Changes in Net Position					
Governmental Activities					
Property taxes	20,077,824	19,958,352	19,998,893	21,560,994	22,103,053
Investment earnings	90,190	52,838	29,602	29,114	28,330
Grants not restricted to specific programs	96,502	94,786	91,247	90,076	88,388
Miscellaneous	94,192	51,024	59,629	158,529	150,088
Total Governmental Activities General Revenues	<u>20,358,708</u>	<u>20,157,000</u>	<u>20,179,371</u>	<u>21,838,713</u>	<u>22,369,859</u>
Changes in Net Position					
Governmental Activities Changes in Net Position	<u>\$ 81,494</u>	<u>\$ (571,605)</u>	<u>\$ 1,056,035</u>	<u>\$ (2,172,806)</u>	<u>\$ 3,981,596</u>

Note: Due to the implementation of GASB Statement 75 during the fiscal year ended June 30, 2018 and GASB Statements 68 and 71 during the fiscal year ended June 30, 2015, financial data shown for previous years have not been restated and may not be comparable.

(Continued)

Source: Novato Fire Protection District audited financial statements

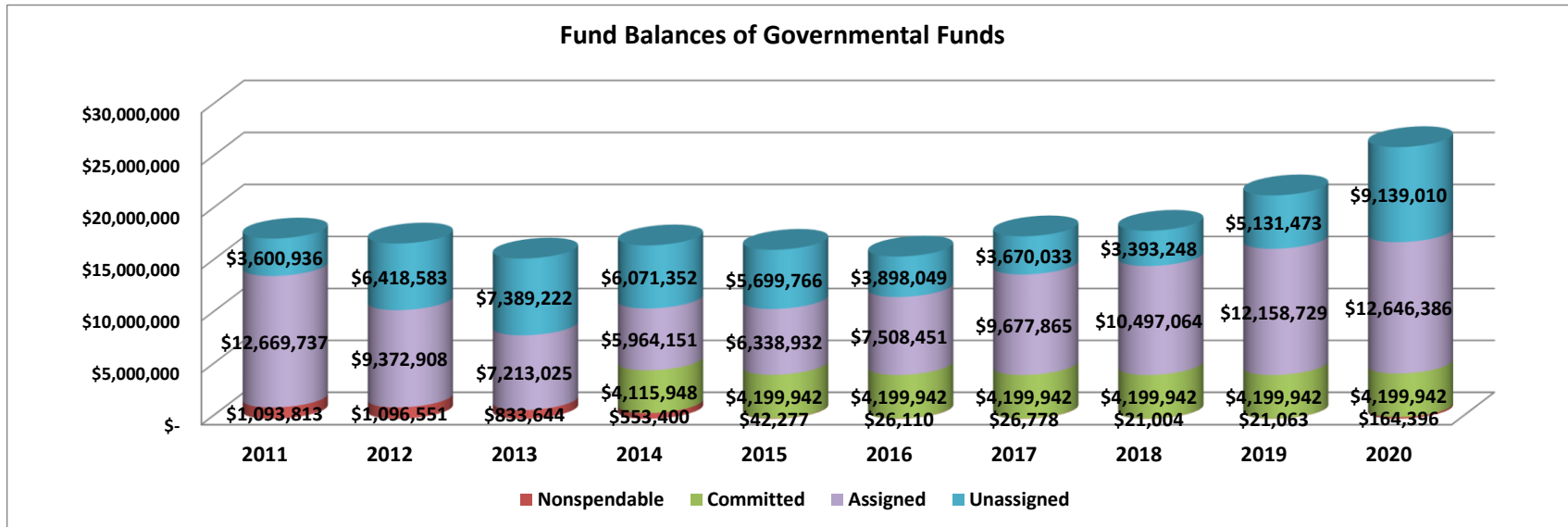
Novato Fire Protection District
Changes in Net Position
Last Ten Fiscal Years
(Accrual Basis of Accounting)

(Continued)	<u>Fiscal Year Ended June 30</u>				
	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Expenses					
Governmental Activities					
Public Safety					
Emergency Medical Services	\$ 4,745,677	\$ 7,736,712	\$ 8,188,867	\$ 6,368,609	\$ 7,813,641
Risk Reduction Prevention & Mitigation	776,513	1,268,089	1,238,213	712,260	1,121,206
Operations	7,196,023	10,644,531	10,319,208	9,540,105	11,296,443
Organizational Resources & Support	8,191,531	7,326,320	8,161,289	8,224,269	7,980,675
Training	342,627	401,821	353,590	409,670	472,640
Interest on long term debt	115,486	97,736	79,334	66,252	51,635
Total Governmental Activities Expenses	<u>21,367,857</u>	<u>27,475,209</u>	<u>28,340,501</u>	<u>25,321,165</u>	<u>28,736,240</u>
Program Revenues					
Governmental Activities					
Charges for services					
Emergency Medical Services	2,395,121	2,793,548	2,606,996	3,172,859	3,017,070
Risk Reduction Prevention & Mitigation	52,586	37,813	30,946	33,688	44,304
Operations	1,277,761	835,655	1,642,352	583,339	532,053
Organizational Resources & Support	139,656	110,861	250,415	105,002	-
Training	2,430	2,265	1,290	-	-
Capital grants and contributions					
Organizational Resources & Support	27,862	70,722	-	-	-
Total Governmental Activities Program Revenues	<u>3,895,416</u>	<u>3,850,864</u>	<u>4,531,999</u>	<u>3,894,888</u>	<u>3,593,427</u>
Net (Expense) / Revenue					
Governmental Activities Net (Expense) / Revenue	<u>(17,472,441)</u>	<u>(23,624,345)</u>	<u>(23,808,502)</u>	<u>(21,426,277)</u>	<u>(25,142,813)</u>
General Revenues and Other Changes in Net Position					
Governmental Activities					
Property taxes	23,712,159	25,009,489	25,684,707	27,021,252	28,060,993
Investment earnings	29,950	55,464	133,664	267,947	383,197
Grants not restricted to specific programs	86,993	84,983	84,756	84,043	82,915
Miscellaneous	170,767	164,000	252,398	573,834	1,455,011
Total Governmental Activities General Revenues	<u>23,999,869</u>	<u>25,313,936</u>	<u>26,155,525</u>	<u>27,947,076</u>	<u>29,982,116</u>
Changes in Net Position					
Governmental Activities Changes in Net Position	<u>\$ 6,527,428</u>	<u>\$ 1,689,591</u>	<u>\$ 2,347,023</u>	<u>\$ 6,520,799</u>	<u>\$ 4,839,303</u>

Note: Due to the implementation of GASB Statement 75 during the fiscal year ended June 30, 2018 and GASB Statements 68 and 71 during the fiscal year ended June 30, 2015, financial data shown for previous years have not been restated and may not be comparable.

Source: Novato Fire Protection District audited financial statements

**Novato Fire Protection District
Fund Balances of Governmental Funds
Last Ten Fiscal Years
(Modified Accrual Basis of Accounting)**



Fiscal Year Ended June 30

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
General Fund										
Nonspendable	\$ 1,093,813	\$ 1,096,551	\$ 833,644	\$ 553,400	\$ 42,277	\$ 26,110	\$ 26,778	\$ 21,004	\$ 21,063	\$ 164,396
Committed	-	-	-	4,115,948	4,199,942	4,199,942	4,199,942	4,199,942	4,199,942	4,199,942
Assigned	12,669,737	9,372,908	7,213,025	5,964,151	6,338,932	7,508,451	9,677,865	10,497,064	12,158,729	12,646,386
Unassigned	3,600,936	6,418,583	7,389,222	6,071,352	5,699,766	3,898,049	3,670,033	3,393,248	5,131,473	9,139,010
Total General Fund	<u>\$ 17,364,486</u>	<u>\$ 16,888,042</u>	<u>\$ 15,435,891</u>	<u>\$ 16,704,851</u>	<u>\$ 16,280,917</u>	<u>\$ 15,632,552</u>	<u>\$ 17,574,618</u>	<u>\$ 18,111,258</u>	<u>\$ 21,511,207</u>	<u>\$ 26,149,734</u>

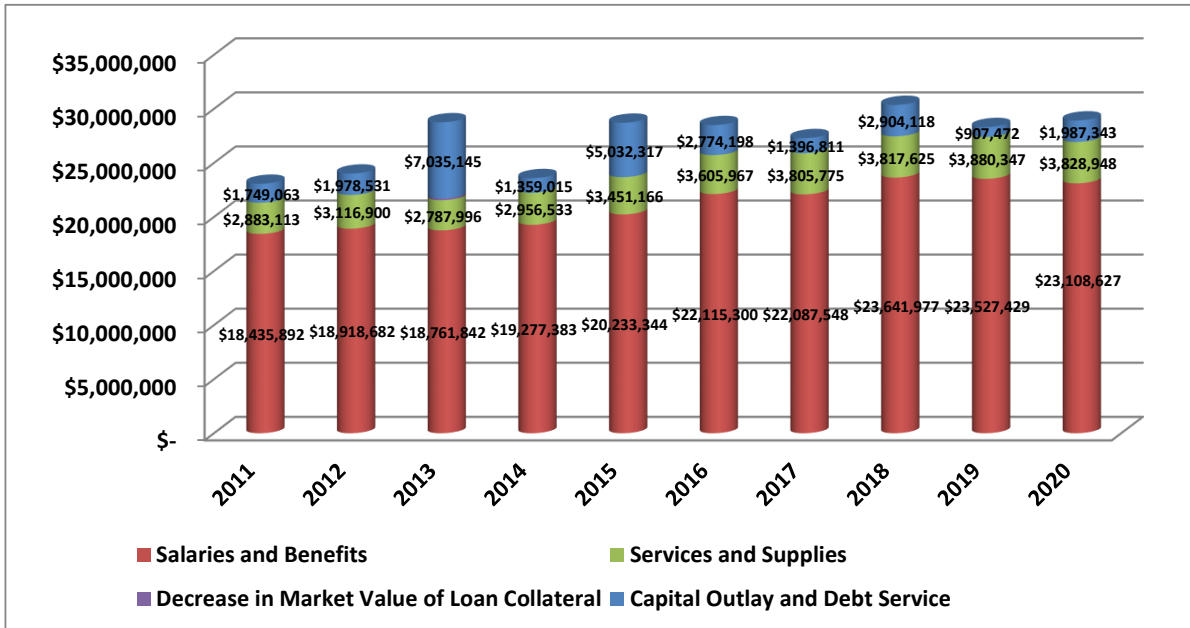
Source: Novato Fire Protection District audited financial statements

Novato Fire Protection District
Changes in Fund Balances of Governmental Funds
Last Ten Fiscal Years
(Modified Accrual Basis of Accounting)

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Revenues										
Property taxes	\$ 20,082,534	\$ 19,947,983	\$ 19,999,008	\$ 21,561,012	\$ 22,094,132	\$ 23,714,256	\$ 25,009,486	\$ 25,664,354	\$ 27,024,922	\$ 28,032,082
Charges for services	2,397,589	2,707,045	2,506,149	2,552,768	2,426,304	2,530,794	2,998,025	3,007,521	3,174,787	3,070,287
Interest income	90,190	52,838	29,603	29,114	28,330	29,950	55,464	133,664	267,947	383,197
Intergovernmental	349,183	307,825	1,084,338	116,552	88,540	1,494,065	1,107,589	1,940,145	1,136,282	1,880,692
Miscellaneous	102,191	147,064	362,140	557,145	648,779	69,315	47,772	39,360	107,184	189,287
Total Revenues	<u>23,021,687</u>	<u>23,162,755</u>	<u>23,981,238</u>	<u>24,816,591</u>	<u>25,286,085</u>	<u>27,838,380</u>	<u>29,218,336</u>	<u>30,785,044</u>	<u>31,711,122</u>	<u>33,555,545</u>
Expenditures										
Current - Public Safety:										
Salaries and benefits	18,435,892	18,918,682	18,761,842	19,277,383	20,233,344	22,115,300	22,087,548	23,641,977	23,527,429	23,108,627
Services and supplies	2,883,113	3,116,900	2,787,996	2,956,533	3,451,166	3,605,967	3,805,775	3,817,625	3,880,347	3,828,948
Decrease in market value of loan collateral	-	-	170,777	-	-	-	-	-	-	-
Capital outlay	344,922	1,563,488	4,310,712	684,160	4,144,519	1,835,124	577,193	2,149,621	160,675	1,409,700
Debt service:										
Principal	276,977	290,843	2,623,735	583,269	725,357	820,213	718,550	672,113	677,507	523,495
Interest	127,164	124,200	100,698	91,586	162,441	118,861	101,068	82,384	69,290	54,148
Total Expenditures	<u>22,068,068</u>	<u>24,014,113</u>	<u>28,755,760</u>	<u>23,592,931</u>	<u>28,716,827</u>	<u>28,495,465</u>	<u>27,290,134</u>	<u>30,363,720</u>	<u>28,315,248</u>	<u>28,924,918</u>
Excess (Deficiency) of Revenues Over Expenditures	<u>953,619</u>	<u>(851,358)</u>	<u>(4,774,522)</u>	<u>1,223,660</u>	<u>(3,430,742)</u>	<u>(657,085)</u>	<u>1,928,202</u>	<u>421,324</u>	<u>3,395,874</u>	<u>4,630,627</u>
Other Financing Sources (Uses)										
Issuance of debt from capital lease transaction	-	341,694	1,101,832	-	-	-	-	-	-	-
Issuance of debt	-	-	2,135,691	-	3,000,000	-	-	-	-	-
Sales of assets	-	33,220	84,848	45,300	6,808	8,720	13,864	115,316	4,075	7,900
Total Other Financing Sources (Uses)	<u>-</u>	<u>374,914</u>	<u>3,322,371</u>	<u>45,300</u>	<u>3,006,808</u>	<u>8,720</u>	<u>13,864</u>	<u>115,316</u>	<u>4,075</u>	<u>7,900</u>
Net Change in Fund Balances	<u>\$ 953,619</u>	<u>\$ (476,444)</u>	<u>\$ (1,452,151)</u>	<u>\$ 1,268,960</u>	<u>\$ (423,934)</u>	<u>\$ (648,365)</u>	<u>\$ 1,942,066</u>	<u>\$ 536,640</u>	<u>\$ 3,399,949</u>	<u>\$ 4,638,527</u>
Debt Service as a Percentage of Noncapital Expenditures	1.9%	1.8%	11.1%	2.9%	3.6%	3.5%	3.1%	2.7%	2.7%	2.1%

Source: Novato Fire Protection District audited financial statements

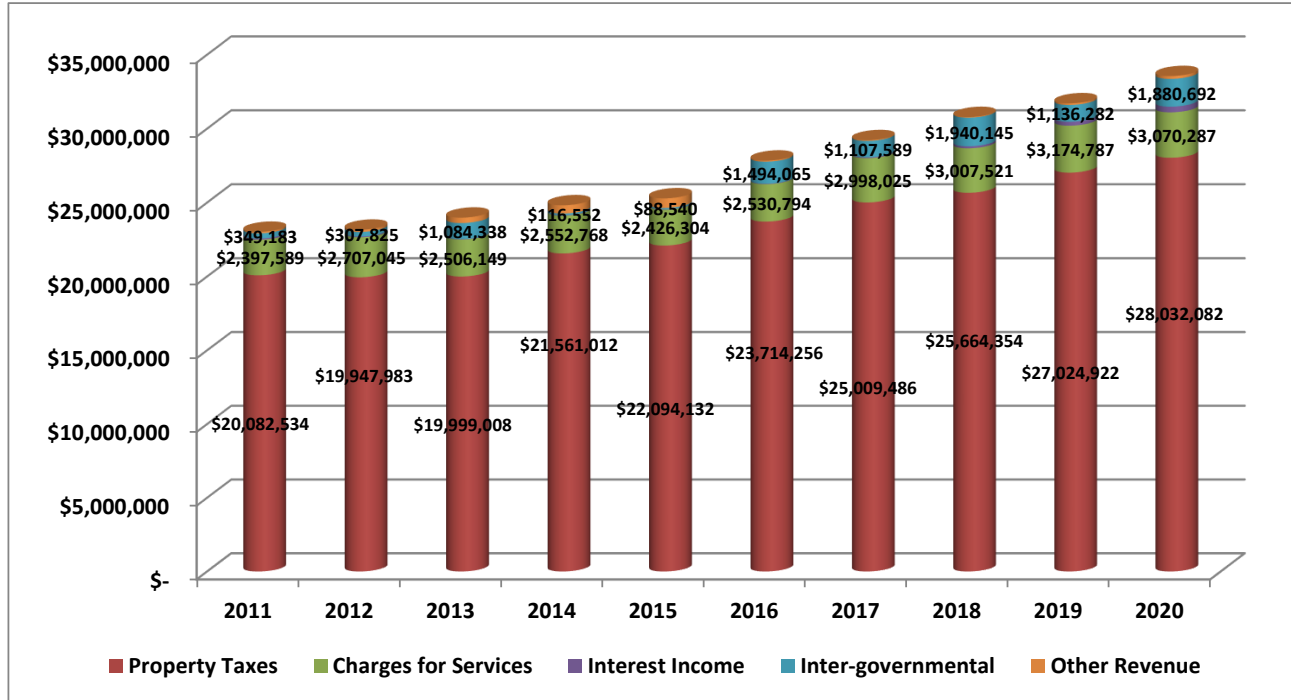
**Novato Fire Protection District
Expenditures By Function
Last Ten Fiscal Years
(Modified Accrual Basis of Accounting)**



Fiscal Year Ended June 30	Salaries and Benefits	Services and Supplies	Decrease in Market Value of Loan Collateral	Capital Outlay and Debt Service	Total
2011	\$ 18,435,892	\$ 2,883,113	-	\$ 1,749,063	\$ 23,068,068
2012	18,918,682	3,116,900	-	1,978,531	24,014,113
2013	18,761,842	2,787,996	\$ 170,777	7,035,145	28,755,760
2014	19,277,383	2,956,533	-	1,359,015	23,592,931
2015	20,233,344	3,451,166	-	5,032,317	28,716,827
2016	22,115,300	3,605,967	-	2,774,198	28,495,465
2017	22,087,548	3,805,775	-	1,396,811	27,290,134
2018	23,641,977	3,817,625	-	2,904,118	30,363,720
2019	23,527,429	3,880,347	-	907,472	28,315,248
2020	23,108,627	3,828,948	-	1,987,343	28,924,918

Source: Novato Fire Protection District audited financial statements

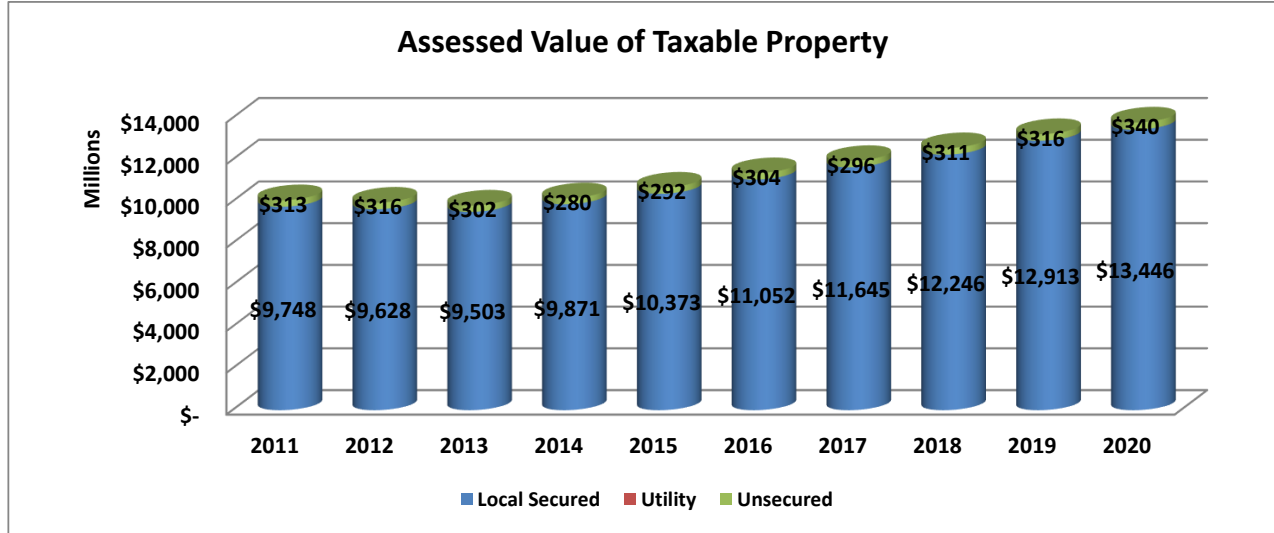
**Novato Fire Protection District
General Revenues By Source
Last Ten Fiscal Years
(Modified Accrual Basis of Accounting)**



Fiscal Year Ended June 30	Property Taxes	Charges for Services	Interest Income	Inter-governmental	Other Revenue	Total
2011	\$ 20,082,534	\$ 2,397,589	\$ 90,190	\$ 349,183	\$ 102,191	\$ 23,021,687
2012	19,947,983	2,707,045	52,838	307,825	147,064	23,162,755
2013	19,999,008	2,506,149	29,603	1,084,338	362,140	23,981,238
2014	21,561,012	2,552,768	29,114	116,552	557,145	24,816,591
2015	22,094,132	2,426,304	28,330	88,540	648,779	25,286,085
2016	23,714,256	2,530,794	29,950	1,494,065	69,315	27,838,380
2017	25,009,486	2,998,025	55,464	1,107,589	47,772	29,218,336
2018	25,664,354	3,007,521	133,664	1,940,145	39,360	30,785,044
2019	27,024,922	3,174,787	267,947	1,136,282	107,184	31,711,122
2020	28,032,082	3,070,287	383,197	1,880,692	189,287	33,555,545

Source: Novato Fire Protection District audited financial statements

**Novato Fire Protection District
Assessed Value of Taxable Property
Last Ten Fiscal Years**

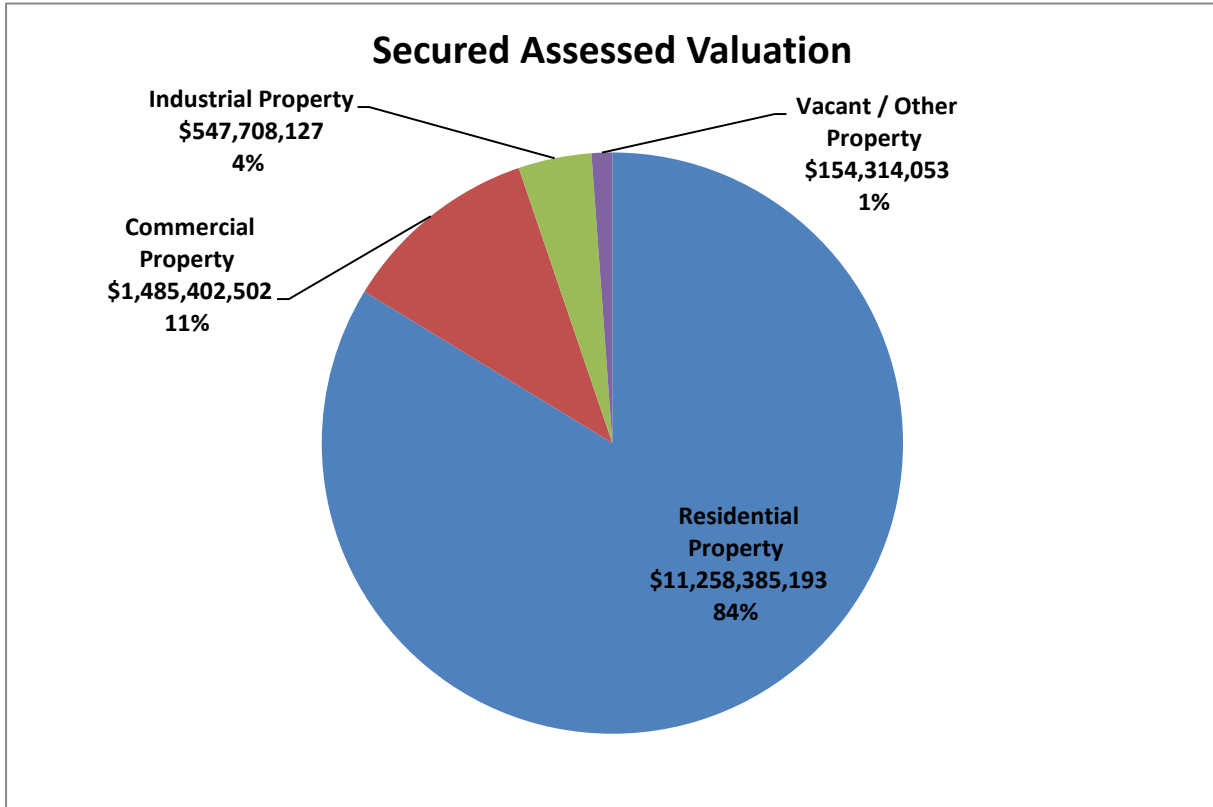


Fiscal Year	Local Secured	Utility	Unsecured	Total Assessed Value	Total Direct Tax Rate (1)
2011	\$ 9,748,163,343	\$ 1,076,288	\$ 312,818,366	\$ 10,062,057,997	1.00%
2012	9,627,705,724	1,571,094	315,996,135	9,945,272,953	1.00%
2013	9,503,198,165	950,235	301,852,222	9,806,000,622	1.00%
2014	9,870,803,727	950,235	279,698,868	10,151,452,830	1.00%
2015	10,372,806,854	950,235	292,302,642	10,666,059,731	1.00%
2016	11,051,799,730	950,235	304,389,514	11,357,139,479	1.00%
2017	11,645,412,221	950,215	296,124,588	11,942,487,024	1.00%
2018	12,245,631,575	950,235	311,062,207	12,557,644,017	1.00%
2019	12,912,786,811	1,753,150	316,296,883	13,230,836,844	1.00%
2020	13,445,809,875	1,753,150	339,762,188	13,787,325,213	1.00%

(1) California cities do not set their own direct tax rate. The state constitution establishes the tax rate at 1.00% and allocates a portion of that amount by an annual calculation, to all taxing entities within a tax rate area.

Sources: County of Marin Department of Finance and California Municipal Statistics, Inc

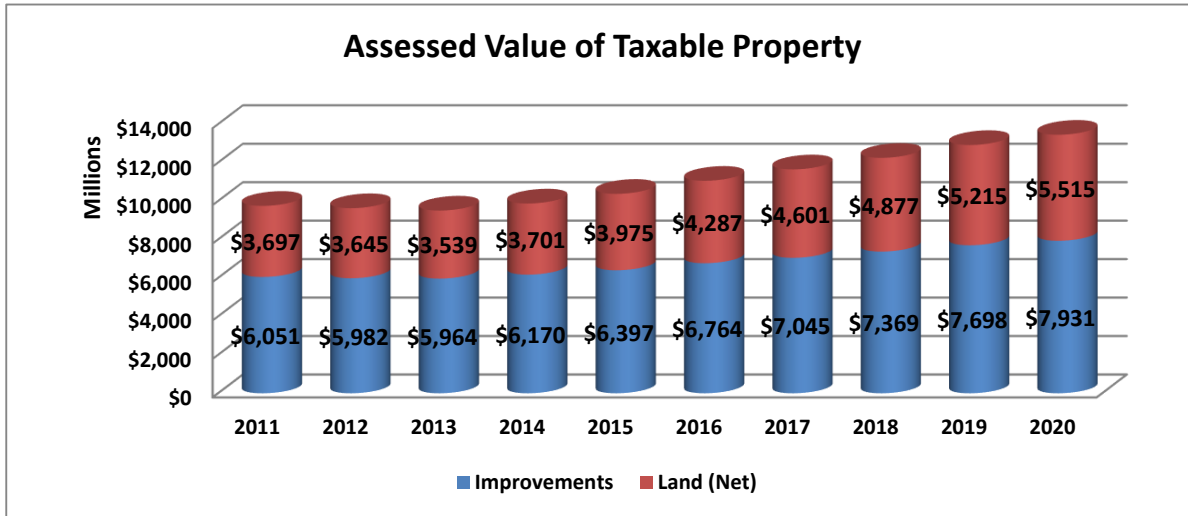
**Novato Fire Protection District
Secured Assessed Valuation
Fiscal Year 2019 - 2020**



Residential Property	Commercial Property	Industrial Property	Vacant / Other Property	Total Secured Property
\$ 11,258,385,193	\$ 1,485,402,502	\$ 547,708,127	\$ 154,314,053	\$ 13,445,809,875

Source: California Municipal Statistics, Inc

**Novato Fire Protection District
Assessed and Estimated Actual Value of Taxable Property
Last Ten Fiscal Years**



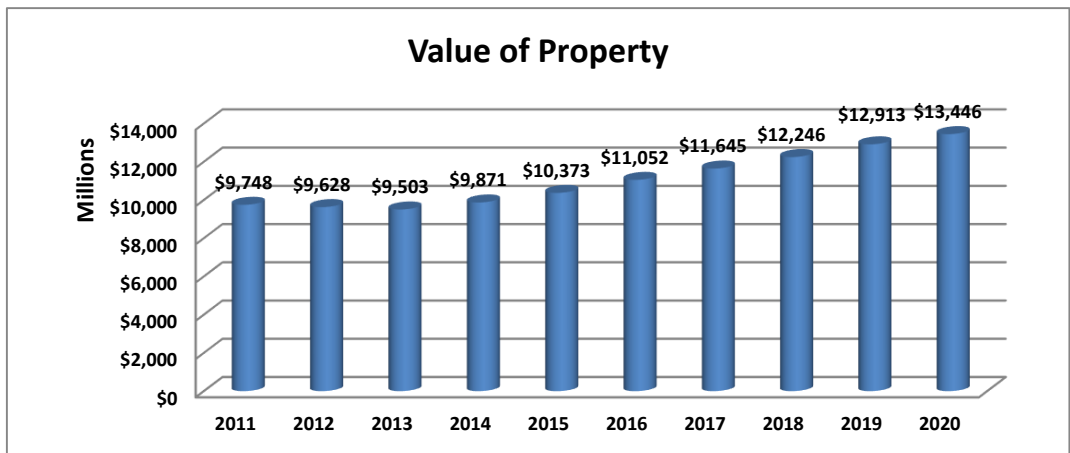
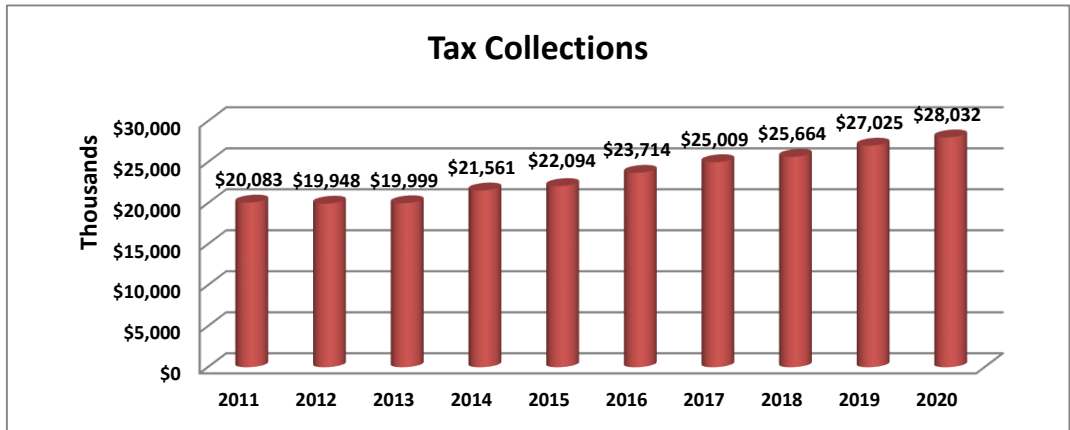
Fiscal Year	Land	Improvements	Other	Exemptions	Total Secured Assessed Value
2011	\$ 4,163,485,840	\$ 5,938,497,151	\$ 112,224,015	\$ (466,043,663)	\$ 9,748,163,343
2012	4,126,115,560	5,873,572,572	108,857,458	(480,839,866)	9,627,705,724
2013	4,049,270,620	5,851,311,686	112,761,491	(510,145,632)	9,503,198,165
2014	4,243,415,593	6,058,929,869	111,081,433	(542,623,168)	9,870,803,727
2015	4,515,448,549	6,284,088,146	113,391,720	(540,121,561)	10,372,806,854
2016	4,825,660,635	6,627,468,943	136,934,016	(538,263,864)	11,051,799,730
2017	5,146,349,757	6,885,338,406	159,267,367	(545,543,309)	11,645,412,221
2018	5,453,666,843	7,195,020,734	173,611,589	(576,667,591)	12,245,631,575
2019	5,801,958,198	7,455,020,053	242,849,171	(587,040,611)	12,912,786,811
2020	6,115,937,851	7,671,368,020	259,880,891	(601,376,887)	13,445,809,875

Fiscal Year	Total Secured Assessed Value	Utility	Unsecured Property	Total Assessed Value	Estimated Market Value (1)
2011	\$ 9,748,163,343	\$ 1,076,288	\$ 312,818,366	\$ 10,062,057,997	\$ 10,062,057,997
2012	9,627,705,724	1,571,094	315,996,135	9,945,272,953	9,945,272,953
2013	9,503,198,165	950,235	301,852,222	9,806,000,622	9,806,000,622
2014	9,870,803,727	950,235	279,698,868	10,151,452,830	10,151,452,830
2015	10,372,806,854	950,235	292,302,642	10,666,059,731	10,666,059,731
2016	11,051,799,730	950,235	304,389,514	11,357,139,479	11,357,139,479
2017	11,645,412,221	950,215	296,124,588	11,942,487,024	11,942,487,024
2018	12,245,631,575	950,235	311,062,207	12,557,644,017	12,557,644,017
2019	12,912,786,811	1,753,150	316,296,883	13,230,836,844	13,230,836,844
2020	13,445,809,875	1,753,150	339,762,188	13,787,325,213	13,787,325,213

Sources: County of Marin Department of Finance and California Municipal Statistics, Inc

(1) The State Constitution requires property to be assessed at one hundred percent of the most recent purchase price, plus an increment of no more than two percent annually, plus any local over-rides. These values are considered to be market values.

**Novato Fire Protection District
Property Tax Levies and Collections
Last Ten Fiscal Years**

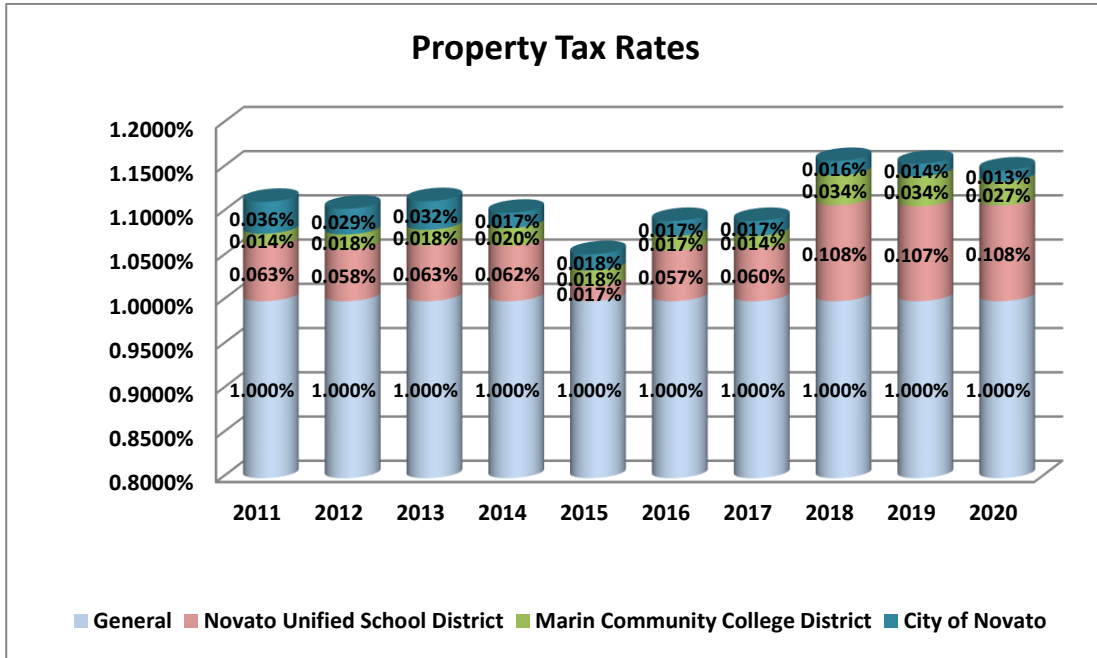


Fiscal Year Ended June 30	Current Tax		Percent of	Value of Property
	Total Tax Levy	Collections	Levy Collected	Subject to Local Tax Rate
2011	\$ 20,082,534	\$ 20,082,534	100.0%	\$ 9,748,163,343
2012	19,947,983	19,947,983	100.0%	9,627,705,724
2013	19,999,008	19,999,008	100.0%	9,503,198,165
2014	21,561,012	21,561,012	100.0%	9,870,803,727
2015	22,094,132	22,094,132	100.0%	10,372,806,854
2016	23,714,256	23,714,256	100.0%	11,051,799,730
2017	25,009,486	25,009,486	100.0%	11,645,412,221
2018	25,664,354	25,664,354	100.0%	12,245,631,575
2019	27,024,922	27,024,922	100.0%	12,912,786,811
2020	28,032,082	28,032,082	100.0%	13,445,809,875

Note: In 1993, the District entered into an agreement (commonly known as the Teeter Plan) with the County of Marin. Under the Teeter Plan, the District receives 100% of the secured property taxes billed each year without regard to delinquencies. In consideration, the District gives the County of Marin its rights to penalties and interest on delinquent property tax receivables and actual proceeds collected.

Sources: County of Marin Auditor Controller and California Municipal Statistics, Inc

**Novato Fire Protection District
Property Tax Rates
All Overlapping Governments
Last Ten Fiscal Years**



	General	Novato Unified School District	Marin Community College District	City of Novato	Total
2011	1.0000%	0.0626%	0.0136%	0.0360%	1.1122%
2012	1.0000%	0.0579%	0.0175%	0.0290%	1.1044%
2013	1.0000%	0.0629%	0.0178%	0.0323%	1.1130%
2014	1.0000%	0.0623%	0.0204%	0.0172%	1.0999%
2015	1.0000%	0.0167%	0.0180%	0.0183%	1.0530%
2016	1.0000%	0.0568%	0.0165%	0.0173%	1.0906%
2017	1.0000%	0.0596%	0.0142%	0.0168%	1.0906%
2018	1.0000%	0.1084%	0.0338%	0.0162%	1.1584%
2019	1.0000%	0.1072%	0.0339%	0.0142%	1.1553%
2020	1.0000%	0.1081%	0.0269%	0.0126%	1.1476%

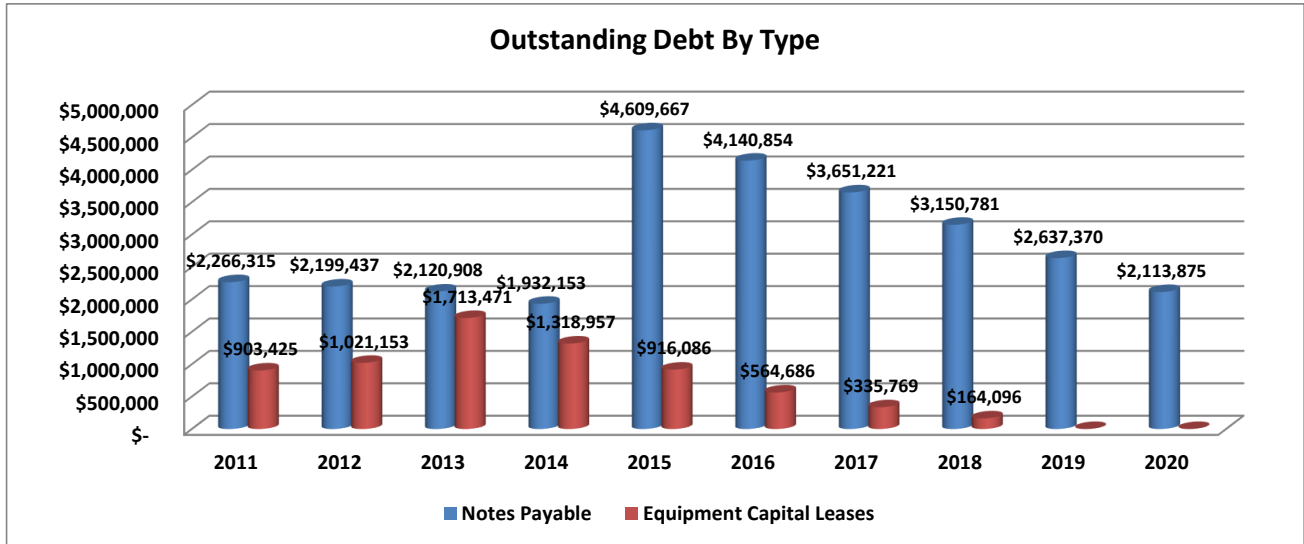
Source: California Municipal Statistics, Inc

**Novato Fire Protection District
Principal Property Taxpayers
Current Year and Nine Years Ago**

Property Taxpayer	Fiscal Year 2019/2020			Fiscal Year 2010/2011		
	Assessed Valuation	Rank	Percent of Assessed Valuation	Assessed Valuation	Rank	Percent of Assessed Valuation
Bio Marin Pharmaceutical Inc.	\$ 341,300,711	1	2.54%	\$ 102,175,378	2	1.05%
HL Novato, LLC	89,140,800	2	0.66%	-		0.00%
Novato FF Property LLC	88,000,000	3	0.65%	275,051,450	1	2.82%
Professional Investors Security Funds	68,446,413	4	0.51%	30,110,540	8	0.31%
JCC Cal Properties LLC	68,077,216	5	0.51%	56,553,613	5	0.58%
Steven J. Scarpa Trust	60,380,642	6	0.45%	62,940,058	4	0.65%
Contesta Novato Investors LLC	50,949,640	7	0.38%	-		0.00%
Redwood Landfill Inc.	49,663,403	8	0.37%	26,473,376	11	0.27%
Hamilton Marketplace LLC	47,466,272	9	0.35%	-		0.00%
HSRE-PCMS Rowland Plaza Mob LLC	36,750,000	10	0.27%	-		0.00%
Professional Financial Investors	36,422,679	11	0.27%	-		0.00%
OF 11 Scripps Summit Sole M LLC	33,501,398	12	0.25%	-		0.00%
Condiotti Enterprises Inc.	33,075,023	13	0.25%	27,634,218	10	0.28%
CH Realty VII/R San Francisco P	31,620,000	14	0.24%	-		0.00%
Sutter Health	30,250,502	15	0.22%	42,257,080	7	0.43%
Karen Pell 2011 Trust	28,500,000	16	0.21%	-		0.00%
Novato Fair Shopping Center LLC	28,273,373	17	0.21%	24,250,000	12	0.25%
DPW Woodside Diablo LP	25,000,000	18	0.19%	-		0.00%
Whole Foods Market Cal Inc.	23,766,000	19	0.18%	-		0.00%
ARV Assisted Living Inc.	22,466,170	20	0.17%	-		0.00%
Hamilton Marin LLC	-		0.00%	91,130,475	3	0.93%
Downtown Novato Investors LLC	-		0.00%	48,019,511	6	0.49%
Lexington Wood Hollow	-		0.00%	29,500,000	9	0.30%
Debra Pell	-		0.00%	23,500,000	13	0.24%
BPG-Rock Rowland LLC	-		0.00%	23,001,001	14	0.24%
CA-Woodside Office Center Office	-		0.00%	22,500,000	15	0.23%
Bayview Ignacio LLC	-		0.00%	22,422,841	16	0.23%
Safeway Inc.	-		0.00%	20,551,176	17	0.21%
Nave Bros.	-		0.00%	18,649,024	18	0.19%
Costco Wholesale Corp.	-		0.00%	18,266,432	19	0.19%
Novato Redwood Properties Inc.	-		0.00%	16,653,256	20	0.17%
Total	\$ 1,193,050,242		8.88%	\$ 981,639,429		10.06%

Source: California Municipal Statistics, Inc

**Novato Fire Protection District
Ratio of Outstanding Debt By Type
Last Ten Fiscal Years**



Fiscal Year			Percentage of				
	Notes Payable	Equipment Capital Leases	Total Primary Government	Total Personal Income	Personal Income	Total Population	Per Capita
2011	\$ 2,266,315	\$ 903,425	\$ 3,169,740	\$ 2,807,032,380	0.11%	64,293	\$ 49.30
2012	2,199,437	1,021,153	3,220,590	2,735,553,480	0.12%	64,460	49.96
2013	2,120,908	1,713,471	3,834,379	2,881,513,712	0.13%	64,592	59.36
2014	1,932,153	1,318,957	3,251,110	2,897,470,800	0.11%	65,100	49.94
2015	4,609,667	916,086	5,525,753	3,042,658,176	0.18%	65,847	83.92
2016	4,140,854	564,686	4,705,540	3,276,350,100	0.14%	67,290	69.93
2017	3,651,221	335,769	3,986,990	3,383,117,346	0.12%	67,011	59.50
2018	3,150,781	164,096	3,314,877	3,509,172,933	0.09%	67,047	49.44
2019	2,637,370	-	2,637,370	3,615,138,894	0.07%	66,511	39.65
2020	2,113,875	-	2,113,875	3,721,381,146	0.06%	66,003	32.03

Sources: Novato Fire Protection District audited financial statements and California Department of Finance

**Novato Fire Protection District
Computation of Direct and Overlapping Debt
June 30, 2020**

2019 / 20 Assessed Valuation \$ 13,787,325,213

	Total Debt	Percentage	District's Share
	6/30/2020	Applicable (1)	of Debt
			6/30/2020
<u>OVERLAPPING TAX AND ASSESSMENT DEBT</u>			
Marin Community College District	\$ 447,905,000	16.720%	\$ 74,889,716
Sonoma County Joint Community College District	388,355,000	0.011%	42,719
Novato Unified School District	150,755,000	99.997%	150,750,477
Petaluma City Joint Union High School District	47,815,000	0.073%	34,905
Marin Healthcare District	366,045,000	0.0002%	732
City of Novato	5,853,202	100.000%	5,853,202
City of Novato Community Facilities District No. 1	9,189,543	100.000%	9,189,543
City of Novato Community Facilities District No. 1994-1	7,110,413	100.000%	7,110,413
City of Novato Community Facilities District No. 2002-1	6,055,000	100.000%	6,055,000
City of Novato Community Facilities District No. 2014-1	257,716	100.000%	257,716
Novato Sanitary District Assessment District No. 2000-1	435,000	100.000%	435,000
Bel Marin Keys Community Services District Community Facilities District No. 2001-1	1,528,305	100.000%	1,528,305
Marin County Open Space Assessment Districts	174,494	100.000%	174,494
Marin Emergency Radio Authority Parcel Tax Obligations	31,375,000	16.709%	5,242,449
TOTAL OVERLAPPING TAX AND ASSESSMENT DEBT			\$ 261,564,671
<u>DIRECT AND OVERLAPPING GENERAL FUND DEBT</u>			
Marin County General Fund Obligations	\$ 82,489,789	16.709%	\$ 13,783,219
Marin County Pension Obligations	78,120,000	16.709%	13,053,071
Marin Community College District General Fund Obligations	12,960,834	16.720%	2,167,051
Petaluma Joint Union High School District Certificates of Participation	4,635,000	0.073%	3,384
City of Novato General Fund Obligations	417,200	100.000%	417,200
City of Novato Pension Obligation Bonds	14,386,066	100.000%	14,386,066
Novato Fire Protection District Notes Payable	2,113,875	100.000%	2,113,875
Marin County Transit District Authority General Fund Obligations	47,200	16.709%	7,887
TOTAL DIRECT AND OVERLAPPING GENERAL FUND DEBT			\$ 45,931,753
<u>OVERLAPPING TAX INCREMENT DEBT (Successor Agency):</u>	\$ 34,835,000	100.000%	\$ 34,835,000
TOTAL DIRECT DEBT			\$ 2,113,875
TOTAL OVERLAPPING DEBT			\$ 340,217,549
COMBINED TOTAL DEBT			\$ 342,331,424 (2)

- (1) The percentage of overlapping debt applicable to the District is estimated using taxable assessed property value. Applicable percentages were estimated by determining the portion of the overlapping District's assessed value that is within the boundaries of the Fire Protection District divided by the overlapping District's total taxable assessed value.
- (2) Excludes tax and revenue anticipation notes, enterprise revenue, mortgage revenue and non-bonded capital lease obligations.

RATIOS TO 2019 / 20 ASSESSED VALUATION

Total Overlapping Tax and Assessment Debt	1.90%
Total Direct Debt (\$2,113,875)	0.02%
Combined Total Debt	2.48%

RATIOS TO REDEVELOPMENT SUCCESSOR AGENCY INCREMENTAL VALUATION (\$1,028,652,410):

Total Overlapping Tax Increment Debt	3.39%
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Source: California Municipal Statistics, Inc

**Novato Fire Protection District
Computation of Legal Bonded Debt Margin
June 30, 2020**

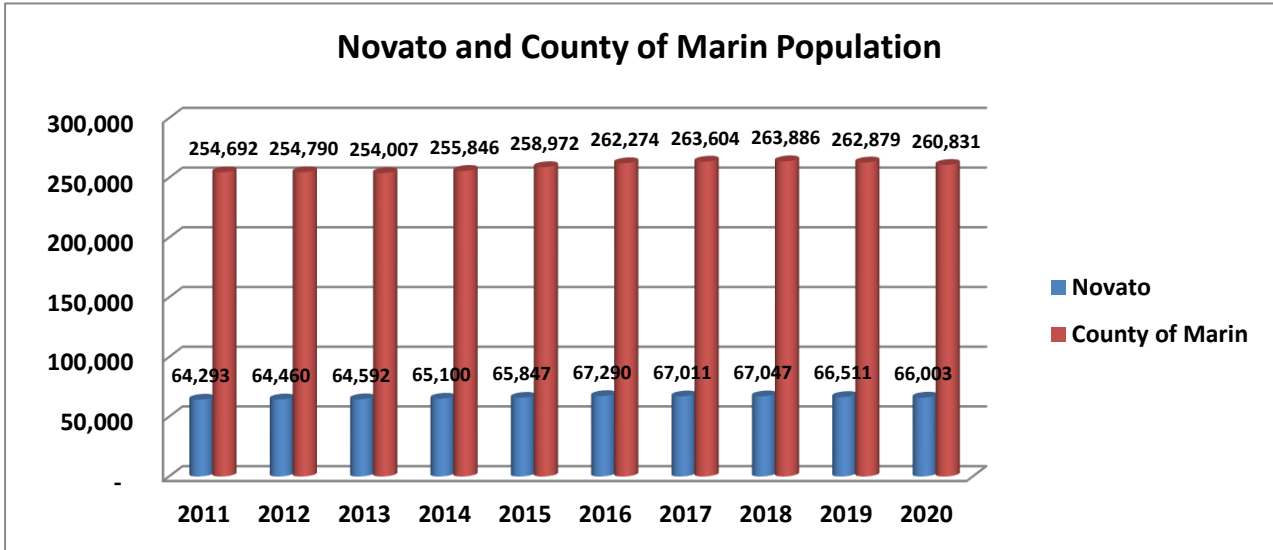
Gross Assessed Valuation	\$ 13,787,325,213
Debt Margin Ratio (1)	3.75%
Debt Margin	<u>\$ 517,024,695</u>
Less: Outstanding General Obligations	<u>-</u>
Legal Bonded Debt Margin	<u><u>\$ 517,024,695</u></u>

<u>Fiscal Year</u>	<u>Debt Limit</u>	<u>Total Net Debt Applicable to Limit</u>	<u>Legal Debt Margin</u>	<u>Total Net Debt Applicable to the Limit as Percentage of Debt Limit</u>
2011	\$ 377,327,175	\$ -	\$ 377,327,175	0.00%
2012	372,947,736	-	372,947,736	0.00%
2013	367,725,023	-	367,725,023	0.00%
2014	380,679,481	-	380,679,481	0.00%
2015	399,977,240	-	399,977,240	0.00%
2016	425,892,730	-	425,892,730	0.00%
2017	447,843,263	-	447,843,263	0.00%
2018	470,911,651	-	470,911,651	0.00%
2019	496,156,382	-	496,156,382	0.00%
2020	517,024,695	-	517,024,695	0.00%

(1) California Government Code, Section 43605 sets the debt limit at 15%. The Code section was enacted when assessed valuations were based on 25% of full market value. This has since changed to 100% of full market value. Thus, the limit shown is 3.75% (one-fourth the limit of 15%).

Sources: County of Marin Department of Finance and California Municipal Statistics, Inc

**Novato Fire Protection District
Demographic Statistics
Last Ten Fiscal Years**

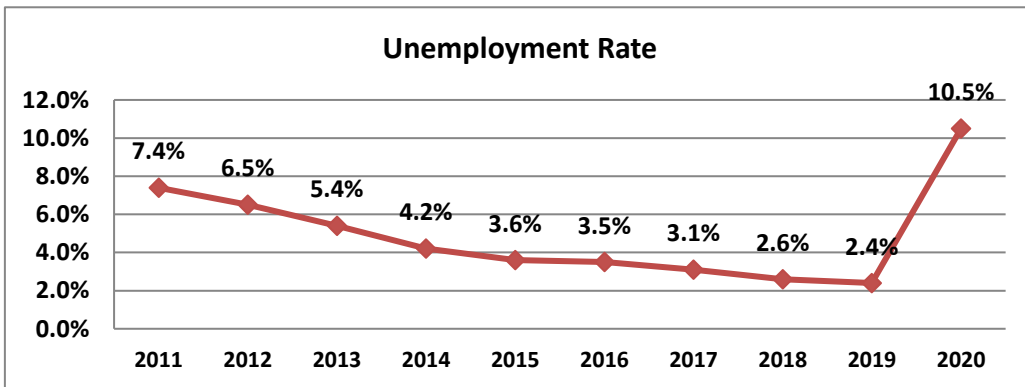
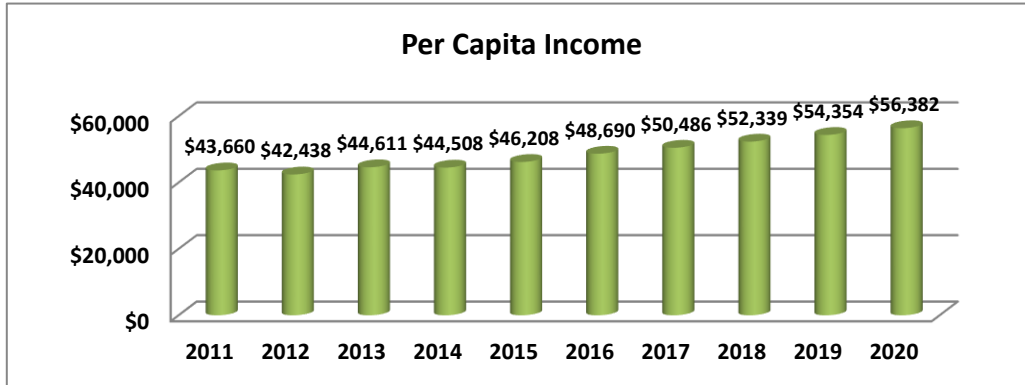


Fiscal Year	City of Novato Population	Unincorporated Population (1)	Total Population	% Change	County of Marin	% of County
2011	52,311	11,982	64,293	-2.0%	254,692	25.2%
2012	52,447	12,013	64,460	0.3%	254,790	25.3%
2013	52,554	12,038	64,592	0.2%	254,007	25.4%
2014	52,967	12,133	65,100	0.8%	255,846	25.4%
2015	53,575	12,272	65,847	1.1%	258,972	25.4%
2016	54,749	12,541	67,290	2.2%	262,274	25.7%
2017	54,522	12,489	67,011	-0.4%	263,604	25.4%
2018	54,551	12,496	67,047	0.1%	263,886	25.4%
2019	54,115	12,396	66,511	-0.8%	262,879	25.3%
2020	53,702	12,301	66,003	-0.8%	260,831	25.3%

(1) Estimated

Source: California Department of Finance

**Novato Fire Protection District
Demographic and Economic Statistics
Last Ten Fiscal Years**



Fiscal Year	Total Population	Total Personal Income	Per Capita Income	Unemployment Rate
2011	64,293	\$ 2,807,032,380	\$ 43,660	7.4%
2012	64,460	2,735,553,480	42,438	6.5%
2013	64,592	2,881,513,712	44,611	5.4%
2014	65,100	2,897,470,800	44,508	4.2%
2015	65,847	3,042,658,176	46,208	3.6%
2016	67,290	3,276,350,100	48,690	3.5%
2017	67,011	3,383,117,346	50,486	3.1%
2018	67,047	3,509,172,933	52,339	2.6%
2019	66,511	3,615,138,894	54,354	2.4%
2020	66,003	3,721,381,146	56,382	10.5%

*Sources: California Department of Finance and Employment
Development Department*

**Novato Fire Protection District
Principal Employers
Current Year and Nine Years Ago**

Employer	Fiscal Year 2019/2020			Fiscal Year 2010/2011		
	Number of Employees	Rank	Percent of	Number of Employees	Rank	Percent of
			Total Employment			Total Employment
BioMarin Pharmaceuticals	1,005	1	3.55%	785	3	3.05%
Novato Unified School District	803	2	2.83%	854	2	3.32%
2K/Visual Concepts Entertainment	660	3	2.33%	290	6	1.13%
Bradley Electric	342	4	1.21%			0.00%
Costco Wholesale	316	5	1.12%	279	8	1.09%
Novato Community Hospital	304	6	1.07%	338	4	1.32%
City of Novato	290	7	1.02%			0.00%
Ultragenyx Pharmaceutical	275	8	0.97%			0.00%
Novato Healthcare Center	233	9	0.82%			0.00%
Fireman's Fund				896	1	3.49%
Target Store				291	5	1.13%
Brayton Purcell				290	7	1.13%
Safeway Stores				263	9	1.02%
Total	4,228		14.92%	4,286		16.68%

Sources: City of Novato and Employment Development Department

**Novato Fire Protection District
Summary of District Activities
Fiscal Year 2019-2020**

Category / Description	2019-2020	2018-2019	Change	% Change
District Population	66,003	66,511	(508)	-0.8%
Per Capita Income	\$ 56,382	\$ 54,354	\$ 2,028	3.7%
Unemployment Rate	10.5%	2.4%	8.1%	337.5%
Total Number of Employees	78	75	3	4.0%
Total Incidents	6,323	6,206	117	1.9%
Fire / Explosion Incidents	113	99	14	14.1%
Property Loss	\$ 1,081,525	\$ 2,456,487	\$ (1,374,962)	-56.0%
False Alarm Incidents	387	416	(29)	-7.0%
Rescue / Emergency Medical Incidents	4,316	4,156	160	3.8%
Ratio - Rescue / Emergency Medical Incidents to All Incidents	68.3%	67.0%	1.3%	1.9%
Average Response Time - Rescue / Emergency Medical Incidents	05:38	05:33	00:05	1.5%
Hour of Day With Highest Call Frequency	2 P.M. - 3 P.M. 399	11 A.M. - Noon 395	4	1.0%
Hour of Day With Lowest Call Frequency	2 A.M. - 3 A.M. 104	4 A.M. - 5 A.M. 104	-	0.0%
Total Training Hours	16,843	18,819	(1,976)	-10.5%
Number of Citizens receiving Fire / Life Safety Instruction (CPR, Fire Extinguisher Use, CERT Training, etc.; excludes Special Events)	30,200	30,600	(400)	-1.3%

Sources: California Department of Finance and Employment Development Department, District Emergency Response System database, Annual Budget, CPR database, Risk Reduction Prevention & Mitigation Division, Target Solutions database.

**Novato Fire Protection District
Apparatus Inventory
Fiscal Year 2019-2020**

The District utilizes a variety of apparatus to respond to a diverse range of emergency situations, as well as vehicles for use by administrative staff. Type 1 engines are housed at all five of the District stations; a Ladder Truck is housed at Station 64. Two Type 1 engines are kept in reserve and are stationed at Station 61 and Station 62. Type 1 engines respond to all types of emergency operations, including commercial and residential fires, medical calls, hazardous material calls, and wildland/urban interface fires.

The District inventory includes three Type 3 engines equipped for off road capability, all of which respond to wildland fires. For an independent water source, the District uses a Water Tender. The Truck Company cross-staffs a 103-foot aerial ladder truck and a Type 1 engine. Of the five ambulances, three are kept in service daily, with two in reserve. The reserve ambulances are housed at Stations 61 and 63. Specialty apparatus includes a medium duty Rescue Unit.

The Fire Chief drives an SUV capable of responding “Code 3” when a life or property emergency exists. The three shift Battalion Chiefs have pickups that are equipped as command vehicles, outfitted to run incident command. In addition, the Battalion Chiefs who head the Training Division and the EMS Division have “Code 3” vehicles and can respond to emergency incidents.

The Fire Loss Management Division utilizes several SUVs for inspections, investigations, and fire response. There are two pool vehicles (a hybrid car and a 12-passenger van) utilized by all staff for administrative needs.

District Apparatus Inventory by Station:

Station 61: Type 1 engine, Ambulance, Water Tender, 1 Reserve Type 3 engine, B/C Command Vehicle, Reserve Ambulance, Off Road Utility, Reserve Type 1 Engine

Station 62: Type 1 Engine, 1 Reserve Type 1, 1 Ambulance

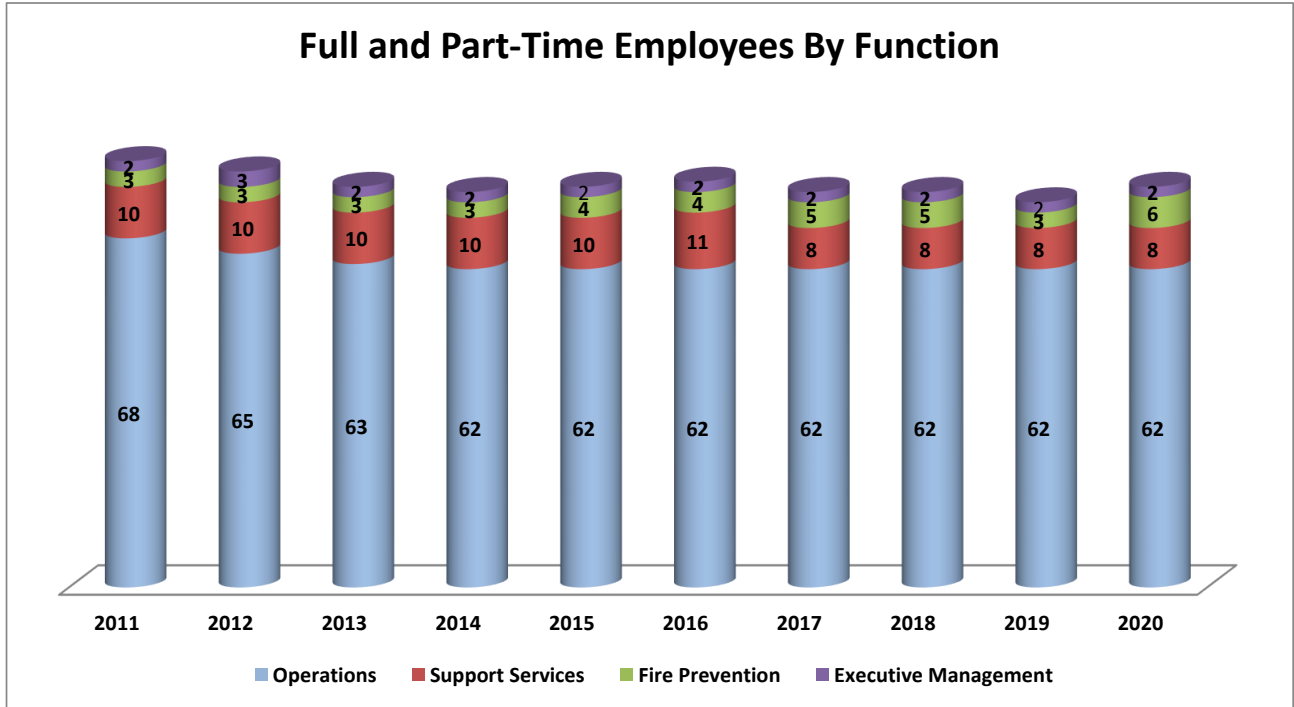
Station 63: Type 1 engine, Type 3 engine, 1 Reserve Ambulance, Off Road Utility

Station 64: Type 1 engine, Ladder Truck

Station 65: Type 1 engine, Type 3 engine, 1 Ambulance, Medium Duty Rescue Unit, Off Road Utility

Source: District Mechanics Bureau

**Novato Fire Protection District
Full-time and Part-time Employees By Function
Last Ten Fiscal Years**

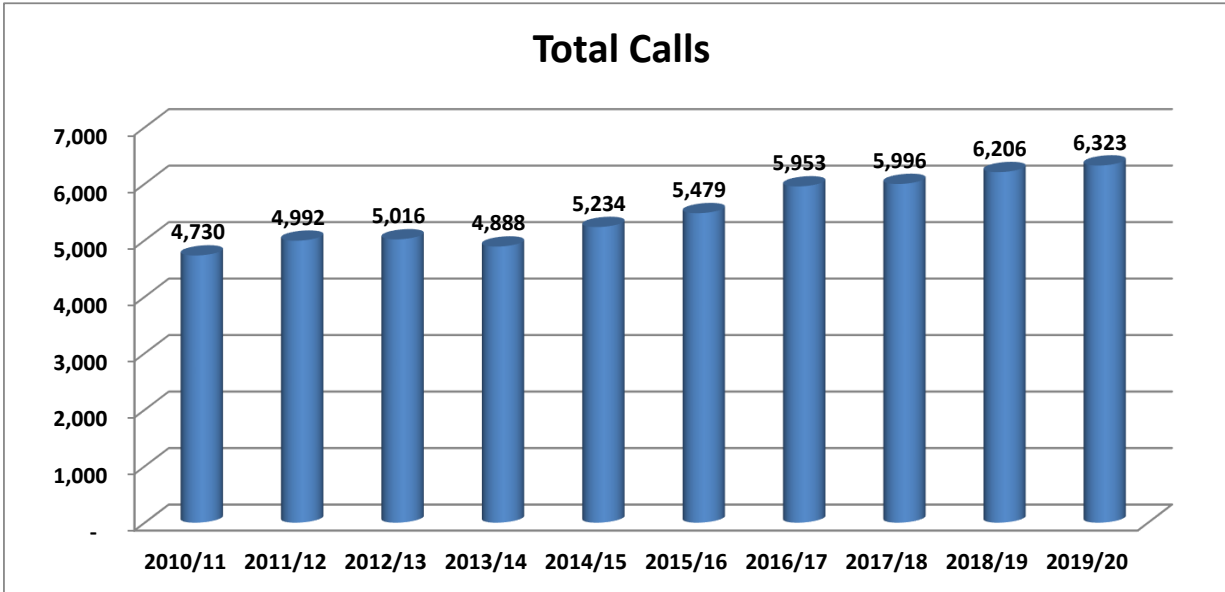


Fiscal Year Ended June 30

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Public Safety:										
Executive Management	2	3	2	2	2	2	2	2	2	2
Operations	68	65	63	62	62	62	62	62	62	62
Fire Prevention	3	3	3	3	4	4	5	5	3	6
Support Services	10	10	10	10	10	11	8	8	8	8
Total Public Safety	<u>83</u>	<u>81</u>	<u>78</u>	<u>77</u>	<u>78</u>	<u>79</u>	<u>77</u>	<u>77</u>	<u>75</u>	<u>78</u>

Source: Annual Budgets - funded positions

**Novato Fire Protection District
Comparative Annual Graph - Total Responses
Last Ten Fiscal Years**



<u>Fiscal Year</u>	<u>Total Calls</u>
2010/11	4,730
2011/12	4,992
2012/13	5,016
2013/14	4,888
2014/15	5,234
2015/16	5,479
2016/17	5,953
2017/18	5,996
2018/19	6,206
2019/20	6,323

Source: District NFIRS database, Emergency Reporting Systems

Novato Fire Protection District Emergency Response Category Definitions

Fire, Explosion: This category includes fire responses, even if the fire has been extinguished upon arrival. This category also includes combustion explosions with no resulting fire. Examples of this category include structure fires, rubbish fires, dumpster fires and vehicle fires.

Over-Pressure/Rupture: This category includes vessels or containers that suffer failure or near failure due to extreme pressure from either an outside source, such as direct heating, or internally due to a cooling system failure or over-filling, such as a propane tank. Examples of this category also include explosions from bombs, dynamite or similar explosives.

Rescue/EMS Call: This category includes all medical aids, illness and heart attacks, as well as traffic accidents and missing persons.

Hazardous Condition Standby: This category includes Hazardous Materials incidents; electrical wire arcing; suspected drug labs; or situations where there is a perceived problem that may prove to be a potential emergency.

Service Call: This category includes incidents for persons in distress, such as a lock-in or lock-out of a vehicle or dwelling creating an emergency situation or critical need, and smoke or odor problems. This category would also include moving units from one station to another to provide area coverage.

Good Intent Call: This category includes incidents that are cleared prior to arrival, such as a medical aid where the injured party has left the scene, or the initial information indicated that there were injuries and upon arrival no persons were injured. This category may also include calls where the informant has mistaken steam for smoke.

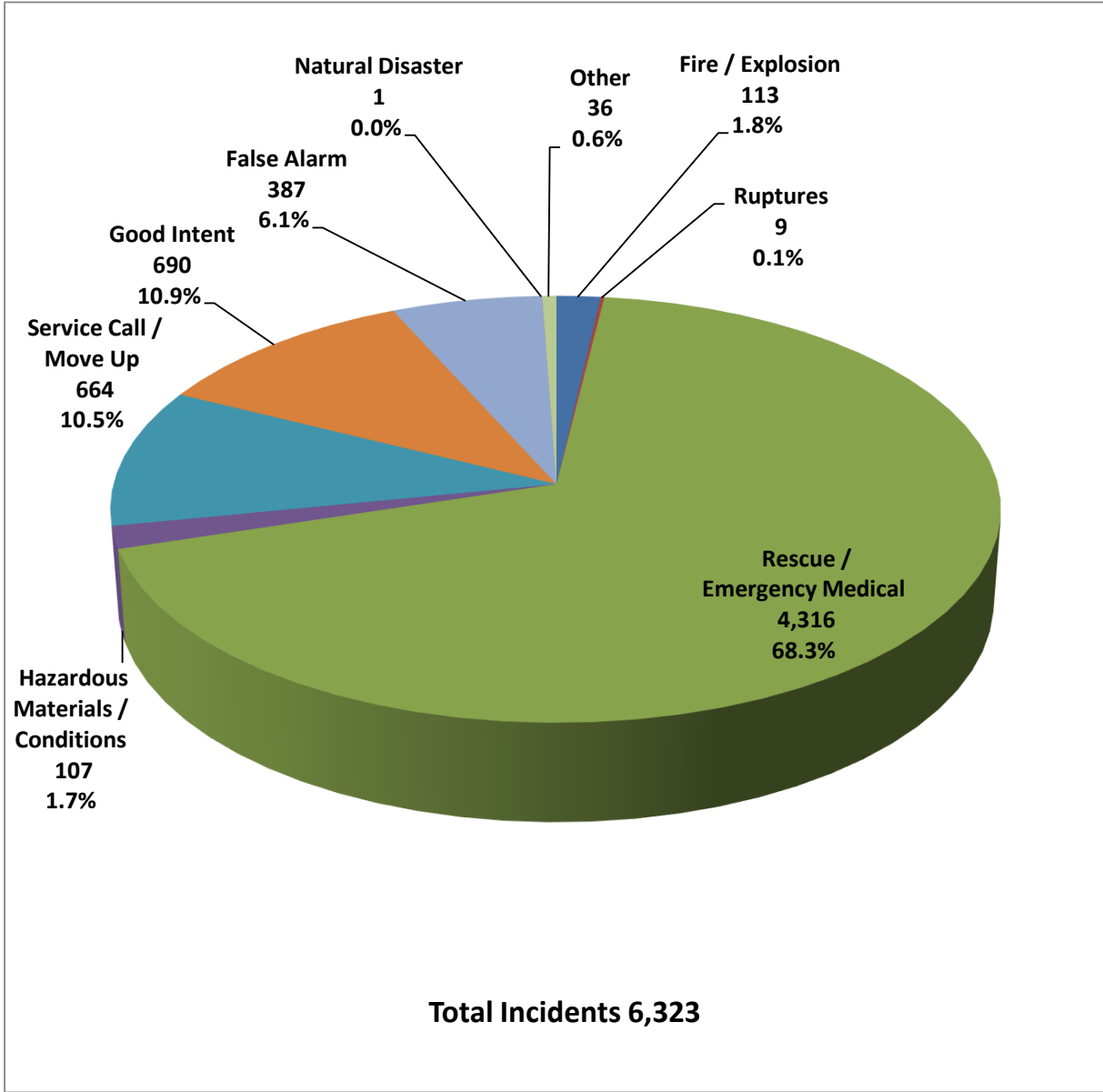
False Alarm: Some examples of the incidents in this category are malicious mischief calls, system malfunctions and the accidental tripping of an interior alarm sensor or device.

Natural Disaster: This category includes incidents that are not normal occurrences, such as earthquakes, lightning strikes, hurricanes and other weather or natural events.

Other: This includes citizen complaints and reports of fire code or ordinance violations.

SOURCE: Operations Department, Novato Fire Protection District

**Novato Fire Protection District
Emergency Responses by Incident Type
Fiscal Year 2019-2020**



Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
Emergency Response Detail Analysis
Fiscal Year 2019-2020**

Incident Code	Category / Description	Total Incidents	Total Dollar Loss	Acres Burned
Fire / Explosion				
100	Fire, other	6	\$ 1,270	-
111	Building fire	14	979,540	-
112	Fires in structures other than in a building	3	10,000	-
113	Cooking fire, confined to container	11	1,289	-
114	Chimney or flue fire, confined to chimney or flue	5	-	-
118	Trash or rubbish fire, contained	3	2,500	-
121	Fire in mobile home used as fixed residence	1	-	-
130	Mobile property (vehicle) fire, other	2	-	-
131	Passenger vehicle fire	15	79,926	-
132	Road freight or transport vehicle fire	1	-	-
140	Natural vegetation fire, other	9	-	-
141	Forest, woods or wildland fire	1	-	-
142	Brush, or brush and grass mixture fire	8	2,500	19.50
143	Grass fire	8	-	0.76
150	Outside rubbish fire, other	5	-	-
151	Outside rubbish, trash or waste fire	3	-	-
154	Dumpster or other outside trash receptacle fire	5	-	-
160	Special outside fire, other	6	-	-
162	Outside equipment fire	4	-	-
170	Cultivated vegetation, crop fire, other	1	-	-
171	Cultivated grain or crop fire	1	-	-
173	Cultivated trees or nursery stock fire	1	-	-
Total Fire / Explosion		113	1,077,025	20.26
Over-Pressure / Rupture				
200	Overpressure rupture, explosion, overheat other	2	-	-
210	Overpressure rupture from steam, other	1	-	-
243	Fireworks explosion (no fire)	1	-	-
251	Excessive heat, scorch burns with no ignition	5	-	-
Total Over-Pressure / Rupture		9	-	-

**Novato Fire Protection District
Emergency Response Detail Analysis
Fiscal Year 2019-2020**

(Continued)

Incident Code	Category / Description	Total Incidents	Total Dollar Loss	Acres Burned
Rescue / EMS Call				
300	Rescue, emergency medical call (EMS) call, other	4	-	-
311	Medical assist, assist EMS crew	10	-	-
320	Emergency medical service, other (conversion only)	12	-	-
321	EMS call, excluding vehicle accident with injury	4,026	-	-
322	Vehicle accident with injuries	175	-	-
323	Motor vehicle/pedestrian accident (MV Ped)	19	-	-
324	Motor vehicle accident with no injuries	65	-	-
350	Extrication, rescue, other	2	-	-
354	Trench/below grade rescue	1	-	-
381	Rescue or EMS standby	2	-	-
Total Rescue / EMS Call		4,316	-	-
Hazardous Condition				
400	Hazardous condition, other	14	-	-
410	Flammable gas or liquid condition, other	1	-	-
411	Gasoline or other flammable liquid spill	4	-	-
412	Gas leak (natural gas or LPG)	17	-	-
420	Toxic condition, other	1	-	-
421	Chemical hazard (no spill or leak)	2	-	-
424	Carbon monoxide incident	5	-	-
440	Electrical wiring/equipment problem, other	24	-	-
441	Heat from short circuit (wiring), defective/worn	3	-	-
442	Overheated motor	2	-	-
444	Power line down	13	-	-
445	Arcing, shorted electrical equipment	13	4,500	-
451	Biological Hazard, Confirmed or Suspected	1	-	-
460	Accident, potential accident, other	1	-	-
461	Building or structure weakened or collapsed	2	-	-
480	Attempted burning, illegal action, other	3	-	-
481	Attempt to burn	1	-	-
Total Hazardous Condition		107	4,500	-

**Novato Fire Protection District
Emergency Response Detail Analysis
Fiscal Year 2019-2020**

(Continued)

Incident Code	Category / Description	Total Incidents	Total Dollar Loss	Acres Burned
Service Call				
500	Service Call, other	20	-	-
510	Person in distress, other	5	-	-
511	Lock-out	14	-	-
512	Ring or jewelry removal	3	-	-
520	Water problem, other	20	-	-
521	Water evacuation	2	-	-
522	Water or steam leak	15	-	-
531	Smoke or odor removal	11	-	-
540	Animal problem, other	1	-	-
541	Animal problem	1	-	-
542	Animal rescue	6	-	-
550	Public service assistance, other	35	-	-
551	Assist police or other governmental agency	18	-	-
552	Police matter	20	-	-
553	Public service	104	-	-
554	Assist invalid	350	-	-
561	Unauthorized burning	3	-	-
571	Cover assignment, standby, moveup	36	-	-
Total Service Call		664	-	-
Good Intent				
600	Good intent call, other	44	-	-
611	Dispatched & canceled en route	364	-	-
621	Wrong location	3	-	-
622	No incident found on arrival at dispatch address	95	-	-
631	Authorized controlled burning	1	-	-
641	Vicinity alarm (incident in other location)	1	-	-
650	Steam, other gas mistaken for smoke, other	8	-	-
651	Smoke scare, odor of smoke	155	-	-
652	Steam, vapor, fog or dust thought to be smoke	8	-	-
653	Barbecue, tar kettle	7	-	-
671	Hazmat release investigation w/ no hazmat	2	-	-
672	Biological Hazard Investigation, None Found	2	-	-
Total Good Intent		690	-	-

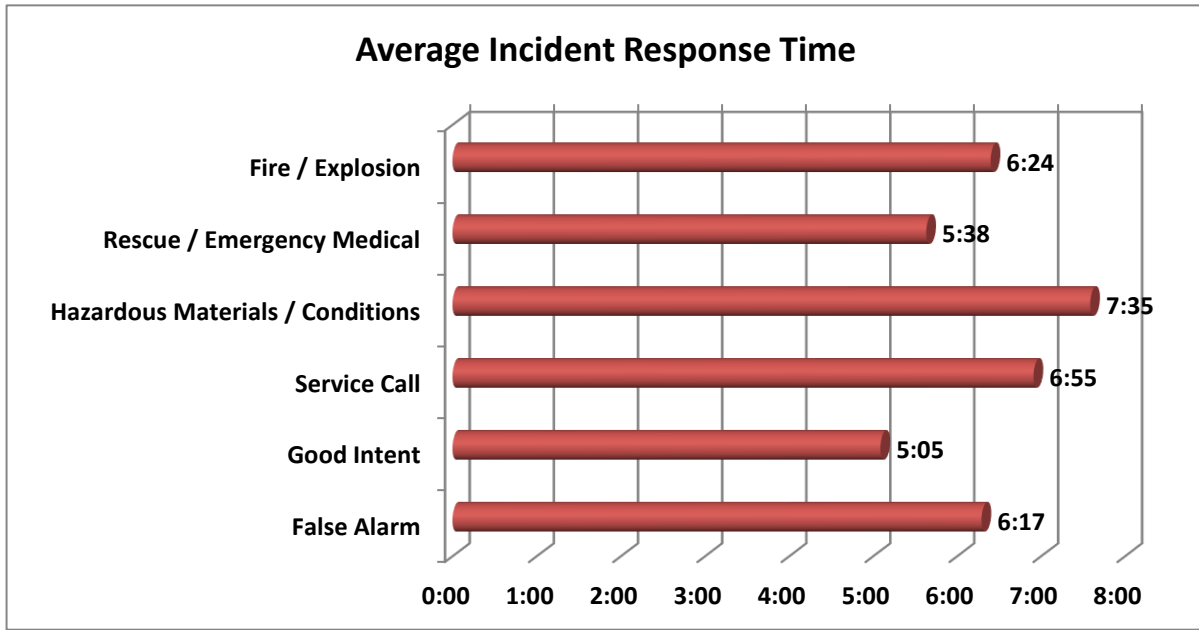
**Novato Fire Protection District
Emergency Response Detail Analysis
Fiscal Year 2019-2020**

(Continued)

Incident Code	Category / Description	Total Incidents	Total Dollar Loss	Acres Burned
False Alarm				
700	False alarm or false call, other	41	-	-
710	Malicious, mischievous false call, other	4	-	-
711	Municipal alarm system, malicious false alarm	5	-	-
712	Direct tie to FD, malicious/false alarm	1	-	-
714	Central station, malicious false alarm	3	-	-
715	Local alarm system, malicious false alarm	5	-	-
730	System malfunction, other	21	-	-
731	Sprinkler activation due to malfunction	1	-	-
733	Smoke detector activation due to malfunction	46	-	-
734	Heat detector activation due to malfunction	3	-	-
735	Alarm system sounded due to malfunction	55	-	-
736	CO detector activation due to malfunction	45	-	-
740	Unintentional transmission of alarm, other	27	-	-
741	Sprinkler activation, no fire - unintentional	7	-	-
742	Extinguishing system activation	1	-	-
743	Smoke detector activation, no fire - unintentional	42	-	-
744	Detector activation, no fire - unintentional	8	-	-
745	Alarm system sounded, no fire - unintentional	62	-	-
746	Carbon monoxide detector activation, no CO	10	-	-
Total False Alarm		387	-	-
Natural Disaster				
812	Flood assessment	1	-	-
Total Natural Disaster		1	-	-
Other				
900	Special type of incident, other	33	-	-
911	Citizen complaint	3	-	-
Total Other		36	-	-
Grand Total		6,323	\$ 1,081,525	20.26

Source: District NFIRS database, Emergency Reporting Systems

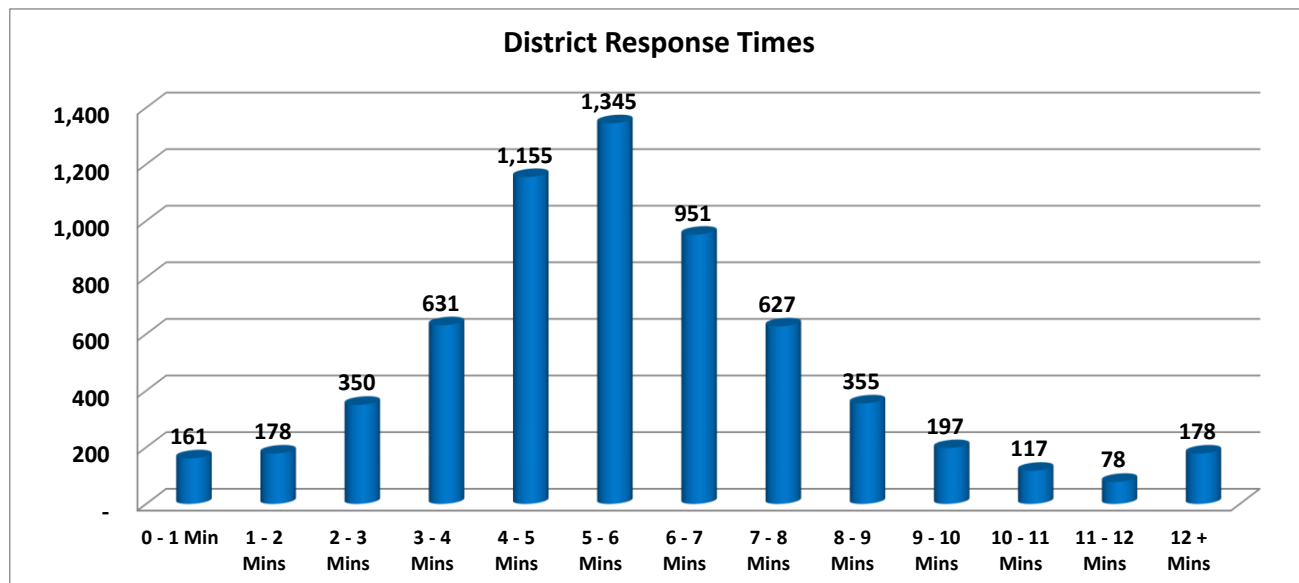
**Novato Fire Protection District
Average Incident Response Time
Fiscal Year 2019-2020**



Incident Type	Average Response Time Minutes
Fire / Explosion	6:24
Rescue / Emergency Medical	5:38
Hazardous Materials / Conditions	7:35
Service Call	6:55
Good Intent	5:05
False Alarm	6:17

Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
District Response Times
Fiscal Year 2019-2020**



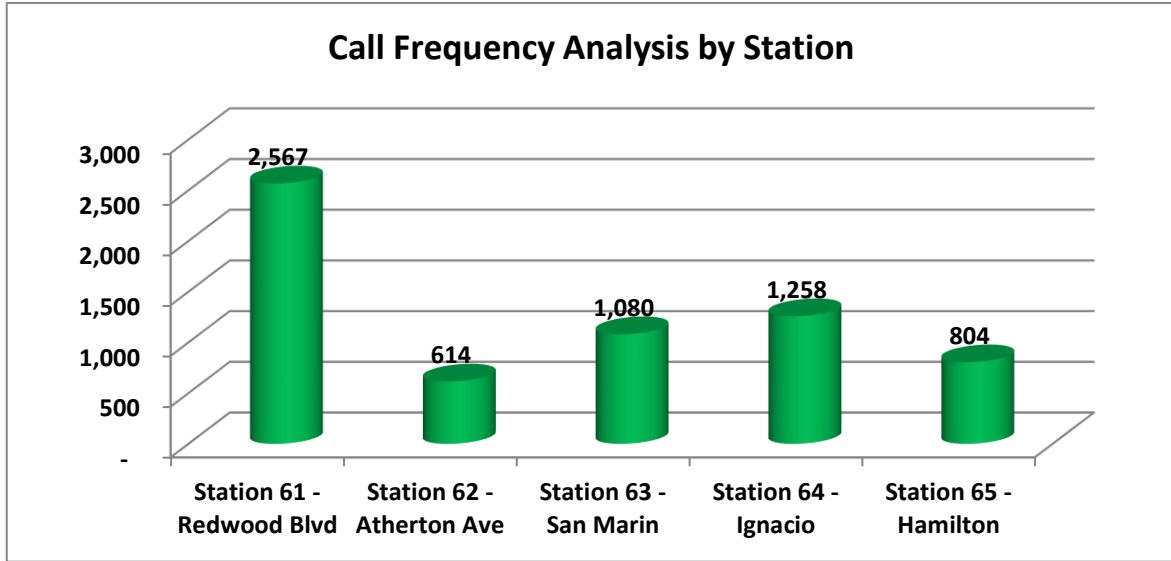
Incident Type	0 - 1 Min	1 - 2 Mins	2 - 3 Mins	3 - 4 Mins	4 - 5 Mins	5 - 6 Mins	6 - 7 Mins	7 - 8 Mins	8 - 9 Mins	9 - 10 Mins	10 - 11 Mins	11 - 12 Mins	12 + Mins	Total
Fire / Explosion Ruptures	-	3	5	11	18	22	17	13	8	3	5	1	7	113
Rescue / Emergency Medical	76	60	197	466	932	1,039	662	395	216	113	60	40	60	4,316
Hazardous Materials / Conditions	4	2	1	2	9	14	20	19	6	7	9	1	13	107
Service Call	28	13	19	25	66	104	122	104	60	38	19	14	52	664
Good Intent	19	86	120	90	77	73	66	52	35	16	11	12	33	690
False Alarm	5	12	8	36	51	88	64	42	29	20	13	10	9	387
Natural Disaster	1	-	-	-	-	-	-	-	-	-	-	-	-	1
Other	28	-	-	-	1	-	-	2	1	-	-	-	4	36
Total	161	178	350	631	1,155	1,345	951	627	355	197	117	78	178	6,323

Mutual aid responses to areas outside Novato Fire Protection District are included

District objective is to respond to 90% of all calls within 8 minutes.

Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
Call Frequency Analysis by Station
Fiscal Year 2019-2020**

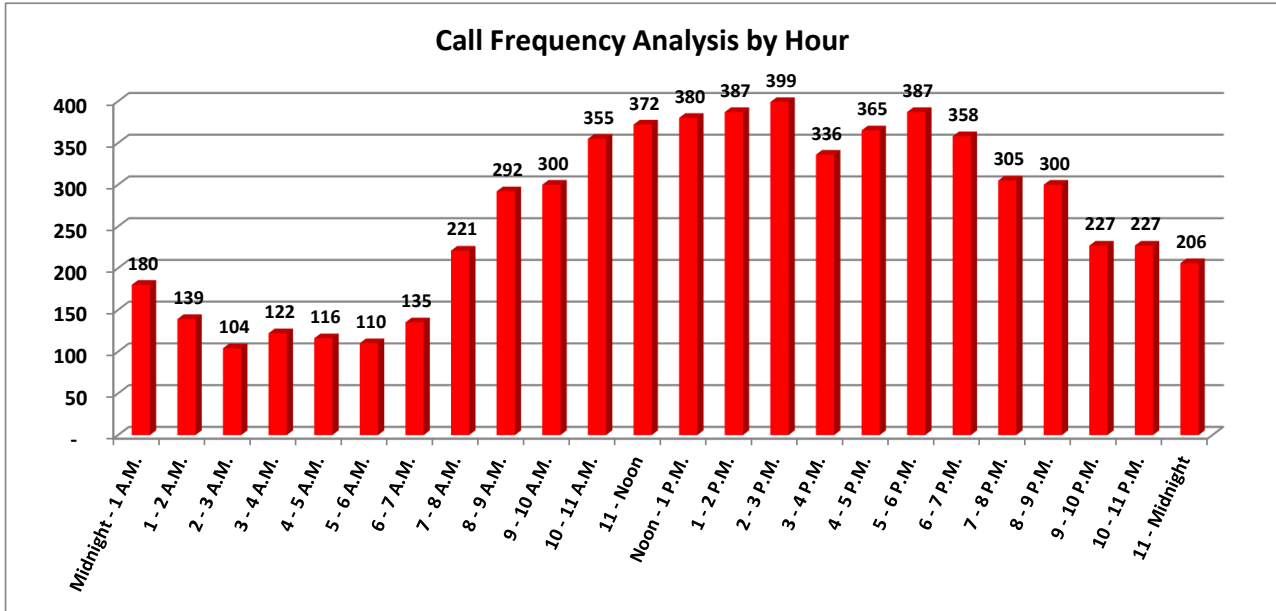


Station Location	Total Calls	% of Total
Station 61 - Redwood Blvd *	2,567	40.6%
Station 62 - Atherton Ave	614	9.7%
Station 63 - San Marin	1,080	17.1%
Station 64 - Ignacio	1,258	19.9%
Station 65 - Hamilton	804	12.7%
Total	<u>6,323</u>	<u>100.0%</u>

* Station 61 is centrally located near Novato's downtown area and covers a large portion of the residentially populated zones. It is the largest station in terms of staffing and apparatus, including an ambulance and an engine company, and therefore has a proportionally higher call volume.

Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
Call Frequency Analysis by Hour
Fiscal Year 2019-2020**

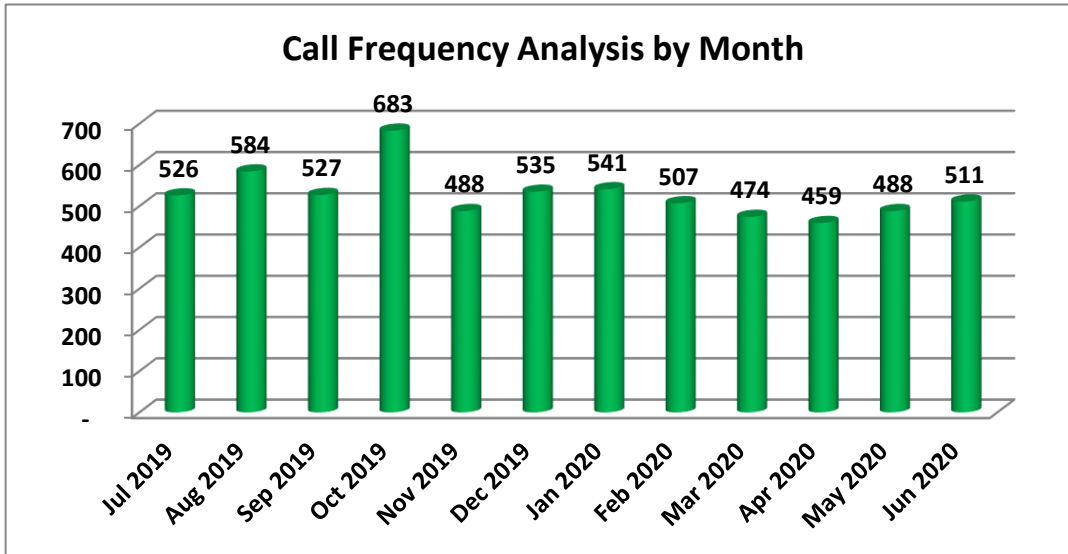


Hour	Number of Calls	% of Total	Hour	Number of Calls	% of Total
Midnight - 1 A.M.	180	2.85%	Noon - 1 P.M.	380	6.01%
1 - 2 A.M.	139	2.20%	1 - 2 P.M.	387	6.12%
2 - 3 A.M.	104	1.64%	2 - 3 P.M.	399	6.31%
3 - 4 A.M.	122	1.93%	3 - 4 P.M.	336	5.31%
4 - 5 A.M.	116	1.83%	4 - 5 P.M.	365	5.77%
5 - 6 A.M.	110	1.74%	5 - 6 P.M.	387	6.12%
6 - 7 A.M.	135	2.14%	6 - 7 P.M.	358	5.66%
7 - 8 A.M.	221	3.50%	7 - 8 P.M.	305	4.82%
8 - 9 A.M.	292	4.62%	8 - 9 P.M.	300	4.74%
9 - 10 A.M.	300	4.74%	9 - 10 P.M.	227	3.59%
10 - 11 A.M.	355	5.61%	10 - 11 P.M.	227	3.59%
11 - Noon	372	5.88%	11 - Midnight	206	3.26%
			Total	6,323	100.00%

Call volume is generally higher from 7:00 A.M. to 10:00 P.M., when people are awake, working, or traveling.

Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
Call Frequency Analysis by Month
Fiscal Year 2019-2020**

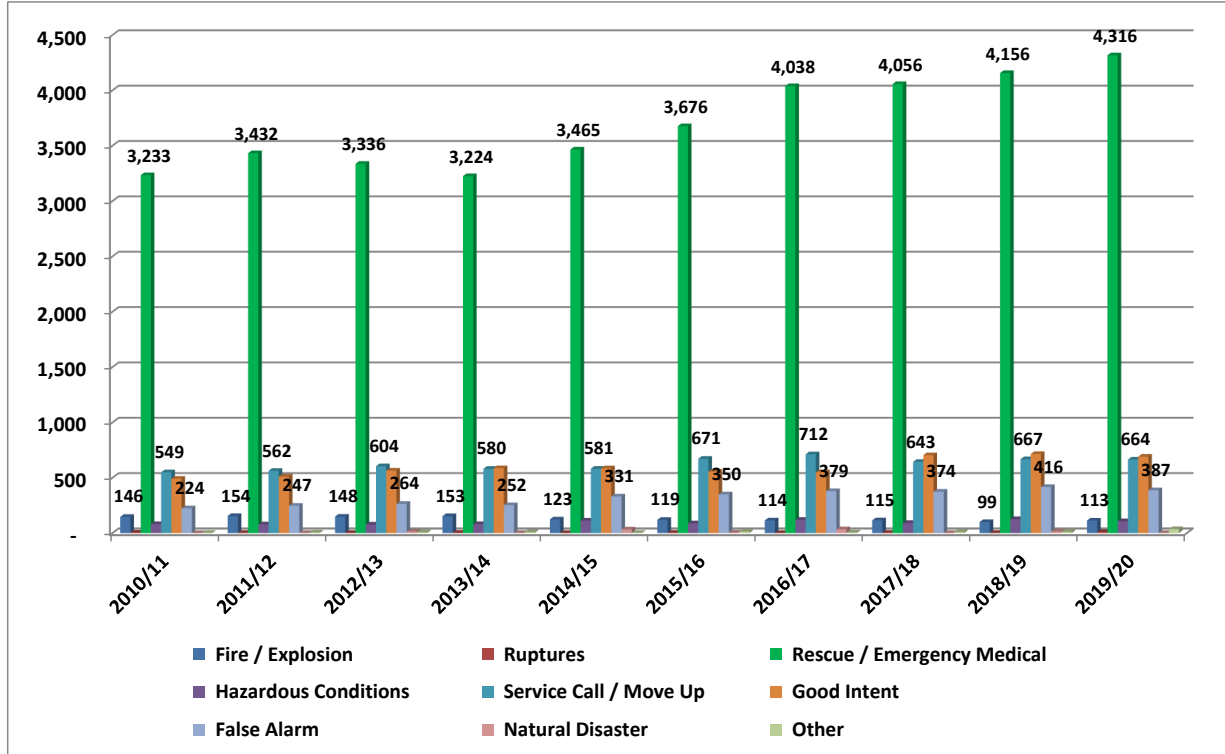


Month	Total Calls	% of Total
Jul 2019	526	8.32%
Aug 2019	584	9.24%
Sep 2019	527	8.33%
Oct 2019	683	10.80%
Nov 2019	488	7.72%
Dec 2019	535	8.46%
Jan 2020	541	8.56%
Feb 2020	507	8.02%
Mar 2020	474	7.50%
Apr 2020	459	7.26%
May 2020	488	7.72%
Jun 2020	511	8.08%
Total	<u>6,323</u>	<u>100.00%</u>

Data includes mutual aid calls.

Source: District NFIRS database, Emergency Reporting Systems

Novato Fire Protection District Call Frequency Analysis by Type Last Ten Fiscal Years



Fiscal Year	Fire / Explosion	Ruptures	Rescue / Emergency Medical	Hazardous Materials / Conditions	Service Call / Move Up	Good Intent	False Alarm	Natural Disaster	Other	Total
2010/11	146	4	3,233	81	549	491	224	-	2	4,730
2011/12	154	2	3,432	79	562	510	247	1	5	4,992
2012/13	148	2	3,336	77	604	564	264	14	7	5,016
2013/14	153	3	3,224	81	580	586	252	1	8	4,888
2014/15	123	1	3,465	113	581	585	331	33	2	5,234
2015/16	119	3	3,676	88	671	555	350	4	13	5,479
2016/17	114	1	4,038	120	712	550	379	34	5	5,953
2017/18	115	3	4,056	91	643	703	374	1	10	5,996
2018/19	99	2	4,156	126	667	714	416	15	11	6,206
2019/20	113	9	4,316	107	664	690	387	1	36	6,323

Source: District NFIRS database, Emergency Reporting Systems

**Novato Fire Protection District
Fire Prevention Division Activities
Fiscal Year 2019-2020**

Inspections and Investigations	Number	Hours
Code Compliance	16	32
R1/R2 Inspections	334	2338
Construction Inspections	350	1050
Fire Investigations	15	285
Plan Review	492	1476
CFC Permits	10	20
Total:	1,217	5,201
Weed Abatement	Number	Hours
Vegetation/Weed/Hazard Complaints Investigated and Closed	110	220
Complimentary Vegetation Evaluations	1,445	2,167
FireWise Inspections/Evaluations/Presentations	26	39
Total:	1,581	2,426
Grand Total:	2,798	5,427

Source: Fire Prevention Division, Emergency Reporting System database

**Novato Fire Protection District
Fire Prevention Activity/Public Education
Fiscal Year 2019-2020**

Category	Class Hours	Est. Number of Citizens Instructed
Safety House	0	0
Youth Fire Setter Intervention	0	0
Fire Extinguisher Training	0	0
Evacuation Drills	0	0
School Programs*	0	>2,000
Special Events*	2	>6,000
Station Tours	7	200
Electronic Board Messaging	112	>2,000
School Inspection	51	Unknown
Social Media*	>100	>20,000

*Large events, attendance estimated

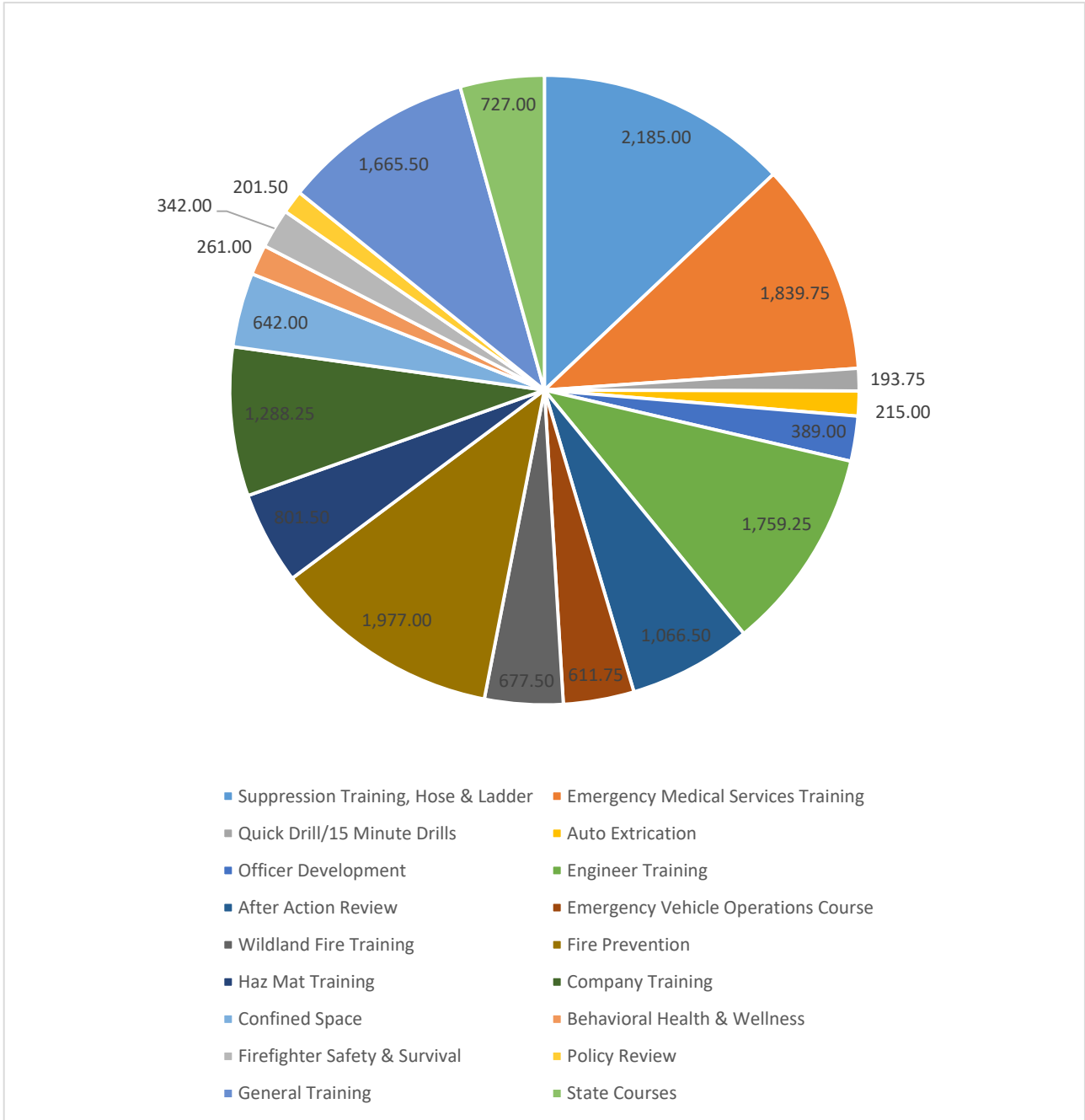
Source: Fire Prevention Division, Emergency Reporting System database

**Novato Fire Protection District
Personnel Training Hours Detail
Fiscal Year 2019-2020**

Training Code	Training Description	Training Hours
1	Suppression Training, Hose & Ladder	2,185.00
2	Emergency Medical Services Training	1,839.75
3	Quick Drill/15 Minute Drills	193.75
4	Auto Extrication	215.00
5	Officer Development	389.00
6	Engineer Training	1,759.25
7	After Action Review	1,066.50
8	Emergency Vehicle Operations Course	611.75
9	Wildland Fire Training	677.50
10	Fire Prevention	1,977.00
11	Haz Mat Training	801.50
12	Company Training	1,288.25
13	Confined Space	642.00
14	Behavioral Health & Wellness	261.00
15	Firefighter Safety & Survival	342.00
16	Policy Review	201.50
17	General Training	1,665.50
18	State Courses	727.00
Total Hours		16,843.25

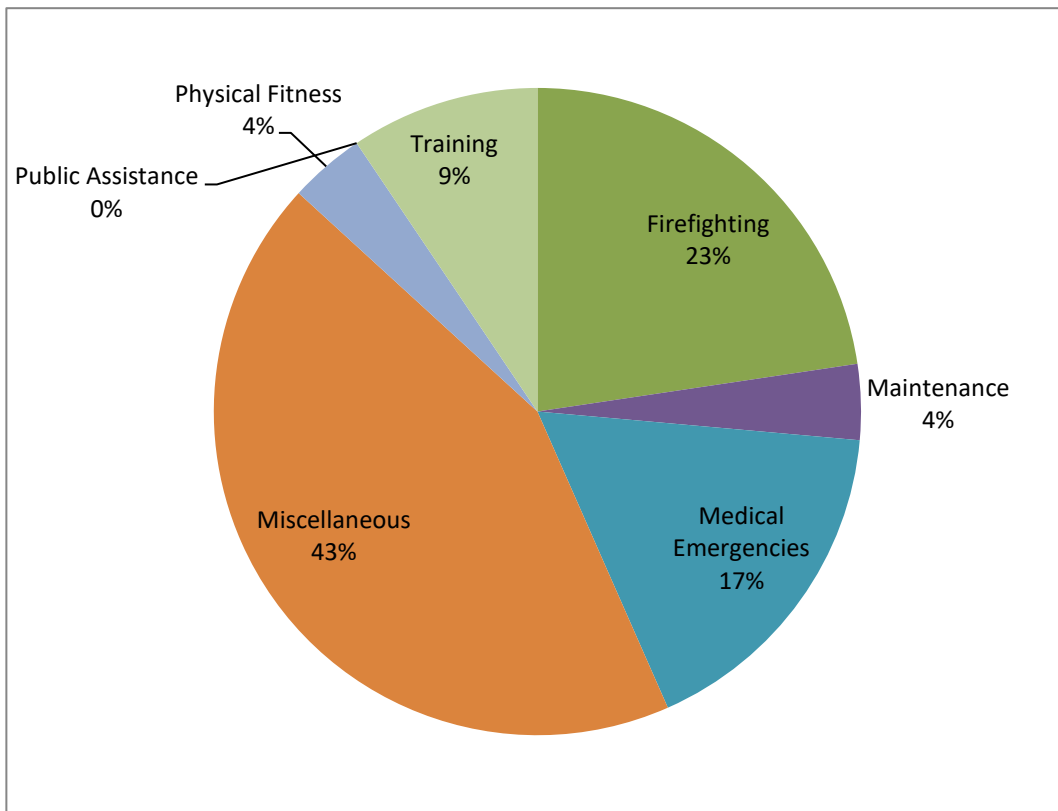
Source: Target Solutions Database

**Novato Fire Protection District
Personnel Training Hours Chart
Fiscal Year 2019-2020**



Source: Target Solutions Database

**Novato Fire Protection District
Service Connected Illness/Injury Report
Fiscal Year 2019-2020**



Type of Activity	Number	% of Total
Firefighting	12	23%
Maintenance	2	4%
Medical Emergencies	9	17%
Miscellaneous	23	43%
Physical Fitness	2	4%
Public Assistance	0	0%
Training	5	9%
Total	53	100%

Data from Personnel Workers Compensation files.